UNITED STATES SECURITIES AND EXCHANGE COMMISSION

SECORTIES IN (B ENGI	
Washington, D	.C. 20549
FORM	8-K
CURRENT F	EPORT
Pursuant to Section 1 Securities Exchange	
Date of Report (Date of earliest eve	nt reported): January 30, 2013
Quantum Co	orporation
(Exact name of registrant as s	pecified in its charter)
Delawa	re
(State or other jurisdictio	n of incorporation)
1-13449 (Commission File No.)	94-2665054 (IRS Employer Identification No.)
1650 Technology D San Jose, CA	
(Address of principal executiv	re offices and zip code)
Registrant's telephone number, inclu	ıding area code: (408) 944-4000
k the appropriate box below if the Form 8-K filing is intended to simultaneously satisfal Instruction A.2. below):	y the filing obligation of the registrant under any of the following provisions (see
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230 Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14 Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange	a-12) Act (17 CFR 240.14d-2(b))

Item 2.02. Results of Financial Operations and Financial Condition

On January 30, 2013, Quantum Corporation issued a press release announcing earnings for its third quarter and first nine months of fiscal 2013, a copy of which is attached as Exhibit 99.1 hereto and incorporated by reference.

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the Exchange Act), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Item 9.01. Financial Statements and Exhibits

(d) Exhibits

99.1 Press Release, dated January 30, 2013

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

QUANTUM CORPORATION

/s/ SHAWN D. HALL

Shawn D. Hall Senior Vice President, General Counsel and Secretary

Dated: January 30, 2013

EXHIBIT INDEX

Exhibit Description

99.1 Press Release, dated January 30, 2013.

Quantum. News Release

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Quantum Corp.

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For Release: Jan. 30, 2013 1:05 p.m. PST

QUANTUM CORPORATION REPORTS FISCAL THIRD QUARTER RESULTS

Highlights:

- Total revenue of \$159 million, up 8% sequentially
- Disk systems and software revenue of \$41 million, up 13% year-over-year
- Record DXi revenue, up 19% year-over-year
- Strong rebound in tape automation revenue over prior quarter, up 25%

SAN JOSE, Calif., Jan. 30, 2013 – Quantum Corp. (NYSE:QTM), a proven global expert in data protection and big data management, today reported results for the third quarter of fiscal 2013 (FQ3'13), ended Dec. 31, 2012. Revenue for the quarter totaled \$159 million, down 8 percent from the third quarter of fiscal 2012 (FQ3'12), primarily due to expected declines in OEM and branded tape automation revenue. However, total revenue was up \$12 million, or 8 percent, over the prior quarter (FQ2'13). Quantum reported revenue of \$41 million from disk system and software sales (including related service), a 13 percent increase over FQ3'12 due to record revenue from DXi[®] disk system sales. The company also grew tape automation revenue by 25 percent over the prior quarter, as both midrange and enterprise sales rebounded strongly.

Quantum reported a GAAP net loss of \$8 million, or 4 cents per share, for FQ3'13, compared to GAAP net income of \$4 million in the same quarter of last year. On a non-GAAP basis, the company had net income of \$5 million, or 2 cents per share, down from net income of \$12 million a year earlier. The year-over-year declines were largely driven by the lower overall revenue. Compared to the prior quarter's results, the GAAP net loss in FQ3'13 was \$4 million smaller, and the non-GAAP net income was \$10 million higher.

"We improved our financial performance in the December quarter, growing revenue sequentially, driving better-than-expected non-GAAP profits and generating cash," said Jon Gacek, president and CEO of Quantum. "We also had another quarter of record DXi deduplication sales, which contributed to the 14 percent year-over-year increase in combined DXi and StorNext[®] revenue we've achieved over the first three quarters of the fiscal year.

"In addition, even as we scaled back spending, we continued to invest in new, industry-leading products and solutions for protecting and managing digital content in physical, virtual, cloud and big data environments. These include our Lattus™ wide area storage systems, vmPRO 3.0 virtual backup software, DXi6800 deduplication appliances and Scalar i6000 HD enterprise tape libraries."

Quantum generated \$6 million in cash from operating activities in FQ3'13 and ended the quarter with \$55 million in cash and cash equivalents.

Outlook

For the fourth quarter of fiscal 2013, Quantum expects:

- Revenue of approximately \$145 million to \$150 million, reflecting typical seasonality, with higher sequential disk systems and software revenue.
- GAAP gross margin rate of approximately 41 percent and non-GAAP gross margin rate of 42 percent.
- GAAP operating expenses of \$66 million to \$68 million and non-GAAP operating expenses of \$61 million to \$63 million.
- Interest expense of \$2.5 million and taxes of \$500,000.

Business Highlights

Key business highlights for the December quarter include the following:

Quantum introduced a new family of wide area storage solutions, named Lattus, which provides globally distributed disk-based archives that are extremely
scalable and cost-effective and allows storage of data forever on disk without interruption or migration. Integrating dispersed next-generation object storage and
Quantum file system technologies, the Lattus family offers a new approach to archiving that overcomes the limitations and inefficiencies posed by traditional disk
architectures in multi-petabyte storage environments. The first Lattus product, Lattus-X, began shipping in December.

- The company integrated its Q-Cloud[™] backup and disaster recovery services with Symantec OpenStorage (OST) technology, providing NetBackup and Backup Exec customers with multiple options for leveraging Q-Cloud's services. Q-Cloud now directly supports NetBackup and Backup Exec software, enabling both backup applications to stay completely aware of all copies of data backed up to a Q-Cloud DXi appliance.
- Quantum began offering full-featured, free downloads of its vmPRO virtual machine backup software and DXi V1000 virtual deduplication appliance, providing a risk-free way to explore their superior features and value. The vmPRO Standard Edition software protects up to 1 TB of virtual data and can be upgraded to vmPRO Enterprise Edition for additional capacity, making it easy for customers to adopt Quantum vmPRO™ and scale it to meet their growth requirements. The DXi V1000 stores up to 15 TB of deduplicated data and works with vmPRO software to offer a 100 percent virtual data protection solution as well as a path to the cloud.
- LTO-6 technology started shipping in Quantum's Scalar i6000 and i500 tape libraries, as well as in its autoloaders, drives and media. LTO-6 nearly doubles
 capacity and increases transfer rates by up to 43 percent over LTO-5 technology, further enhancing the role of tape as an integral component of a broader
 tiered storage strategy.
- Quantum products continued to garner industry honors, as the DXi V1000 was named "Virtualisation Product of the Year" at the 2012 Storage, Virtualisation and Cloud Computing (SVC) Awards, and Quantum's StorNext data management software was recognized as runner-up in the Storage Software Appliance category. In addition, earlier this month, Storage magazine announced that the DXi V1000 is a finalist for its 2012 Product of the Year awards, and Network Computing selected the DXi6701/02 midrange deduplication appliance as a Product of the Year finalist for its upcoming awards.

Conference Call and Audio Webcast Notification

Quantum will hold a conference call today, Jan. 30, 2013, at 2:00 p.m. PST, to discuss its fiscal third quarter results. Press and industry analysts are invited to attend in listen-only mode. Dial-in number: (480) 629-9645 (U.S. & International). Quantum will provide a live audio webcast of the conference call beginning today, Jan. 30, 2013, at 2:00 p.m. PST. Site for the webcast and related information: http://www.quantum.com/investors.

About Ouantum

Quantum is a proven global expert in data protection and big data management, providing specialized storage solutions for physical, virtual and cloud environments. From small businesses to major enterprises, more than 100,000 customers have trusted Quantum to help maximize the value of their data by protecting and preserving it over its entire lifecycle. With Quantum, customers can Be CertainTM they're able to adapt in a changing world – keeping more data longer, bridging from today to tomorrow, and reducing costs. See how at www.quantum.com/BeCertain

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Quantum, the Quantum logo, Be Certain, DXi, StorNext, Lattus, Scalar, Q-Cloud and Quantum vmPRO are either registered trademarks or trademarks of Quantum Corporation and its affiliates in the United States and/or other countries. All other trademarks are the property of their respective owners.

"Safe Harbor" Statement under the U.S. Private Securities Litigation Reform Act of 1995: This press release contains "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995. Specifically, without limitation, all of our statements under the "Outlook" section are forward-looking statements within the meaning of the Safe Harbor. All forward-looking statements in this press release are based on information available to Quantum on the date hereof. These statements involve known and unknown risks, uncertainties and other factors that may cause Quantum's actual results to differ materially from those implied by the forward-looking statement. More detailed information about these risk factors, and additional risk factors, are set forth in Quantum's periodic filings with the Securities and Exchange Commission, including, but not limited to, those risks and uncertainties listed in the section entitled "Risk Factors" in Quantum's Annual Report on Form 10-K filed with the Securities and Exchange Commission on June 14, 2012 and in Quantum's Quantum's Quantum's Quantum expressly disclaims any obligation to update or alter its forward-looking statements, whether as a result of new information, future events or otherwise

Use of Non-GAAP Financial Measures

Quantum believes that the non-GAAP financial measures disclosed above provide useful and supplemental information to investors regarding its quarterly financial performance. Quantum management uses these non-GAAP financial measures internally to understand, manage and evaluate the company's business results and make operating decisions. For instance, Quantum management often makes decisions regarding staffing, future management priorities and how the company will direct future operating expenses on the basis of non-GAAP financial measures. In addition, compensation of our employees is based in part on the performance of our business based on non-GAAP operating income.

The non-GAAP financial measures used in this press release exclude the impact of acquisition expenses, amortization of intangibles, restructuring charges and share-based compensation expense for the following reasons:

Acquisition Expenses

The acquisition expenses were those expenses incurred to acquire Pancetera, Inc. and are not part of Quantum's future core operations.

Amortization of Intangible Assets

This includes acquired intangibles such as purchased technology and customer relationships in connection with prior acquisitions. These expenses are not factored into management's evaluation of potential acquisitions or Quantum's performance after completion of the acquisitions because they are not related to Quantum's core operating performance. In addition, the frequency and amount of such charges can vary significantly based on the size and timing of acquisitions and the maturities of the businesses being acquired. Excluding acquisition-related charges from non-GAAP measures provides investors with a basis to compare Quantum against the performance of other companies without the variability caused by purchase accounting.

Restructuring Charges

Restructuring charges primarily relate to expenses associated with changes to Quantum's operating structure. Restructuring charges are excluded from non-GAAP financial measures because they are not considered core operating activities. Although Quantum has engaged in various restructuring activities in the past, each has been a discrete event based on a unique set of business objectives. Management believes that it is appropriate to exclude restructuring charges from Quantum's non-GAAP financial measures, as it enhances the ability of investors to compare Quantum's period-over-period operating results from continuing operations.

Share-Based Compensation Expense
Share-based compensation expense relates primarily to equity awards such as stock options and restricted stock units. Share-based compensation is a non-cash expense that varies in amount from period to period and is dependent on market forces that are often beyond Quantum's control. As a result, management excludes this item from Quantum's internal operating forecasts and models. Management believes that non-GAAP measures adjusted for sharebased compensation provide investors with a basis to measure Quantum's core performance against the performance of other companies without the variability created by share-based compensation as a result of the variety of equity awards used by other companies and the varying methodologies and assumptions used.

Non-GAAP financial measures should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. They are limited in value because they exclude charges that have a material impact on the company's reported financial results and, therefore, should not be relied upon as the sole financial measures to evaluate the company. The non-GAAP financial measures are meant to supplement, and be viewed in conjunction with, GAAP financial measures. Investors are encouraged to review the reconciliation of the non-GAAP financial measures to their most directly comparable GAAP financial measures as provided in the tables accompanying this press release.

QUANTUM CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts) (Unaudited)

		Three Months Ended				Nine Months Ended			
	Dece	ember 31, 2012	Decen	nber 31, 2011	Decen	nber 31, 2012	Decen	nber 31, 201	
Revenue:						_			
Product	\$	112,517	\$	124,081	\$	306,395	\$	341,475	
Service		35,340		35,362		107,138		107,956	
Royalty		11,538		14,049		34,081		42,635	
Total revenue		159,395		173,492		447,614		492,066	
Cost of revenue:									
Product		72,007		77,238		204,641		218,044	
Service		19,360		22,537		59,926		65,732	
Restructuring benefit related to cost of revenue		_		_		_		(300	
Total cost of revenue		91,367		99,775		264,567		283,476	
Gross margin		68,028		73,717		183,047		208,590	
Operating expenses:									
Research and development		18,615		17,629		56,639		55,212	
Sales and marketing		33,588		33,350		103,307		94,990	
General and administrative		14,851		15,759		46,910		46,991	
Restructuring charges		6,602		_		6,602		699	
		73,656		66,738		213,458		197,892	
Gain on sale of patents		_		_		_		1,500	
Income (loss) from operations		(5,628)		6,979		(30,411)		12,198	
Other income and expense		60		(142)		(388)		(422	
Interest expense		(2,230)		(2,450)		(5,896)		(8,111	
Income (loss) before income taxes		(7,798)		4,387		(36,695)		3,665	
Income tax provision		348		473		1,217		1,416	
Net income (loss)	<u>s</u>	(8,146)	s	3,914	\$	(37,912)	\$	2,249	
Basic and diluted net income (loss) per share:	\$ \$	(0.04)	\$	0.02	\$	(0.16)	\$	0.01	
basic and diluted net income (1088) per share.	φ	(0.04)	Ţ	0.02	J	(0.10)	Φ	0.01	
Weigheted average common and common equivalent shares:									
Basic		240,786		233,812		239,099		231,661	
Diluted		240,786		239,912		239,099		239,261	
Included in the above Statements of Operations:		= 10,700		,					
Amortization of intangibles:									
Cost of revenue	\$	911	\$	1,472	\$	3,407	\$	6,148	
Sales and marketing	•	1,856		3,256		7,668	Ψ	9,872	
General and administrative				J,230				32	
		2,767		4,728		11,075		16,052	
Share-based compensation:		2,707		7,720		11,075		10,032	
Cost of revenue		626		495		1,839		1,518	
Research and development		925		795		2,772		2,466	
Sales and marketing		1,273		1,127		3,603			
•								3,059	
General and administrative		892	_	1,007		3,515		3,203	
		3,716		3,424		11,729		10,246	
Acquisition expenses		_		_		_		325	

QUANTUM CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands) (Unaudited)

Current assets Cash and cash equivalents S 51,340 S 51,261 Restricted cash 3,515 4,230 Accounts receivable 115,993 110,480 Admanifacturing inventories 33,431 39,050 Deferred income taxes 4,277 5,295 Other current assets 4,277 5,295 Other current assets 4,277 5,295 Other current assets 2,273,189 281,221 Total current assets 2,273,189 281,221 Total current assets 2,273,189 281,221 Deperty and equipment 24,055 25,440 Intangible assets and goodwill 70,0560 81,725 Other long-term assets 10,055 6,962 Total long-term assets 10,055 6,962 Accounts payable 8 46,539 8,303,441 Accrued warranty 7,746 7,866 Deferred revenue, current 8,603 9,3441 Accrued restructuring charges 4,955 1,752 Accrued compensation 32,289 31,971 Income taxes payable 2,27 1,133 Other accrued liabilities 2,27 1,136 Total current liabilities 2,27 1,136 Total current liabilities 2,27 1,136 Cong-term liabilities 2,27 1,136 Cong-term liabilities 2,27 1,366 Total current liabilities 3,400 Deferred revenue, long-term 3,919 3,6430 Deferred revenue, long-term 3,919 3,6430 Deferred revenue, long-term 3,919 3,6430 Deferred income taxes 4,935 4,546 Cong-term liabilities 3,400 Cong-term liabilities 3,4		December 31, 2012	Maı	rch 31, 2012*
Cash and cash equivalents \$ 51,340 \$ 51,261 Restricted cash 3,515 4,236 Accounts receivable 115,993 110,840 Manufacturing inventories 33,845 61,111 Service parts inventories 4,927 5,295 Ober ferred income taxes 4,927 5,295 Ober current assets 8,638 9,434 Total current assets 8,638 9,434 Total current assets 273,189 28,122 Property and equipment 24,055 25,440 Intagible assets and goodwill 70,650 81,725 Other long-term assets 100,55 6,962 Total long-term assets 104,760 114,127 Total long-term assets 8,37,94 3,95,34 Total long-term assets 8,37,94 3,95,34 Accord warranty 7,746 7,866 Accord warranty 7,746 7,866 Accrued extracturing charges 4,935 1,752 Accrued extracturing charges 4,935 1,752 <	Assets			
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Total current assets 273,189 281,221 Long-term assets: Property and equipment 24,055 25,440 Intangible assets and goodwill 70,650 81,725 Other long-term assets 100,555 6,962 Total long-term assets 104,760 114,127 Expected in the property of the pro	Deferred income taxes	4,927		5,295
Long-term assets: Property and equipment 24,055 25,446 Intangible assets and goodwill 70,650 81,725 Other long-term assets 100,55 6,962 Total long-term assets 104,70 114,127 \$ 377,94 \$ 395,348 Liabilities and Stockholders' Deficit Current liabilities: Accounts payable \$ 46,539 \$ 56,304 Accrued warranty 7,746 7,586 Deferred revenue, current 86,030 93,441 Accrued restructuring charges 4,935 1,752 Accrued compensation 32,289 31,971 Income taxes payable 227 1,133 Other accrued liabilities 195,23 210,053 Total current liabilities 195,23 210,053 Deferred revenue, long-term 39,191 36,430 Deferred income taxes 49,45 4,564 Long-term debt 2 4,945 Convertible subordinated debt 20,500 315,000 Other long-term liabilities 6,	Other current assets	8,638		9,434
Property and equipment 24,055 25,440 Intangible assets and goodwill 70,650 81,725 Other long-term assets 10,055 6,962 Total long-term assets 104,760 114,127 \$ 377,949 \$ 395,348 Liabilities and Stockholders' Deficit Current liabilities: Accounts payable \$ 46,539 \$ 56,304 Accrued warranty 7,746 7,586 Deferred restructuring charges 4,935 1,752 Accrued restructuring charges 4,935 1,752 Accrued compensation 32,289 31,971 Income taxes payable 227 1,133 Other accrued liabilities 17,477 17,866 Total current liabilities 39,19 36,430 Deferred revenue, long-term liabilities 39,19 36,430 Deferred income taxes 4,432 4,564 Long-term debt 25,70 135,000 Convertible subordinated debt 205,000 135,000 Other long-term liabilities 6,163	Total current assets	273,189		281,221
Intangible assets and goodwill 70,650 81,725 Other long-term assets 10,055 6,962 Total long-term assets 104,760 114,172 ** Total long-term assets Liabilities and Stockholders' Deficit Current liabilities Accounts payable 46,539 \$ 56,304 Accured warranty 7,746 7,586 Deferred revenue, current 86,030 93,41 Accrued compensation 32,289 31,971 Income taxes payable 227 1,133 Other accrued liabilities 17,477 17,866 Total current liabilities 195,243 210,053 Long-term liabilities 39,191 36,430 Deferred revenue, long-term 39,191 36,430 Deferred income taxes 4,432 4,564 Long-term labilities 4,935 4,564 Covertible subordinated debt 205,000 135,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 6,163 6,486 <td>Long-term assets:</td> <td></td> <td></td> <td></td>	Long-term assets:			
Other long-term assets 10,055 6,962 Total long-term assets 104,760 114,127 \$ 377,949 \$ 395,348 Liabilities and Stockholders' Deficit Current liabilities: Accounts payable \$ 46,539 \$ 56,304 Accrued warranty 7,746 7,586 Deferred revenue, current 86,030 93,441 Accrued compensation 32,289 31,971 Income taxes payable 227 1,133 Other accrued liabilities 17,477 17,866 Total current liabilities 195,243 210,035 Deferred revenue, long-term liabilities 39,191 36,430 Deferred revenue, long-term detxes 4,432 4,536 Long-term debt 4,432 4,546 Long-term debt 25,000 13,000 Convertible subordinated debt 25,000 13,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) <td>Property and equipment</td> <td>24,055</td> <td></td> <td>25,440</td>	Property and equipment	24,055		25,440
Total long-term assets 104,760 114,127 \$ 377,949 \$ 395,348 *** Systems *** Liabilities and Stockholders' Deficit *** Current liabilities: Accrued warranty 7,746 7,586 Accrued warranty 86,030 93,441 Accrued restructuring charges 4,935 1,752 Accrued compensation 32,289 31,971 Income taxes payable 227 1,138 Other accrued liabilities 17,477 17,866 Total current liabilities 17,477 17,866 Long-term liabilities 39,191 36,430 Deferred revenue, long-term 39,191 36,430 Deferred income taxes 4,432 4,564 Long-term debt	Intangible assets and goodwill	70,650		81,725
Liabilities and Stockholders' Deficit Current liabilities: Accounts payable \$ 46,539 \$ 56,304 Accrued warranty 7,746 7,586 Deferred revenue, current 86,030 93,441 Accrued restructuring charges 4,935 1,752 Accrued compensation 32,289 31,971 Income taxes payable 227 1,133 Other accrued liabilities 17,477 17,866 Total current liabilities 195,243 210,053 Long-term liabilities: 39,191 36,430 Deferred revenue, long-term 39,191 36,430 Deferred income taxes 4,432 4,564 Long-term debt — 49,495 Convertible subordinated debt 205,000 135,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)	Other long-term assets	10,055		6,962
Liabilities and Stockholders' Deficit Current liabilities: Accounts payable \$ 46,539 \$ 56,304 Accrued warranty 7,746 7,586 Deferred revenue, current 86,030 93,441 Accrued restructuring charges 4,935 1,752 Accrued compensation 32,289 31,971 Income taxes payable 227 1,133 Other accrued liabilities 17,477 17,866 Total current liabilities 195,243 210,053 Long-term liabilities: 39,191 36,430 Deferred revenue, long-term 39,191 36,430 Deferred income taxes 4,432 4,564 Long-term debt - 49,495 Convertible subordinated debt 205,000 135,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)	Total long-term assets	104,760		114,127
Current liabilities: Accounts payable \$ 46,539 \$ 56,304 Accrued warranty 7,746 7,586 Deferred revenue, current 86,030 93,441 Accrued restructuring charges 4,935 1,752 Accrued compensation 32,289 31,971 Income taxes payable 227 1,133 Other accrued liabilities 17,477 17,866 Total current liabilities 195,243 210,053 Long-term liabilities: 39,191 36,430 Deferred revenue, long-term 39,191 36,430 Deferred income taxes 4,432 4,564 Long-term debt - 49,495 Convertible subordinated debt 205,000 135,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)		\$ 377,949	\$	395,348
Accounts payable \$ 46,539 \$ 56,304 Accrued warranty 7,746 7,586 Deferred revenue, current 86,030 93,441 Accrued restructuring charges 4,935 1,752 Accrued compensation 32,289 31,971 Income taxes payable 227 1,133 Other accrued liabilities 17,477 17,866 Total current liabilities 195,243 210,053 Long-term liabilities: 39,191 36,430 Deferred revenue, long-term 39,191 36,430 Deferred income taxes 4,432 4,564 Long-term debt — 49,495 Convertible subordinated debt 205,000 135,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)	Liabilities and Stockholders' Deficit			
Accrued warranty 7,746 7,586 Deferred revenue, current 86,030 93,441 Accrued restructuring charges 4,935 1,752 Accrued compensation 32,289 31,971 Income taxes payable 227 1,133 Other accrued liabilities 17,477 17,866 Total current liabilities 195,243 210,053 Long-term liabilities: 39,191 36,430 Deferred revenue, long-term 39,191 36,430 Deferred income taxes 4,432 4,564 Long-term debt - 49,495 Convertible subordinated debt 205,000 135,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)	Current liabilities:			
Deferred revenue, current 86,030 93,441 Accrued restructuring charges 4,935 1,752 Accrued compensation 32,289 31,971 Income taxes payable 227 1,133 Other accrued liabilities 17,477 17,866 Total current liabilities 195,243 210,053 Long-term liabilities: 39,191 36,430 Deferred revenue, long-term 39,191 36,430 Deferred income taxes 4,432 4,564 Long-term debt — 49,495 Convertible subordinated debt 205,000 135,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)	Accounts payable	\$ 46,539	\$	56,304
Accrued restructuring charges 4,935 1,752 Accrued compensation 32,289 31,971 Income taxes payable 227 1,133 Other accrued liabilities 17,477 17,866 Total current liabilities 195,243 210,053 Long-term liabilities: 39,191 36,430 Deferred revenue, long-term 39,191 36,430 Deferred income taxes 4,432 4,564 Long-term debt - 49,495 Convertible subordinated debt 205,000 135,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)	Accrued warranty	7,746		7,586
Accrued compensation 32,289 31,971 Income taxes payable 227 1,133 Other accrued liabilities 17,477 17,866 Total current liabilities 195,243 210,053 Long-term liabilities: 39,191 36,430 Deferred revenue, long-term 39,191 36,430 Deferred income taxes 4,432 4,564 Long-term debt - 49,495 Convertible subordinated debt 205,000 135,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)	Deferred revenue, current	86,030		93,441
Accrued compensation 32,289 31,971 Income taxes payable 227 1,133 Other accrued liabilities 17,477 17,866 Total current liabilities 195,243 210,053 Long-term liabilities: 39,191 36,430 Deferred revenue, long-term 39,191 36,430 Deferred income taxes 4,432 4,564 Long-term debt - 49,495 Convertible subordinated debt 205,000 135,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)	Accrued restructuring charges	4,935		1,752
Income taxes payable 227 1,133 Other accrued liabilities 17,477 17,866 Total current liabilities 195,243 210,053 Long-term liabilities: 39,191 36,430 Deferred revenue, long-term 39,191 36,430 Deferred income taxes 4,432 4,564 Long-term debt 205,000 135,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)		32,289		31,971
Total current liabilities 195,243 210,053 Long-term liabilities: 39,191 36,430 Deferred revenue, long-term 39,191 36,430 Deferred income taxes 4,432 4,564 Long-term debt - 49,495 Convertible subordinated debt 205,000 135,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)		227		1,133
Long-term liabilities: 39,191 36,430 Deferred revenue, long-term 39,191 36,430 Deferred income taxes 4,432 4,564 Long-term debt - 49,495 Convertible subordinated debt 205,000 135,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)	Other accrued liabilities	17,477		17,866
Deferred revenue, long-term 39,191 36,430 Deferred income taxes 4,432 4,564 Long-term debt - 49,495 Convertible subordinated debt 205,000 135,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)	Total current liabilities	195,243		210,053
Deferred income taxes 4,432 4,564 Long-term debt - 49,495 Convertible subordinated debt 205,000 135,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)	Long-term liabilities:			
Long-term debt — 49,495 Convertible subordinated debt 205,000 135,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)	Deferred revenue, long-term	39,191		36,430
Convertible subordinated debt 205,000 135,000 Other long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)	Deferred income taxes	4,432		4,564
Other long-term liabilities 6,163 6,486 Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)	Long-term debt	_		49,495
Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)	Convertible subordinated debt	205,000		135,000
Total long-term liabilities 254,786 231,975 Stockholders' deficit (72,080) (46,680)	Other long-term liabilities	6,163		6,486
Stockholders' deficit (72,080) (46,680)		254,786		231,975
	Stockholders' deficit	(72,080)		(46,680)
			\$	

^{*} Derived from the March 31, 2012 audited Consolidated Financial Statements.

QUANTUM CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

	Nine Mo	nths Ended
	December 31, 2012	December 31, 2011
Cash flows from operating activities:		
Net income (loss)	\$ (37,912)	\$ 2,249
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:		
Depreciation	9,283	8,776
Amortization	12,013	17,785
Service parts lower of cost or market adjustment	7,026	7,564
Deferred income taxes	231	(785)
Share-based compensation	11,729	10,246
Changes in assets and liabilities, net of effect of acquisition:		
Accounts receivable	(5,153)	(131
Manufacturing inventories	1,502	(17,463)
Service parts inventories	2,857	3,150
Accounts payable	(9,748)	7,052
Accrued warranty	160	46
Deferred revenue	(4,650)	(2,727
Accrued restructuring charges	3,184	(3,347
Accrued compensation	326	1,975
Income taxes payable	(901)	438
Other assets and liabilities	1,921	(1,735
Net cash provided by (used in) operating activities	(8,132)	33,093
Cash flows from investing activities:		
Purchases of property and equipment	(9,389)	(8,538
(Increase) decrease in restricted cash	691	(2,317
Purchases of other investments	(2,169)	_
Return of principal from other investments	208	97
Payment for business acquisition, net of cash acquired	_	(8,152
Net cash used in investing activities	(10,659)	(18,910)
Cash flows from financing activities:		
Repayments of long-term debt	(49,495)	(35,698)
Borrowings of convertible subordinated debt, net	67,701	_
Payment of taxes due upon vesting of restricted stock	(1,926)	(2,638
Proceeds from issuance of common stock	2,604	7,506
Net cash provided by (used in) financing activities	18,884	(30,830
Effect of exchange rate changes on cash and cash equivalents	(14)	(113
Net increase (decrease) in cash and cash equivalents	79	(16,760
Cash and cash equivalents at beginning of period	51,261	76,010
Cash and cash equivalents at end of period	\$ 51,340	\$ 59,250

QUANTUM CORPORATION GAAP TO NON-GAAP RECONCILIATION

(In thousands, except per share amounts) (Unaudited)

Three Months Ended December 31, 2012

			I III CC IV	101111	is Linucu D	ccciiii	JC1 31, 2012		
		Gross Margin	Gross Margin Rate	No	et Income (Loss)		Per Share et Income (Loss), Basic	N	Per Share et Income (Loss), Diluted
GAAP	\$	68,028	42.7%	\$	(8,146)	\$	(0.04)	\$	(0.04)
Non-GAAP Reconciling Items:									
Amortization of intangibles		911			2,767				
Share-based compensation		626			3,716				
Restructuring charges					6,602				
Non-GAAP	\$	69,565	43.6%	\$	4,939	\$	0.02	\$	0.02
Computation of basic and diluted net income (loss) per share:							GAAP	N	on-GAAP
Net income (loss)						\$	(8,146)	\$	4,939
Interest on dilutive convertible notes							_		533
Income (loss) for purposes of computing income (loss) per diluted share						\$	(8,146)	\$	5,472
Weighted average shares:									
Basic							240,786		240,786
Dilutive shares from stock plans							_		1,892
Dilutive shares from convertible notes									28,490
Diluted							240,786		271,168
			Nine M	lonth	s Ended De	ecemb	er 31, 2012		
		Gross Margin	Gross Margin Rate	1	Net Loss		Per Share Net Loss, Basic	1	Per Share Net Loss, Diluted
GAAP	\$	183,047	40.9%	\$	(37,912)	\$	(0.16)	\$	(0.16)
Non-GAAP Reconciling Items:									
Amortization of intangibles		3,407			11,075				
Share-based compensation		1,839			11,729				
Restructuring charges		_			6,602				
Non-GAAP	\$	188,293	42.1%	\$	(8,506)	\$	(0.04)	\$	(0.04)
Computation of basic and diluted net loss per share:						GAAP		Non-GAAl	
Net loss						\$	(37,912)	\$	(8,506)
Weighted average shares:									
Basic and diluted							239,099		239,099

The non-GAAP information set forth in this table is not prepared in accordance with generally accepted accounting principles and may be different from non-GAAP financial information used by other companies.

QUANTUM CORPORATION GAAP TO NON-GAAP RECONCILIATION

(In thousands, except per share amounts) (Unaudited)

GAP Gross Margin Gard Margin Rargin Part Margin Per Share Net District Per Share Net District <th></th> <th colspan="5">Three Months Ended December 31, 2011</th> <th></th>		Three Months Ended December 31, 2011								
Montifaction of intangibles				Margin	Net	t Income	Net	Income,	Net	Income,
Amortization of intangibles		\$	73,717	42.5%	\$	3,914	\$	0.02	\$	0.02
Share-based compensation 495 3,424 Vocable Compound of Social Computation of Sasic and diluted net income per share: 75,685 43,69 \$12,060 \$0,005 <	Non-GAAP Reconciling Items:									
Non-GAAP \$75,685 43.6% \$12,066 \$0.05 \$0.05 Computation of basic and diluted net income per share: \$3,014 \$12,056 \$1,019 \$2,014 \$12,056 Interest on dilutive convertible notes \$3,014 \$12,057 \$1,019 \$1,019 \$1,019 \$1,019 \$1,019 \$1,025 \$1,019 \$1,025 \$1,	Amortization of intangibles					4,728				
Computation of basic and diluted net income per share: GANP Non-GAAP Net income 5,314 \$1,206 Interest on dilutive convertible notes 5,314 \$1,206 Income for purposes of computing income per diluted share \$3,314 \$1,325 Weighted average shares: \$3,381 \$3,818 \$3,818 Dilutive shares from stock plans \$2,50 \$3,158 \$1,000 \$1,000 Dilutid \$2,50 \$2,500 \$2,00	Share-based compensation					3,424				
Net income \$3,914 \$12,066 Interest on dilutive convertible notes - 1,191 Income for purposes of computing income per diluted share \$3,914 \$13,257 Weighted average shares: 233,812 233,812 233,812 Dilutive shares from stock plans 6,100 6,100 6,100 Diluted Dilutive shares from convertible notes 239,912 231,070 271,070 Company Total Margin Norther bottle	Non-GAAP	\$	75,685	43.6%	\$	12,066	-			
Interest on dilutive convertible notes	Computation of basic and diluted net income per share:							GAAP	Nor	n-GAAP
No. of Camputation of intangibles 10,000 1	Net income						\$	3,914	\$	12,066
Neighted average shares: Basic 233,812 233,812 Dilutive shares from stock plans 6,100 6,100 Dilutive shares from convertible notes 239,912 271,070 Diluted Dilutive shares from convertible notes 239,912 271,070 Diluted Dilutive shares from convertible notes 230,812 271,070 Diluted Dilutive shares from convertible notes 200,870 42,00 5,240 5,001 5,001 Dilutive shares from stock plans 230,870 230,870 230,870 230,870 Dilutive shares from stock plans 230,870 230,	Interest on dilutive convertible notes									1,191
Basic 233,812 233,812 Dilutive shares from stock plans 6,100 6,100 Diluted 239,912 31,158 Diluted Net more repaired by the property of the p	Income for purposes of computing income per diluted share						\$	3,914	\$	13,257
Dilutive shares from stock plans 1,000 1	Weighted average shares:									
Dilutive shares from convertible notes 131,588 139,107 137,070 137	Basic							233,812		233,812
Diluted Dilute	Dilutive shares from stock plans							6,100		6,100
Cross Gross Margin Net Income Per Share Net Income Net I	Dilutive shares from convertible notes							_		31,158
GAAP G1088 G1088 G1088 Per Share Net Income, Net Income, Basic Per Share Net Income, Sustain Computation Non-GAAP Reconciling Items: 308,590 42.4% 5.249 5.01 5.01 Amortization of intangibles 6,148 16,052 5.01 5.01 Share-based compensation 1,518 10,246 5.01 5.01 Restructuring charges (300) 399 5.01 5.01 Acquisition expenses 3 325 5.01 5.01 Non-GAAP \$215,956 43.9% \$29,271 \$0.13 \$0.12 Computation of basic and diluted net income per share: \$2,249 \$0.249 \$0.249 \$0.249 \$0.249 \$0.249 \$0.249 \$0.260	Diluted							239,912		271,070
GAAP G1088 G1088 G1088 Per Share Net Income, Net Income, Basic Per Share Net Income, Sustain Computation Non-GAAP Reconciling Items: 308,590 42.4% 5.249 5.01 5.01 Amortization of intangibles 6,148 16,052 5.01 5.01 Share-based compensation 1,518 10,246 5.01 5.01 Restructuring charges (300) 399 5.01 5.01 Acquisition expenses 3 325 5.01 5.01 Non-GAAP \$215,956 43.9% \$29,271 \$0.13 \$0.12 Computation of basic and diluted net income per share: \$2,249 \$0.249 \$0.249 \$0.249 \$0.249 \$0.249 \$0.249 \$0.260				N: M 41	T	4. 4 D		21 2011		
GAAP Gross Margin		_			is en	ded Dece			Do	w Chara
GAAP Margin Rate Net Income Basic Diluted Non-GAAP Reconciling Items: 8208,590 42.4% \$2,249 \$0.01 \$0.01 Amortization of intangibles 6,148 16,052 \$15,052 <th></th> <th></th> <th>Gross</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>			Gross							
Non-GAAP Reconciling Items: Amortization of intangibles 6,148 16,052 17,052 17,052 17,052 17,052 17,052 18,052 17,052 18,052 17,052 18,052			Margin		Net	t Income		,		,
Amortization of intangibles 6,148 16,052 Share-based compensation 1,518 10,246 Restructuring charges (300) 399 Acquisition expenses — 325 Non-GAAP \$ 215,956 43.9% \$ 29,271 \$ 0.13 \$ 0.12 Computation of basic and diluted net income per share: GAAP Non-GAAP Net income \$ 2,249 \$ 29,271 Interest on dilutive convertible notes \$ 2,249 \$ 29,271 Use income for purposes of computing income per diluted share \$ 2,249 \$ 32,831 Weighted average shares: Basic 231,661 231,661 231,661 Dilutive shares from stock plans 7,600 7,600 Dilutive shares from convertible notes — 31,158	GAAP	\$	208,590	42.4%	\$	2,249	\$	0.01	\$	0.01
Share-based compensation 1,518 10,246 Restructuring charges (300) 399 Acquisition expenses — 325 Non-GAAP \$ 215,956 43.9% \$ 29,271 \$ 0.13 \$ 0.12 Computation of basic and diluted net income per share: GAAP Non-GAAP Net income \$ 2,249 \$ 29,271 Interest on dilutive convertible notes — 3,560 Income for purposes of computing income per diluted share \$ 2,249 \$ 32,831 Weighted average shares: — 231,661 231,661 Dilutive shares from stock plans 7,600 7,600 Dilutive shares from convertible notes — 31,158	Non-GAAP Reconciling Items:									
Restructuring charges (300) 399 Acquisition expenses — 325 Non-GAAP \$ 215,956 43.9% \$ 29,271 \$ 0.13 \$ 0.12 Computation of basic and diluted net income per share: GAAP Non-GAAP Net income \$ 2,249 \$ 29,271 Interest on dilutive convertible notes — 3,560 Income for purposes of computing income per diluted share \$ 2,249 \$ 32,831 Weighted average shares: Basic \$ 231,661 231,661 Dilutive shares from stock plans 7,600 7,600 Dilutive shares from convertible notes — 31,158	Amortization of intangibles		6,148			16,052				
Acquisition expenses — 325 Non-GAAP \$ 215,956 43.9% \$ 29,271 \$ 0.13 \$ 0.12 Computation of basic and diluted net income per share: GAAP Non-GAAP Net income \$ 2,249 \$ 29,271 Interest on dilutive convertible notes — 3,560 Income for purposes of computing income per diluted share \$ 2,249 \$ 32,831 Weighted average shares: Basic \$ 231,661 231,661 Dilutive shares from stock plans 7,600 7,600 Dilutive shares from convertible notes — 31,158	Share-based compensation		1,518			10,246				
Non-GAAP \$ 215,956 43.9% \$ 29,271 \$ 0.13 \$ 0.12 Computation of basic and diluted net income per share: GAAP Non-GAAP Net income \$ 2,249 \$ 29,271 Interest on dilutive convertible notes — 3,560 Income for purposes of computing income per diluted share \$ 2,249 \$ 32,831 Weighted average shares: — 231,661 231,661 Dilutive shares from stock plans 7,600 7,600 Dilutive shares from convertible notes — 31,158			(300)			399				
Computation of basic and diluted net income per share: GAAP Non-GAAP Net income \$ 2,249 \$ 29,271 Interest on dilutive convertible notes — 3,560 Income for purposes of computing income per diluted share \$ 2,249 \$ 32,831 Weighted average shares: Basic 231,661 231,661 Dilutive shares from stock plans 7,600 7,600 Dilutive shares from convertible notes — 31,158	Acquisition expenses		_			325				
Net income \$ 2,249 \$ 29,271 Interest on dilutive convertible notes — 3,560 Income for purposes of computing income per diluted share \$ 2,249 \$ 32,831 Weighted average shares: Basic 231,661 231,661 Dilutive shares from stock plans 7,600 7,600 Dilutive shares from convertible notes — 31,158	Non-GAAP	\$	215,956	43.9%	\$	29,271	\$	0.13	\$	0.12
Interest on dilutive convertible notes — 3,560 Income for purposes of computing income per diluted share \$ 2,249 \$ 32,831 Weighted average shares: Basic 231,661 231,661 Dilutive shares from stock plans 7,600 Dilutive shares from convertible notes — 31,158	Computation of basic and diluted net income per share:							GAAP	Nor	n-GAAP
Income for purposes of computing income per diluted share\$ 2,249\$ 32,831Weighted average shares:Basic231,661231,661231,661Dilutive shares from stock plans7,600Dilutive shares from convertible notes- 31,158	Net income						\$	2,249	\$	29,271
Weighted average shares:Basic231,661231,661Dilutive shares from stock plans7,6007,600Dilutive shares from convertible notes—31,158	Interest on dilutive convertible notes							_		3,560
Basic 231,661 231,661 Dilutive shares from stock plans 7,600 7,600 Dilutive shares from convertible notes — 31,158	Income for purposes of computing income per diluted share						\$	2,249	\$	32,831
Dilutive shares from stock plans 7,600 7,600 Dilutive shares from convertible notes - 31,158	Weighted average shares:									
Dilutive shares from convertible notes 31,158	Basic							231,661		231,661
	Dilutive shares from stock plans							7,600		7,600
Diluted 239,261 270,419	Dilutive shares from convertible notes							_		31,158
	Diluted							220.261		250 110

The non-GAAP information set forth in this table is not prepared in accordance with generally accepted accounting principles and may be different from non-GAAP financial information used by other companies.

QUANTUM CORPORATION FORECAST FOURTH QUARTER FISCAL 2013 GAAP TO NON-GAAP RECONCILIATION (Dollars in millions)

FORECAST FOURTH QUARTER FISCAL 2013

	Percentage
Forecast fourth quarter gross margin rate on a GAAP basis	41.3%
Forecast amortization of intangibles	0.3%
Forecast share-based compensation	0.4%
Forecast fourth quarter gross margin rate on a non-GAAP basis	42.0%
	 Dollar Range
Forecast fourth quarter operating expense on a GAAP basis	\$ 65.9 — \$ 67.9
Forecast amortization of intangibles	1.8
Forecast share-based compensation	3.1
Forecast fourth quarter operating expense on a non-GAAP basis	\$ 61.0 — \$ 63.0

Estimates based on current (January 30, 2013) projections.

The projected GAAP and non-GAAP financial information set forth in this table represent forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. For risk factors that could impact these projections, see our Annual Report on Form 10-K as filed with the SEC on June 14, 2012. We disclaim any obligation to update information in any forward-looking statement.

The non-GAAP financial information set forth in this table is not prepared in accordance with generally accepted accounting principles and may be different from non-GAAP financial information used by other companies.