SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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FORM 10-K [X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the fiscal year ended March 31, 1997

OR

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 0-12390

QUANTUM CORPORATION (Exact name of Registrant as specified in its charter)

Delaware 94-2665054 (State or other jurisdiction of (I.R.S. Employer Identification No.) incorporation or organization)

500 McCarthy Blvd., Milpitas, California95035(Address of principal executive offices)(Zip Code)

Registrant's telephone number, including area code: (408) 894-4000

Securities registered pursuant to Section 12(b) of the Act: NONE

Securities registered pursuant to Section 12(g) of the Act:

COMMON STOCK PREFERRED STOCK PURCHASE RIGHTS (Title of Class)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES [X] NO []

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [X]

The aggregate market value of the voting stock held by non-affiliates of the Registrant as of May 1, 1997: \$1,984,887,203 based upon the closing price reported for such date on the NASDAQ National Market System. For purposes of this disclosure, shares of Common Stock held by persons who hold more than 5% of the outstanding shares of Common Stock and shares held by officers and directors of the Registrant have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily conclusive. The number of shares outstanding of the Registrant's Common Stock as of May 1, 1997, was 131,018,098.

DOCUMENTS INCORPORATED BY REFERENCE

Parts of the Proxy Statement for Registrant's 1997 Annual Meeting of Shareholders (the "Proxy Statement") are incorporated by reference into Part III of this Form 10-K Report.

PART I

ITEM 1. Business

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements usually contain the words "estimate," "anticipate," "expect" or similar expressions. All forward-looking statements are inherently uncertain as they are based on various expectations and assumptions concerning future events, and they are subject to numerous known and unknown risks and uncertainties. These uncertainties could cause actual results to differ materially from those expected. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof.

Quantum Corporation ("Quantum" or the "Company"), operating in a single business segment, designs, develops, and markets information storage products, including high-performance, high-quality hard disk drives, half-inch cartridge tape drives, tape drive related products, and solid state disk drives. The half-inch cartridge tape drives and solid state disk drives are manufactured by the Company. The Company combines its engineering and design expertise with the high-volume manufacturing capabilities of its exclusive manufacturing partner, Matsushita-Kotobuki Electronics Industries, Ltd. ("MKE") of Japan, a subsidiary of Matsushita Electric Industrial Co., Ltd., to produce high-quality hard disk drives. Quantum is also involved in the manufacture of magnetoresistive ("MR") recording heads that are used in hard disk drives produced for the Company.

The Company's strategy is to offer a diversified product portfolio that features leading-edge technology and high-quality manufacturing for a broad range of market applications. Inherent in this strategy is a focus on meeting and anticipating customers' information storage needs and on the research and development of storage product technology.

The Company markets its products worldwide to major original equipment manufacturers ("OEMs"), a broad range of distributors, resellers, and systems integrators.

The Company's information storage business currently includes the following four components:

Desktop and Portable Storage Products. Quantum designs, develops, and markets hard disk drives designed to meet the storage needs of desktop systems. These products are designed for entry-level to high-end desktop personal computers ("PCs") for use in both home and business environments.

Workstation and Systems Storage Products. Quantum designs, develops, and markets technologically advanced hard disk drives for the demanding storage needs of network servers, work-stations, storage subsystems, high-end desktop systems, and minicomputers. These products are designed for storage-intensive applications, such as graphics, disk arrays, desktop publishing systems, multimedia computing systems, and networked data bases and file servers.

Specialty Storage Products. Quantum designs, develops, manufactures, and markets half-inch cartridge tape drives and solid state disk drives. The tape drives use advanced linear recording technology and a highly accurate tape guide system to perform data backup for mid-range and high-end computer systems. The solid state disk drives have the high execution speeds required for applications such as imaging, multimedia, video-on-demand, on-line transaction processing, material requirements planning, and scientific modeling.

Recording Heads. Quantum is involved in the design, development, and manufacture of MR recording heads used in the Company's products. The Company believes that MR technology, which provides higher capacity per disk than conventional thin-film heads, will replace thin-film heads as the leading recording head technology. The Company does not currently market thin-film or MR heads to other companies. For

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most of fiscal 1998, the Company's involvement in the design, development, and manufacture of recording heads will be through a 49% ownership interest in a joint venture with MKE as discussed in the Strategic Developments section.

Quantum operates in an industry characterized by rapid technological change. The Company is currently concentrating its product development efforts on broadening its existing disk and tape drive product lines through the introduction of new products, including new high-capacity hard disk drive products to be manufactured by MKE, as well as new products targeted specifically for the increasing storage needs of the desktop market. The Company is also focusing its efforts on applying its MR technology to new generations of disk drives.

Strategic Developments

Transition in High-Capacity Disk Drive Manufacturing. During fiscal 1997, Quantum substantially completed the manufacturing transition, committed to in January 1996, of its high-capacity disk drive products to its strategic partner, MKE. As part of the transition, the Company discontinued its manufacture of these products in fiscal 1997 and completed the shut-down of the related facilities. The related manufacturing work force was terminated in fiscal 1997. The Company closed, sold, or disposed of certain high-capacity manufacturing facilities and equipment located in Penang, Malaysia; and Milpitas, California. Facilities sold included the manufacturing building in Malaysia, which was sold in the second quarter of fiscal 1997. Expenditures associated with the transition have substantially been completed. As a result of this transition, the Company anticipates that it will achieve significant benefits by leveraging on the high-volume, high-quality manufacturing expertise of MKE. Purchase of Minority Interest. In February 1997, Quantum acquired the 19% minority ownership interest in Quantum Peripherals Colorado, Inc. ("QPC"), a consolidated subsidiary involved in the development and manufacture of recording heads. The minority ownership interest was acquired in exchange for \$3.4 million and the issuance of 90,000 shares of Redeemable Convertible Participating Series B Preferred Stock, which were valued at \$3.9 million as of the issuance date.

MKE/Quantum Recording Heads Joint Venture. On May 1, 1997, MKE and Quantum announced the formation of a recording heads joint venture company. Pursuant to the terms of the transaction, Quantum contributed certain recording heads assets and operations, will transfer employees of the Company's recording heads operations and leased certain premises to the joint venture in exchange for a 49% ownership interest in the joint venture; the joint venture assumed \$51 million of debt payable to Quantum; and MKE paid Quantum \$94 million and contributed \$110 million to the joint venture in exchange for a 51% controlling ownership interest in the joint venture. The Company anticipates that the joint venture will leverage Quantum's engineering and design expertise and MKE's manufacturing expertise in order to fully realize the potential of the MR heads operations to the benefit of both MKE and Quantum.

Renegotiated MKE Master Agreement. In May 1997, Quantum completed renegotiation of its master agreement with MKE, which covers the general terms of the business relationship. The agreement was extended for a period of 10 years. MKE currently manufactures all of the hard disk drives developed and marketed by Quantum. Quantum's relationship with MKE, which dates from 1984, is built on Quantum's engineering and design expertise and MKE's high-volume, high-quality manufacturing expertise. This agreement with MKE underscores the strong commitment and working relationship developed with MKE.

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Executive Officers <TABLE>

The executive officers of the Company and their respective ages and positions with the Company as of March 31, 1997, follows: <CAPTION>

Name	Age	Position with the Company
<s></s>	<c></c>	<c></c>
Stephen M. Berkley	53	Chairman of the Board
Michael A. Brown	38	President and Chief Executive Officer
Claude Barathon	56	Executive Vice President, Worldwide Sales
Deborah E. Barber	57	Vice President, Human Resources
Richard L. Clemmer	45	Executive Vice President, Finance, and Chief
		Financial Officer
Mark Jackson*	46	President and General Manager, Recording Heads
		Group ("RHG")
Kenneth Lee	59	President and General Manager, Workstation Systems Storage
		Group ("WSSG"), and Chief Technical Officer
Debora C. Shoquist	42	Executive Vice President, Hard Disk Drive
		Operations
Young K. Sohn	41	President and General Manager, Desktop and Portable Storage
		Group ("DPSG")
Peter van Cuylenburg	49	President and General Manager, Specialty Storage Products
		Group ("SSPG")

<FN>

* Mark Jackson has resigned as an officer of Quantum in May 1997 in order to become an officer of the MKE/Quantum recording heads joint venture. </FN>

</TABLE>

Mr. Berkley has been Chairman of the Board since 1995 and had earlier served as Chairman of the Board from 1987 to 1993. He also served as the Company's Chief Executive Officer from 1987 until 1992. In 1983, as a pioneer in the development of Hardcard, the first hard disk expansion board for personal computers, Mr. Berkley became the founding President and Chief Executive Officer of Plus Development Corporation, a Quantum subsidiary. Prior to joining the Company in 1981 as Vice President of Marketing, Mr. Berkley was with Qume Corporation since 1977 where he initially served as Vice President of Business Development and later as General Manager of the Memory Products Division.

Mr. Brown has been President and Chief Executive Officer since 1995. Earlier, he served as President of DPSG from 1993 to 1995, as Executive Vice President from 1992 to 1993, and as Vice President of Marketing from 1990 to 1992. Previously, Mr. Brown held positions in product and marketing management since joining the Company's marketing organization in August 1984. Before joining Quantum, Mr. Brown served in the marketing organization at Hewlett-Packard and provided management consulting services at Braxton Associates.

Mr. Barathon has been Executive Vice President of Worldwide Sales since 1996. He joined the Company in 1992 as Corporate Vice President, and President and Managing Director of Quantum Europe, where he was responsible for the Company's

European sales, marketing, financial, and service operations. Prior to joining the Company, Mr. Barathon held a variety of management positions at Control Data Corporation and Imprimis. He was also Vice President of European Operations at Seagate Technology, following the acquisition of Imprimis by Seagate in 1989.

Ms. Barber has been Vice President of Human Resources since joining the Company in 1992. Prior to joining the Company, she served as Vice President of Human Resources at Cray Research for five years. From 1978 to 1988, Ms Barber was employed by Honeywell, Inc., last serving as Director of Human Resources for the Military Avionics Division.

Mr. Clemmer has been Executive Vice President of Finance and Chief Financial Officer since joining the Company in August 1996. Prior to joining the Company, Mr. Clemmer was Chief Financial Officer of Texas Instruments'

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Semiconductor Group from 1989 to 1996. Previously, he held a variety of senior finance positions with Texas Instruments.

Mr. Jackson has been President and General Manager of RHG since November 1996. Earlier in 1996, he was Executive Vice President of Hard Disk Drive Operations, where he was responsible for production planning, logistics, quality and reliability, customer service, and material support for both DPSG and WSSG. In addition, Mr. Jackson served as President of DPSG from October 1995 to February 1996, and as Vice President of Worldwide Logistics from 1993 to 1995. Previously, Mr. Jackson held a number of positions in the logistics and operations since joining the Company in 1985.

Mr. Lee has been President of WSSG since 1995 and Chief Technical Officer since 1993. Earlier, he managed RHG from 1994 to 1996, served as Executive Vice President of Technology and Engineering from 1993 to 1994, and as Vice President of Engineering from 1990 to 1993. Mr. Lee joined the Company in 1989 as Director of Advanced Recording Technologies. Prior to joining the Company, Mr. Lee was Vice President of Product Development for Domain Technology for five years, and previously worked on advanced magnetic storage devices during the 15 years he spent with the IBM Research Laboratory in San Jose, California.

Ms. Shoquist is currently the Executive Vice President of Hard Disk Drive Operations and responsible for production planning, logistics, and customer service support for Quantum's two hard drive groups, DPSG and WSSG. She has served in a variety of manufacturing management positions, most recently as Vice President of Product and Test Engineering for WSSG. Prior to that, Ms. Shoquist was Vice President of Worldwide Operations for WSSG. Prior to joining the Company in 1991, Ms. Shoquist held a variety of operations management positions at Hewlett-Packard.

Mr. Sohn has been President and General Manager of DPSG since February 1996. Earlier, he served as Vice President of Marketing for DPSG since 1994. Prior to joining the Company in 1992 as President and Managing Director of Quantum Asia-Pacific, Mr. Sohn spent nine years with Intel Corporation where, most recently, he managed that company's AT chip set business.

Mr. van Cuylenburg has been President and General Manager of SSPG since joining the Company in September 1996. Prior to joining Quantum, he served as Executive Vice President at Xerox Corporation, responsible for the systems sector from 1993 to 1995. Mr. van Cuylenburg was also President and Chief Operating Officer at Next Computer Inc. in Redwood City, California.

Products

Desktop and Portable Storage Products:

Quantum Fireball TM Series and Quantum Fireball ST Series 3.5-inch Desktop Products:

Quantum's desktop 3.5-inch hard drives consist of the Quantum Fireball TM Series and Quantum Fireball ST Series products. These products are designed to meet the information storage needs of desktop PCs.

Quantum Fireball 1.0/1.2/1.7/2.1/2.5/3.2/3.8 TM Series. Introduced in February 1996, Quantum Fireball TM Series drives are the industry's first hard disk drives to offer 1 gigabyte ("GB") per platter storage capacity and to combine MR and Partial Response Maximum Likelihood ("PRML") technologies to provide the storage capacities and performance required by commercial PCs. As of May 1997, Quantum had shipped over 13 million Fireball TM Series drives.

Quantum Fireball 1.6/2.1/3.2/6.4 ST Series. The Quantum Fireball ST Series disk drive began mass production in March 1997. The Quantum Fireball ST Series is a leading performance areal density product that is suited for high-end desktop and entry level workstation / server systems. With a capacity of 1.6 GBs per platter, the Quantum Fireball ST Series includes a broad range of models from 1.6 GBs to 6.4 GBs.

The ST Series is the first product with the Quantum developed Ultra ATA feature, a high performance interface supporting data transfer rates of up to 33 megabytes ("MBs") per second.

Quantum BigfootTM, Quantum Bigfoot CY 5.25-inch Desktop Products:

Quantum Bigfoot 1.2/2.5. Mass production of Quantum Bigfoot hard drives began in March 1996. These products combine value with high-capacity for consumer-oriented PCs. Quantum 5.25-inch hard drives fit into most modular PCs without any customization to system enclosures.

Quantum Bigfoot CY 2.1/4.5/6.5. Mass production of the Quantum Bigfoot CY hard drive began in January 1997. The Quantum Bigfoot CY is the Company's latest generation 5.25-inch hard drive. This line of product provides the consumer PC market with a high-capacity disk drive in conjunction with value per MB. The Quantum Bigfoot CY features high capacity per disk data track for fewer head switches and seeks, and fast sequential data transfers. Like its predecessor, the Quantum Bigfoot, the Quantum Bigfoot CY 5.25-inch drive will fit most modular PCs without any customization to system enclosures.

Workstation and Systems Storage Products:

Quantum AtlasTM II and Quantum VikingTM 3.5-inch High-Capacity Products:

Quantum's high-capacity 3.5-inch hard drives include the Quantum Atlas II and Quantum Viking products. These disk drives are Quantum's most technologically advanced hard disk drive products and meet the demanding needs of high-end desktop systems, workstations, RAID subsystems, servers, video and multimedia applications, and minicomputers.

Quantum Atlas II 2.1/4.5/9.1. The Quantum Atlas II began mass production in September 1996. Quantum Atlas II hard drives are intended to provide the capacity, performance and fault-tolerance required by high-end systems such as video and database servers, RAID subsystems, mid-range workstations and mini-computers. Atlas II drives feature 7,200 rotations-per-minute spin speed and leading-edge technologies such as MR heads and Ultra SCSI-3 to meet the needs of the high-end marketplace.

Quantum Viking 2.2/4.5. Mass production of the Quantum Viking began in December 1996. Quantum Viking hard drives combine workstation-class performance with PC-class prices, meeting the needs of one of the fastest-growing segments of the high-end marketplace: workstations and PC-based servers. The drives feature capacities of 2.2 and 4.5 GBs with MR heads and PRML read channels and a high internal data rate of 83 to 139 megabits per second. A wide selection of Ultra SCSI-3 interfaces provide burst data transfer rates as fast as 40 MB per second.

Specialty Storage Products:

Quantum DLTTM Half-inch Cartridge Tape Drives:

Quantum DLT 2000XT . Mass production of the Quantum DLT 2000 began in September 1995. This device is a half-inch cartridge tape drive designed to perform data back-up for mid-range computer systems and high-end workstations. With advanced DLTTM linear recording technology, a highly accurate tape guide system, and an adaptive control mechanism, the drive is suited for mid-range systems, network servers, and high-end workstations and systems. Using data compression techniques, the DLT 2000 XT features a native storage capacity of 15 GB per cartridge and a sustained native data transfer rate of 1.25 MB per second.

Quantum DLT 4000. Mass production of the Quantum DLT 4000 began in February 1995. This half-inch cartridge tape drive is designed for heavy duty cycle computer applications in the mid-range to high-end of the tape drive market. Assuming data compression, the DLT 4000 features a combination of 40 GB per cartridge capacity and a sustained data transfer rate of 3 MB per second.

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Quantum DLT 7000. Mass production of the DLT 7000 began in December 1996. The Quantum DLT 7000 provides data storage and retrieval for demanding data back-up, archive, and on-line storage applications. Assuming data compression, this tape drive achieves a transfer rate of over 10 MB per second and a formatted capacity of 70 GB. This tape drive provides significant performance and capacity advantages over other drives in its class.

Quantum DLTTM Autoloaders:

Quantum DLT 2500XT/2700XT/4500/4700. Quantum DLT half-inch tape autoloaders are five- and seven-cartridge subsystems designed for high-capacity data backup applications in the computer systems market. Ranging in capacity from 150 to 280 GBs, each autoloader consists of an elevator mechanism that provides random or sequential cartridge accesss between a tape drive and cartridge magazines. All are appropriate table-top solutions or can be configured into standard 19-inch equipment racks.

Quantum DLTstorTM Tape Library:

High-Performance Cartridge Tape Mini-Libraries, the Quantum DLTstor tape library subsystem is designed for use with Quantum's family of DLT 7000, 4000 and 2000XT tape drives. Equipped with two seven-cartridge magazines and up to three drives, the DLTstor product family is available in native capacities of 490, 280 and 210 GBs.

Quantum DLTtapeTM III, IIIXT, IV:

The Quantum DLTtapeTM family of half-inch cartridge tapes are designed and formulated specifically for Quantum DLTTM tape drives and libraries. The capacity of the half-inch cartridge tapes is up to 35 GBs, or 70 GBs in compressed mode. By combining both solid and liquid lubricants in the tape binder system, tape and head wear are reduced while repelling airborne particles that could affect read/write head performance. In addition, by using a uniform particle shape, a dense binding system, a smooth coatridge tapes take advantage of shorter wavelength recording schemes to ensure read compatibility with future generations of DLT brand tape drives.

Quantum ESP5000 Series, ESP3000 Series and ESP3000/ESP5000 Table Top Series Solid State Disks:

Quantum's solid state disks (SSDs) significantly improve the execution speed of applications such as imaging, multimedia, video-on-demand, on-line transaction processing, material requirements planning and scientific modeling. In product development environments, the products can substantially shorten time-to-market. Quantum's SSDs are used like magnetic disks, however, they achieve near instantaneous access times by eliminating the latency associated with disk rotation and head seek. SSD drives include a unique and fully integrated data retention system with continuous back-up to ensure that data is safely stored in the event of a power interruption. The Company currently offers the Quantum ESP5000 Series 5.25-inch form factor SSDs and the Quantum ESP3000 Series 3.5-inch form factor SSDs. Quantum's SSD drives did not represent a significant amount of the Company's revenues in the fiscal years ended March 31, 1997 and 1996.

For information regarding the percentage of total revenue contributed by any class of similar products, refer to Part II, Item 8, Note 15 of the Notes to Consolidated Financial Statements.

Product Development

For a discussion of product development, refer to Part II, Item 7, Results of Operations - Research and Development Expenses; and Trends and Uncertainties - Rapid Technological Change, New Product Development, and Qualification.

Manufacturing

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The Company believes that its manufacturing strategies for hard disk drives, half-inch cartridge disk drives, and solid state disk drives; and its involvement in the manufacture of MR recording heads are key to its success.

For production of its hard disk drives, the Company depends exclusively on MKE. MKE produces hard disk drives for Quantum in Japan, Singapore, and Ireland. MKE's state-of-the-art manufacturing process is highly automated, employing integrated computer networks and advanced control systems. For additional discussion of the Company's dependence on MKE, refer to Part II, Item 7, Trends and Uncertainties - Dependence on MKE Relationship. The Company's relationship with MKE, which has been continuous since 1984, is currently governed by a master $% \left({{\mathbf{T}}_{\mathbf{T}}} \right)$ agreement. The current $% \left({{\mathbf{T}}_{\mathbf{T}}} \right)$ agreement between the Company and MKE gives MKE the exclusive worldwide right to manufacture, and the Company the exclusive worldwide right to design and market, hard disk drives. The Company provides MKE with forecasts of its requirements and places purchase orders approximately three months prior to delivery. The Company has only a limited right to modify these purchase orders. The Company's transactions with MKE are denominated in U.S. dollars with prices for product purchases negotiated periodically, generally on a quarterly basis. Thus, fluctuations in the exchange rate have no material short term impact on Quantum's results of operations. However, such fluctuations may impact future negotiated prices. For additional discussion of the MKE master agreement, refer to Part I, Item 1, Strategic Developments - Renegotiated MKE Master Agreement.

For production of its half-inch cartridge disk drives and solid state disk drives, the Company operates a manufacturing facility in Colorado Springs, Colorado; and a related research and development and preproduction facility in Shrewsbury, Massachusetts.

The Company and its manufacturing partner, MKE, are dependent on suppliers for components and sub-assemblies, which are essential to the manufacture of the Company's products. For additional discussion of this dependence, refer to Part II, Item 7, Trends and Uncertainties - Dependence on Suppliers of Components and Sub-Assemblies; Component Shortages.

The Company's current hard disk drive product manufacturing relies on MR recording head technology. The Company is involved in the manufacture of MR recording heads through a joint venture with MKE. For additional discussion of the MR recording heads and the joint venture, refer to Part I, Item 1, Strategic Developments - MKE/Quantum Recording Heads Joint Venture, and Trends and Uncertainties - MR Recording Heads Development and Manufacturing; and Part II, Item 8, Note 18 of the Notes to Consolidated Financial Statements.

Sales and Marketing

The Company markets its products directly to desktop personal computer, notebook and workstation manufacturers and to distributors, resellers and systems integrators through its worldwide sales force. For additional discussion of sales and customers, refer to Part II, Item 7, Results of Operations - Sales, and Trends and Uncertainties - Customer Concentration.

Supporting international sales and operations, Quantum maintains a European regional headquarters in Neuchatel, Switzerland; an Asia-Pacific regional headquarters in Singapore; a Japanese headquarters in Tokyo and sales offices throughout the world. International sales, which include sales to foreign subsidiaries of United States companies, were 53%, 52% and 53% in fiscal 1997, 1996 and 1995, respectively. For additional information on foreign operations refer to Part II, Item 8, Note 15 of the Notes to Consolidated Financial Statements.

Warranty and Service

The Company generally warrants its products against defects for a period of one to five years from the date of sale. Supporting warranty obligations, the Company maintains in-house service facilities for refurbishment or repair of its products in Milpitas, California; Dundalk, Ireland; and Penang, Malaysia. For additional discussion of warranty, refer to Part II, Item 7, Trends and Uncertainties - Warranty.

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Backlog

The Company's six-month order backlog at May 30, 1997, was approximately \$1.350 billion compared to approximately \$870 million at June 13, 1996. The backlog increased approximately 55% year-over-year, reflecting recent introductions of high-end disk drives in the fourth quarter of fiscal 1997 and the first quarter of fiscal 1998, stronger demand for half-inch cartridge tape products, and an overall increase in sales levels.

Backlog includes only firm orders for which the customers have released a specific purchase order and specified a delivery schedule. Lead time for the release of purchase orders depends upon the scheduling practices of the individual customer, and the rate of new order bookings varies from month to month. For this reason, and the possibility of customer changes in delivery schedules or cancellations of orders, Quantum's backlog as of any particular date may not be representative of actual sales for any succeeding period. In addition, it has been the Company's practice to permit customers to increase or decrease (including canceling) orders for products with relatively short notice to the Company. The Company believes that this practice enables customers to improve the management of their inventory, minimizes the Company's relationships with customers.

Competition

For a discussion of competition, refer to Part II, Item 7, Trends and Uncertainties - Intensely Competitive Industry.

Patents and Licenses

Quantum has been granted and/or owns by assignment 398 United States patents, including patents originally issued to its former subsidiary Plus Development Corporation, and patents originally issued to Digital Equipment Corporation. As a general rule, these patents have 17-year terms from the date of issuance. Quantum also has certain foreign patents and applications relative to certain of the products and technologies. Although Quantum believes that its patents and applications have significant value, the rapidly changing technology of the computer industry makes Quantum's future success dependent primarily upon the technical competence and creative skills of its personnel rather than on patent protection. See also "Legal Proceedings."

Several companies and individuals have approached Quantum concerning the need for a license under patented technology that Quantum has assertedly used, or is assertedly using, in the manufacture and sale of one or more of Quantum's products. Quantum conducts ongoing investigations into these assertions and presently believes that any licenses ultimately determined to be required could be obtained on commercially reasonable terms. However, there is no assurance that such licenses are presently obtainable, or if later determined to be required, could be obtained. See also "Legal Proceedings."

Quantum has signed several cross-licensing agreements with Hewlett-Packard, IBM, Seagate Technology, and Terastor. These agreements enable Quantum to use certain patents owned by these companies, and certain of these agreements enable these companies to use certain patents owned by Quantum.

Plant and Equipment

The Company anticipates that it will acquire additional facilities in fiscal 1998 to support expansion of half-inch cartridge tape drive manufacturing, research and development and other corporate activities.

Employees

At March 31, 1997, the Company had approximately 6,380 regular employees. In connection with the MKE/Quantum recording heads joint venture, approximately 1,470 Quantum employees will become employees of the joint venture and will cease to be employees of Quantum (refer to Part I, Item 1, Strategic Developments -

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MKE/Quantum Recording Heads Joint Venture; and Part II, Item 7, Trends and Uncertainties - MR Recording Heads Development and Manufacturing; and Item 8, Note 18 of the Notes to Consolidated Financial Statements).

In the advanced electronics industry, competition for highly skilled employees is intense. Quantum believes that a great part of its future success will depend on its continued ability to attract and retain qualified employees. None of the Company's employees are represented by a trade union, and the Company has experienced no work stoppages. Quantum believes that its employee relations are favorable.

ITEM 2. Properties

The Company has its Corporate headquarters in a leased 37-acre, five-building campus complex in Milpitas, California. The Company owns a 72-acre, two-building complex in Shrewsbury, Massachusetts, used for research and development and production of recording heads; a recording heads research and development facility in Louisville, Colorado; a repair facility in Penang, Malaysia; and a distribution and hard disk drive configuration facility in Dundalk, Ireland. The Company leases a facility in Batam, Indonesia, for manufacturing recording heads. The Company also leases manufacturing facilities in Colorado Springs, Colorado. In conjunction with the transition of its high-capacity products manufacturing to MKE, the Company completed the shut-down of the related facilities in fiscal 1997. The Company closed the high-capacity manufacturing operations in Milpitas, California, and in the second quarter of fiscal 1997, sold the manufacturing plant in Malaysia. Additional warehouse and office space is leased throughout the world, typically on a short-term basis. The Company will supplement existing facilities during fiscal 1998 to support customer requirements. Rent expense was approximately \$26 million in fiscal 1997.

Properties associated with recording heads operations were leased to the MKE/Quantum recording heads joint venture in May 1997. For additional information regarding the joint venture, refer to Part I, Item 1, Strategic Developments - MKE/Quantum Recording Heads Joint Venture; and Part II, Item 8, Note 18 of the Notes to Consolidated Financial Statements.

ITEM 3. Legal Proceedings

For information regarding legal proceedings, refer to Part II, Item 8, Note 13 of the Notes to Consolidated Financial Statements.

PART II

ITEM 5. Market for the Registrant's Common Equity and Related Stockholder Matters

Quantum Corporation's common stock has been traded in the over-the-counter market under the Nasdaq symbol QNTM since the Company's initial public offering on December 10, 1982.

The prices per share reflected in the table represent the range of high and low closing prices in the Nasdaq National Market System (adjusted to reflect a two-for-one stock split) for the quarter indicated.

Fiscal 1997	High	Low
Fourth quarter ended March 31, 1997	\$22 17/32	\$13 3/4
Third quarter ended December 29, 1996	\$14 7/8	\$ 8 21/32
Second quarter ended September 29, 1996	\$ 9 3/16	\$ 5 1/2
First quarter ended June 30, 1996	\$13	\$ 7 1/32
Fiscal 1996	High	Low
Fourth quarter ended March 31, 1996	\$ 9 15/16	\$ 8 5/16
Third quarter ended December 31, 1995	\$10 7/16	\$ 8 1/16
Second quarter ended October 1, 1995	\$13 25/32	\$10 7/16
First quarter ended July 2, 1995	\$13 5/32	\$ 7 1/2

Historically, the Company has not paid cash dividends on its common stock and the Company's debt agreement currently prohibits the Company from paying dividends while the debt is outstanding.

As of May 1, 1997, there were approximately 1,890 shareholders of record of the Company.

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Year ended March 31 (iv)

ITEM 6. Selected Consolidated Financial Data <TABLE>

(In thousands except per share amounts, and ratios) <CAPTION>

-		1997		1996(i)		1995(iii)		1994		1993
-										
<s></s>	<c></c>		<c></c>		<c></c>	>	<c></c>		<c></c>	
Sales	\$	5,319,457	\$	4,422,726	\$	3,367,984	\$	2,131,054	Ş	1,697,240
Research and development		291,332		239,116		169,282		89,837		63,019
Net income (loss)		148,515		(90,456)		81,591		2,674		93,811
Net Income (Loss) Per										
Share (v):										
Primary		1.21		(0.87)		0.86		.03		1.03
Fully diluted		1.03		(0.87)		0.76		.03		0.89
Property, Plant and										
Equipment, Net		407,206		364,111		280,099		85,874		74,698
Total assets		2,158,263		1,975,355		1,481,028		997 , 438		926 , 633
Total Long-Term Debt and										
Redeemable Preferred										
Stock		422,906		598,158		327 , 500		212,500		212,500
Return on Average										
Shareholders' Equity		20.8%		(17.2) %		17.7%		0.7%		26.6%
Ratios of Earnings to										
Fixed Charges		4.5		(ii)		6.0		1.2		9.6
<fn></fn>										

(i) The results of operations for fiscal 1996 include the effect of a \$209 million charge related to the transition of manufacturing of the Company's high-capacity products to MKE. Refer to Note 10 of the Notes to Consolidated Financial Statements.

- Earnings (as defined) for fiscal 1996 were insufficient to cover fixed charges by \$141.3 million.
- (iii) On October 3, 1994, Quantum acquired portions of Digital Equipment's business. The acquisition is not reflected in the financial statements

prior to fiscal 1995, thus the results for fiscal 1995 are not comparable to the results prior to fiscal 1995. Refer to Note 16 in Notes to Consolidated Financial Statements.

- (iv) No cash dividends were paid for the years presented.
- (v) Per share amounts reflect the retroactive recognition of the two-for-one stock split effected June 1997. Refer to Note 9 of the Notes to Consolidated Financial Statements.

</FN> </TABLE>

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ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Results of Operations

Fiscal 1997 Compared with Fiscal 1996

Sales. Sales in fiscal 1997 increased 20%, to \$5.3 billion, compared with sales of \$4.4 billion in fiscal 1996. The increase reflected an increase in shipments of disk drives, tape drives, and tape drive-related products, as well as an increase in the average drive price. The increase in the average drive price reflected a change in sales mix to more advanced, larger-capacity drives; market demand; and the limited market availability of higher-capacity drives. Partially offsetting the increase in sales was a decline (particularly in the first through third quarters of fiscal 1997) in high-end disk drive sales. This decline resulted from the transition of the manufacture of high-end disk drives to MKE during fiscal 1997, with older products ceasing production in July 1996, and new high-end drives not ramping until the third and fourth quarters of fiscal 1997.

Sales to the Company's top five customers were 38% of sales in fiscal 1997, compared with 44% in fiscal 1996. Sales to Compaq Computer, Inc. were \$562 million, or 11% of sales, in fiscal 1997, compared with \$522 million, or 12% of sales, in fiscal 1996. Sales to Hewlett Packard were \$562 million, or 11% of sales, in fiscal 1997, and were less than 10% of sales in fiscal 1996. Sales to Apple Computer, Inc. were less than 10% of sales in fiscal 1997, compared with \$473 million, or 11% of sales, in fiscal 1996.

The split of fiscal 1997 sales between OEMs and distribution channels was \$3.3 billion and \$2.0 billion, or 63% and 37% of sales, respectively, compared with \$3.1 billion and \$1.3 billion, or 71% and 29% of sales, respectively, in fiscal 1996. Sales to the OEMs and the distribution channels were based on product availability and demand.

Gross Margin Rate. The gross margin rate increased 2.2 percentage points to 14.5% in fiscal 1997, from 12.3% in fiscal 1996. The increase reflected a higher proportion of tape drive and tape drive related product sales in fiscal 1997, compared to fiscal 1996, as these products achieved a higher gross margin rate than sales of other products of the Company. The 2.2 percentage point gross margin rate increase in fiscal 1997 also reflected the impact of a resizing charge in fiscal 1996 of \$38 million, of which \$36 million impacted the gross margin. The fiscal 1996 gross margin rate would have been 13.1% without the resizing charge.

Research and Development Expenses. In fiscal 1997, the Company's investment in research and development was \$291 million, or 5.5% of sales, compared with \$239 million, or 5.4% of sales, in fiscal 1996. The \$52 million increase in research and development spending reflected higher expenses related to preproduction activity for a number of new products for both the desktop and high-capacity drive markets. Research and development and timely introduction of new information storage products and technologies. As a percentage of sales, research and development expenses in fiscal 1998 are expected to be consistent with those of fiscal 1997.

Sales and Marketing Expenses. Sales and marketing expenses in fiscal 1997 were \$149 million, or 2.8% of sales, compared with \$142 million, or 3.2% of sales in fiscal 1996. The fiscal 1997 decline in sales and marketing expenses as a percentage of sales reflected the increase in sales and management imposed spending constraints early in the year. As a percentage of sales, sales and marketing expenses in fiscal 1998 are expected to be consistent with those of fiscal 1997.

General and Administrative Expenses. General and administrative expenses in fiscal 1997 were \$87 million, or 1.6% of sales, compared with \$65 million, or 1.5% of sales, in fiscal 1996. The increase in expenses in fiscal 1997 reflected expansion of the Company's infrastructure. As a percentage of sales, general and administrative expenses in fiscal 1998 are expected to be slightly above those of fiscal 1997 to support business activities.

Interest and Other Income/Expense. Net interest and other income and expense in fiscal 1997 was \$41 million net expense, compared with \$28 million net expense in fiscal 1996, reflecting an increase in interest expense as a result

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of an approximately \$153 million increase in the average amount of debt outstanding in fiscal 1997, compared with fiscal 1996. The debt was utilized to finance operations.

Income Taxes. The effective tax rate in fiscal 1997 was 26%, compared with 36% in fiscal 1996. The decrease in the effective tax rate was attributable primarily to the benefit of foreign earnings taxed at less than the U.S. rate and a reversal of the federal valuation allowance previously provided for certain state-deferred tax assets. The federal valuation allowance was reversed in fiscal 1997 as a result of the realization of the federal deferred tax assets through tax planning. For financial reporting purposes, the Company has provided a valuation allowance for certain deferred tax assets that are expected to reverse over a 15 year period. The Company believes that the valuation allowance is needed to reduce the deferred tax asset to an amount that is more likely than not to be realized. The Company has concluded that taxable income expected to be generated over future years, combined with the reversal of existing taxable temporary differences, will be sufficient to realize the benefits of the remaining deferred tax assets.

Net Income. After tax earnings increased to a net income of \$148.5 million in fiscal 1997, from a net loss of \$90.5 million in fiscal 1996. The change to a net income in fiscal 1997 from a net loss in fiscal 1996 reflects the impact of the \$209 million fiscal 1996 charge related to the transition of high-capacity product manufacturing to MKE.

Fiscal 1996 Compared with Fiscal 1995

Sales. Sales in fiscal 1996 increased 31%, to \$4.4 billion, compared with sales of \$3.4 billion in fiscal 1995. The increase reflected an increase in drive shipments and a change in sales mix to more advanced, larger-capacity products. The increase was partially offset by a decline in average drive prices for older products. The increase in sales also reflected a full year's sale of products acquired in the October 3, 1994, purchase of the Disks, Heads and Tapes Businesses of the Storage Business Unit of Digital Equipment Corporation (the "Acquired Businesses"). On a pro forma basis, the Company's sales in fiscal 1995 would have been \$3.8 billion had the acquisition of the Acquired Businesses occurred at the beginning of fiscal 1995.

Sales to the Company's top five customers were 44% of sales in fiscal 1996, compared to 46% in fiscal 1995. Sales to Compaq Computer, Inc. were \$522 million, or 12% of sales, in fiscal 1996, compared to \$536 million, or 16% of sales, in fiscal 1995. Sales to Apple Computer, Inc. were \$473 million, or 11% of sales, in fiscal 1996, compared with \$404 million, or 12% of sales, in fiscal 1995.

The split of fiscal 1996 sales between OEMs and distribution channels was \$3.1 billion and \$1.3 billion, or 71% and 29% of sales, respectively, compared with \$2.5 billion and \$0.9 billion, or 75% and 25% of sales, respectively, in fiscal 1995. Sales to distribution channels increased during fiscal 1996 as the Company widened its customer base.

Gross Margin Rate. The gross margin rate decreased to 12.3% in fiscal 1996, compared with 16.7% in fiscal 1995. The decrease in gross margin rate was attributable to product qualification issues that contributed to higher costs and lower-than-expected unit volumes in the high-capacity product line. In addition, a \$38 million resizing charge recorded in fiscal 1996 impacted the gross margin by \$36 million. Without this resizing charge, the gross margin rate for fiscal 1996 would have been 13.1%.

Research and Development Expenses. In fiscal 1996, the Company invested \$239 million, or 5.4% of sales, in research and development, compared with \$169 million, or 5.0% of sales, in fiscal 1995. The increase in fiscal 1996 reflected the impact of a full year of expenses for the Acquired Businesses, along with higher expenses related to preproduction activity for a larger number of new products.

Sales and Marketing Expenses. Sales and marketing expenses in fiscal 1996 were \$142 million, or 3.2% of sales, compared with \$108 million, or 3.2% of sales, in fiscal 1995. The increase in expenses in fiscal 1996 was due primarily to the costs associated with supporting the Company's higher sales volume.

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General and Administrative Expenses. General and administrative expenses in fiscal 1996 were \$65 million, or 1.5% of sales, compared with \$52 million, or 1.5% of sales, in fiscal 1995. The increase in expenses in fiscal 1996 reflected expansion of the Company's infrastructure.

Other Operating Charges. In fiscal 1996, the Company included in results of operations a charge of \$209 million related to the transition of manufacturing for the high-capacity products to MKE. The charge was comprised of reduction in work force of approximately \$10 million; write-down of capital assets of approximately \$45 million; incremental inventory write-downs and excess purchase commitment accruals of approximately \$144 million; and other charges of approximately \$10 million. These amounts reflect the provision for closing the manufacturing facilities in Penang, Malaysia, and Milpitas, California.

As a result of the acquisition of the Acquired Businesses in fiscal 1995, the Company incurred a charge of \$73 million, which included \$68 million of purchased in-process research and development and \$5 million in related merger costs. Merger costs comprised of incremental integration costs incurred through the end of the quarter in which the acquisition was consummated.

Interest and Other Income/Expense. Net interest and other income and expense in fiscal 1996 was \$28 million net expense, compared with \$16 million net expense in fiscal 1995. The increase in net expense in fiscal 1996 resulted from interest expense on higher levels of debt used to finance operations.

Income Taxes. The effective tax rate in fiscal 1996 was 36%, compared with 44% in fiscal 1995. The decrease in the effective tax rate was attributable primarily to the realization of deferred tax assets previously reserved and lower overall state taxes, offset by a reduction in the benefit of foreign earnings taxed at less than the U.S. rate.

Net Income/Loss. After tax earnings decreased to a net loss of \$90.5 million in fiscal 1996 from a net income of \$81.6 million in fiscal 1995. The change to a net loss in fiscal 1996 from a net income in fiscal 1995 reflected the impact of the \$209 million fiscal 1996 charge related to the transition of high-capacity product manufacturing to MKE.

Liquidity and Capital Resources

The Company generated improved cash flow from operations, aggregating \$313 million in fiscal 1997. At March 31, 1997, the Company had \$345 million in cash and cash equivalents, compared to \$165 million at March 31, 1996. Cash was provided by operating activities, primarily from net income and a decrease in inventory, and was partially offset by an increase in accounts receivable. Cash used in investing activities reflected investment in property and equipment. Cash was also provided by financing activities as a result of proceeds from the issuance of common stock (primarily from the Employee Stock Purchase Plan) and from the mortgage arrangement, described below, partially offset by net pay-down on the senior credit facility.

The Company has a senior credit facility that includes a \$56.3 million term loan and a \$325 million revolving credit line with a \$110 million outstanding balance at March 31, 1997. The term loan, which began to amortize on December 31, 1996, will amortize over six remaining quarterly payments.

The Company expects to spend approximately \$200 million for capital equipment, expansion of the Company's facilities, and leasehold improvements in fiscal 1998. These capital expenditures will support the tapes business, research and development, general corporate operations, and the Company's involvement in the recording heads operations. The Company believes that it will be able to fund these capital requirements at least through fiscal 1998. Refer to the Future Capital Needs section of the Trends and Uncertainties section for additional discussion of capital.

The Company extended until September 1997 an 85 million unsecured Letter of Credit facility with certain banks to issue standby letters of credit to MKE and its affiliates.

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In September 1996, the Company entered into a \$42 million mortgage financing related to certain domestic facilities at an effective interest rate of approximately 10.1%. The term of the mortgage is 10 years, with monthly payments based on a 20-year amortization period, and a balloon payment at the end of the 10-year term.

The Company believes that its existing capital resources, including credit facilities and any cash generated from operations, will be sufficient to meet all currently planned expenditures and sustain operations for the next fiscal year. However, this belief assumes that operating results and cash flow from operations will meet the Company's expectations, and actual results could vary due to the factors described in the Trends and Uncertainties section which follows.

Refer to Note 6 of the Notes to Consolidated Financial Statements for additional information regarding debt.

Trends and Uncertainties

Operating in the information storage industry, Quantum is affected by numerous

trends and uncertainties, some of which are specific to the industry while others relate more specifically to Quantum. These are discussed below.

Trends and Uncertainties - Information Storage Industry

The numerous trends and uncertainties inherent in the information storage industry are summarized below. Following the summary is a discussion of how these trends and uncertainties specifically impact the Company.

- o Intense competition The information storage products industry in general, and the disk drive industry in particular, is characterized by intense competition that results in rapid price erosion; short product life cycles; and continuous introduction of new, more cost-effective products offering increased levels of capacity and performance.
- Rapid technological change Technology advancement in the information storage industry is increasingly rapid.
- Customer concentration High-purchase-volume customers for information storage products are concentrated within a small number of computer system manufacturers, distribution channels, and system integrators.
- Fluctuating product demand The demand for hard disk drive products depends on the demand for the computer systems in which hard disk drives are used, which in turn is affected by computer system product cycles and by prevailing economic conditions.
- Intellectual property conflicts The hard disk drive industry has been characterized by significant litigation relating to patent and other intellectual property rights.

Intensely Competitive Industry. To compete within the information storage industry, Quantum frequently introduces new products and transitions to newer versions of existing products. Product introductions and transitions are significant to the operating results of Quantum, and if they are not successful, the Company would be materially and adversely affected. The hard disk drive industry also tends to experience periods of excess product inventory and intense price competition. If price competition intensifies, the Company may be forced to lower prices more than expected, which could materially adversely affect the Company. In addition, the Company's customers could commence the manufacture of disk and tape drives for their own use or for sale to others. Any such loss of customers could have a material adverse effect on the Company.

Quantum faces direct competition from a number of companies, including Seagate, Western Digital, IBM (which recently increased its investment in its storage business), Maxtor and Exabyte. In the event that the Company is unable to compete effectively with these or any other company, the Company would be materially adversely affected. The Company's information storage product competition can be further broken down as follows:

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Desktop Storage Products. In the market for desktop products, Quantum competes primarily with Seagate, Western Digital, and Maxtor. Quantum and its competitors have developed and are developing a number of products targeted at particular segments of this market, such as business users and home PC buyers, and factors such as time to market can have a significant effect on the success of any particular product. The desktop market is characterized by more competitors and shorter product life cycles than the hard disk drive market in general.

Workstation and System Storage Products. The Company faces competition in the high-capacity disk drive market primarily from Seagate and IBM. Seagate has the largest share of the market for high-capacity disk drives. Although the same competitive factors identified above as being generally applicable to the overall disk drive industry apply to high-capacity disk drives, the Company believes that the performance and quality of its products are more important to the users in this market than to users in the desktop market. The Company's success in the high-capacity market during the foreseeable future is dependent on the successful development, timely introduction, and market acceptance of key new products, as to which there can be no assurance.

Specialty Storage Products. In the market for tape drives, the Company competes with other companies that have tape drive product offerings. The Company targets a market segment that requires a mission critical backup system and competes in this segment based on the reliability and durability of its tape drives. Although the Company has experienced excellent market acceptance of its tape drive products, the market could become significantly more competitive at any time during fiscal 1998 or beyond. As a result, the Company could experience increased price competition. If price competition occurs, the Company may be forced to lower prices, in which case the Company could be materially adversely affected.

Rapid Technological Change, New Product Development, and Qualification. The combination of an environment of rapid technological changes, short product life cycles and competitive pressures results in gross margins on specific products decreasing rapidly. Accordingly, any delay in introduction of more advanced and more cost-effective products can result in significantly lower sales and gross margins. The Company's future is therefore dependent on its ability to anticipate what customers will demand and to develop the new products to meet this demand. The Company must also qualify new products with its customers, successfully introduce these products to the market on a timely basis, and commence volume production to meet customer demands. For example, during the first quarter of fiscal 1998 the Company expects to introduce a new desktop product that will account for a significant portion of the Company's sales. There can be no assurance that the Company will successfully qualify this new desktop product with its customers on a timely basis or that such product will be produced in sufficient quantities to meet customer demand. Due to these factors, the Company expects that sales of new products will continue to account for a significant portion of its future sales and that sales of older products will decline accordingly.

The Company is frequently in the process of qualifying new products with its customers. The customer qualification process for disk drive products, particularly high-capacity products, can be lengthy, complex, and difficult. In addition, the Company transitioned the manufacturing of its high capacity products to MKE during the first half of fiscal 1997, and MKE has only recently begun volume production of such high-capacity products. In the event that the Company is unable to obtain additional customer qualifications for new products in a timely manner, or at all, or in the event that MKE is unable to continue to manufacture such products in volume and with consistent high quality, the Company would be materially adversely affected.

There can be no assurance that the Company will be successful in the development and marketing of any new products and components in response to technological change or evolving industry standards, that the Company will not experience difficulties that could delay or prevent the successful development, introduction and marketing of these products and components; or that the Company's new products and components will adequately meet the requirements of the marketplace and achieve market acceptance. In addition, technological advances in magnetic, optical or other technologies, or the development of new technologies, could result in the introduction of competitive products with superior performance to and substantially lower prices than the Company's products.

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Further, the Company's new products and components are subject to significant technological risks. If the Company experiences delays in the commencement of commercial shipments of new products or components, the Company could experience delays or loss of product sales. If the Company is unable, for technological or other reasons, to develop and introduce new products in a timely manner in response to changing market conditions or customer requirements, the Company would be materially adversely affected.

Customer Concentration. In addition to the information storage industry and the Company's customer base being concentrated, the customers generally are not obligated to purchase any minimum volume of the Company's products, and the Company's relationships with its customers are generally terminable at will by its customers.

Sales of the Company's desktop products, which comprise a majority of its overall sales, were concentrated with several key customers in fiscal 1997 and 1996. Sales to the top five customers of the Company represented 38% and 44% of total sales in fiscal 1997 and 1996, respectively. In addition, the Company is unable to predict whether or not there will be any significant change in demand for any of its customers' products in the future. In the event that any such changes result in decreased demand for the Company's products, whether by loss of or delays in orders, the Company could be materially adversely affected.

Fluctuation in Product Demand. Fluctuation in demand for the Company's products generally results in fluctuations in the Company's operating results. Demand for computer systems-especially in the PC market segment, where the Company derives a significant amount of its disk drive sales-has historically been subject to significant fluctuations. Such fluctuations in end-user demand have in the past, and may in the future, result in the deferral or cancellation of orders for the Company's products, each of which could have a material adverse effect on the Company. During the past several years, there has been significant growth in the demand for PCs, a portion of which represented sales of PCs for use in the home. However, many analysts predict that future growth may be at a moderately slower rate than the rate experienced in recent years.

Sales of tape drives and tape drive-related products, although a less significant component of sales for the Company than sales of disk drive products, have tended to be more stable. The Company has experienced longer product cycles for its tape drives and tape drive-related products, compared with the short product cycles of disk drive products. However, there is no assurance that this trend will continue. The Company could experience decreases in demand for its products in the future, which could have a material adverse effect on the Company.

The hard disk drive industry has also been subject, from time to time, to seasonal fluctuations in demand. The Company has typically experienced relatively flat demand in the quarter ending September 30 compared with the quarter ending June 30, and increasing demand throughout the quarters ending December 31 and March 31. The Company's shipments tend to be highest in the third month of each quarter, and failure by the Company to complete shipments in the final month could adversely affect the Company's operating results for that quarter.

Intellectual Property Matters. From time to time, the Company is approached by companies and individuals alleging Quantum's need for a license under patented technology that Quantum assertedly uses. If required, there can be no assurance that licenses to any such technology could be obtained or obtained on commercially reasonable terms. Adverse resolution of any intellectual property litigation could subject the Company to substantial liabilities and require it to refrain from manufacturing certain products. In addition, the costs of engaging in such litigation may be substantial, regardless of the outcome.

Trends and Uncertainties More Specific to Quantum

There are certain trends and uncertainties that relate more specifically to Quantum and are not necessarily indicative of the information storage industry as a whole. These trends and uncertainties include dependence on MKE for the manufacture of the disk drives that Quantum develops and markets, costs associated with the MR recording head development and manufacture, the recently announced recording heads joint venture with MKE, dependence on suppliers, component shortages, future capital needs, warranty costs, foreign manufacturing, and price volatility of

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Quantum common stock. For information regarding litigation refer to Note 13 of the Notes to Consolidated Financial Statements.

Dependence on MKE Relationship. Quantum is dependent on MKE for the manufacture of its disk drive products. Approximately 81% of the Company's fiscal 1997 sales were derived from products manufactured by MKE. The transition of the manufacturing of the Company's high-capacity products to MKE in fiscal 1997 has resulted in an increased dependence on MKE. The Company's relationship with MKE is therefore critical to the Company's business and financial performance.

The Company's dependence on MKE entails, among others, the following principal risks:

Quality and Delivery. The Company relies on MKE's ability to bring new products rapidly to volume production at low cost, to meet the Company's stringent quality requirements, and to respond quickly to changing product delivery schedules from the Company. This requires, among other things, close and continuous collaboration between the Company and MKE in all phases of design, engineering, and production. The Company's business and financial results would be adversely affected if products manufactured by MKE fail to satisfy the Company's quality requirements or if MKE is unable to meet the Company's delivery commitments. In the event MKE is unable to satisfy Quantum's production requirements, the Company would not have an alternative manufacturing source to meet the demand without substantial delay and disruption of the Company's operations. As a result, the Company would be materially adversely affected.

Volume and Pricing. MKE's production schedule is based on the Company's forecasts of its product purchase requirements, and the Company has only limited rights to modify short-term purchase orders issued to MKE. Further, the demand in the desktop business is inherently volatile, and there is no assurance that the Company's forecasts are accurate. In addition, the Company periodically negotiates pricing arrangements with MKE. The failure of the Company to accurately forecast its requirements, which could lead to inventory shortages or surpluses, or the failure to reach pricing agreements reasonable to the Company would have a material adverse effect on the Company.

Manufacturing Capacity and Capital Commitment. The Company believes that MKE's current and committed manufacturing capacity should be adequate to meet the Company's requirements at least through the end of fiscal 1998. The Company's future growth will require, however, that MKE continue to devote substantial financial resources to property, plant and equipment and working capital to support manufacture of the Company's products, as to which there can be no assurance. In the event that MKE is unable or unwilling to meet the Company's manufacturing requirements, there can be no assurance that the Company would be able to obtain an alternate source of supply. Any such failure to obtain an alternative source would have a material adverse effect on the Company.

MR Recording Heads Development and Manufacturing. Since the fiscal 1995 acquisition of MR recording heads technology as part of the acquisition of certain businesses of the Storage Business Unit of Digital Equipment Corporation, Quantum has made significant efforts to advance the development of its MR recording heads capability. The Company believes that MR head technology, which enables higher capacity per disk than conventional thin-film inductive heads, will replace inductive heads as the leading recording head technology. Although the Company currently obtains the majority of its MR heads from outside sources, the Company believes that by manufacturing MR heads it has developed in-depth knowledge of MR head technology. This knowledge is leveraged in the research, development, and production of disk drive products that utilize MR head technology. In addition, the Company believes that having a captive supply of MR heads lowers the risk of MR head supply shortages that may occur in the future as a result of increased requirements for disk drive products that utilize MR recording heads. However, MR technology is relatively complex and, to date, the Company's manufacturing yields for its MR heads have been lower than would be necessary for cost effective production of MR recording heads.

As discussed in the Strategic Development section, MKE and Quantum agreed to form a joint venture to partner in the research, development, and production of MR heads and technology. Quantum believes that through MKE's manufacturing expertise, the potential of the MR heads operations will be realized to the benefit of both MKE and

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Quantum. However, cost-effective production of MR recording heads is not expected to be realized until late fiscal 1998 at the earliest. Until that time, the Company will incur losses based on its pro rata ownership interest in the new joint venture. However, there can be no assurance that the benefits of the joint venture will be realized on a timely basis or at all. There is an additional uncertainty associated with maintaining or increasing the supply of MR recording heads used in the manufacture of disk drives. There are limited alternative sources of supply for MR recording heads. In the event that current sources of MR recording heads, which include Quantum's MR heads operations that will become part of the joint venture, do not meet disk drive production requirements, there can be no assurance that the Company will be able to locate and obtain adequate supplies from alternative sources. A shortage of MR recording heads would materially adversely affect the Company.

Dependence on Suppliers of Components and Sub-Assemblies; Component Shortages. The Company and its manufacturing partner, MKE, are dependent on qualified suppliers for components and sub-assemblies, including recording heads, media, and integrated circuits, which are essential to the manufacture of the Company's products. In connection with certain products, the Company and MKE qualify only a single source for certain components and sub-assemblies, which can magnify the risk of shortages. Component shortages have constrained the Company's sales growth in the past, and the Company believes that the industry will periodically experience component shortages. If such shortages occur, or if the Company experiences quality problems with component suppliers, shipments of products could be significantly delayed or costs significantly increased, which would have a material adverse effect on the Company.

Future Capital Needs. The information storage business is capital-intensive. Although the Company expects long-term capital requirements related to its involvement in the development and manufacture of MR recording heads to decline as a result of the announced joint venture with MKE, the Company believes that it will need significant additional financial resources over the next several years for capital expenditures, working capital, and research and development, in order to remain competitive in the information storage business. The Company believes that it will be able to fund these capital requirements at least through fiscal 1998. However, if the Company decides to increase its capital expenditures further or sooner than presently contemplated, or if results of operations do not meet the Company's expectations, the Company will require additional debt or equity financing. There can be no assurance that such additional funds will be available to the Company or will be available on favorable terms. The Company may also require additional capital for other purposes not presently contemplated. If the Company is unable to obtain sufficient capital, it could be required to curtail its capital equipment and research and development expenditures, which could adversely affect the Company.

Warranty. Quantum generally warrants its products against defects for a period of one to five years. A provision for estimated future costs relating to warranty expense is recorded when products are shipped. The actual warranty expenditures could have a material unfavorable impact on the Company if the actual rate of unit failure or the cost to repair a unit is greater than what the Company has used in estimating the warranty expense accrual.

Risks Associated with Foreign Manufacturing. Many of the Company's products are currently manufactured outside the United States. As a result, the Company is subject to certain risks associated with contracting with foreign manufacturers, including obtaining requisite United States and foreign governmental permits and approvals, currency exchange fluctuations, currency restrictions, political instability, labor problems, trade restrictions, and changes in tariff and freight rates. Foreign Exchange Contracts. The Company manages the impact of foreign currency exchange rate changes on certain foreign currency receivables and payables using foreign currency forward exchange contracts. With this approach the Company expects to minimize the impact of changing foreign exchange rates on the Company's net income. However, there can be no assurance that all foreign currency exposures will be adequately managed, and the Company could incur material charges as a result of changing foreign exchange rates. Refer to Note 2 of the Notes to Consolidated Financial Statements for additional information regarding foreign currency forward exchange contracts.

Volatility of Stock Price. The market price of the Company's common stock has been, and may continue to be, extremely volatile. Factors such as new product announcements by the Company or its competitors; quarterly

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fluctuations in the operating results of the Company, its competitors, and other technology companies; and general conditions in the computer market may have a significant impact on the market price of the common stock. In particular, if the Company were to report operating results that did not meet the expectations of the analysts, the market price of the common stock could be materially adversely affected.

ITEM 7A. Quantitative and Qualitative Disclosures About Market Risk

For quantitative and qualitative information about market risk, refer to Part II, Item 7, Trends and Uncertainties - Foreign Exchange Contracts, and Item 8, Notes 1 and 2 of the Notes to Consolidated Financial Statements.

ITEM 8. Financial Statements and Supplementary Data

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All other schedules are omitted because they are not applicable or the required information is shown in the financial statements or notes thereto.

ITEM 9. Changes In and Disagreements with Accountants on Accounting and Financial Disclosure

Not applicable.

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REPORT OF ERNST & YOUNG LLP, INDEPENDENT AUDITORS

To the Board of Directors and Shareholders Of Quantum Corporation

We have audited the accompanying consolidated balance sheets of Quantum Corporation as of March 31, 1997 and 1996, and the related consolidated statements of operations, shareholders' equity and cash flows for each of the three years in the period ended March 31, 1997. Our audits also included the financial statement schedule listed in the Index at Item 14(a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with generally accepted auditing

standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Quantum Corporation at March 31, 1997 and 1996, and the consolidated results of its operations and its cash flows for each of the three years in the period ended March 31, 1997, in conformity with generally accepted accounting principles. Also, in our opinion, the related financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

Ernst & Young LLP

Palo Alto, California April 28, 1997

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QUANTUM CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands except per share data)	Year ended March 31,							
		1997		1996		1995		
Sales Cost of sales	\$ <u>5</u> 4	5,319,457 1,550,716	Ş	4,422,726 3,880,309 	Ş			
Operating expenses: Research and development Sales and marketing General and administrative Restructuring and other charges Purchased research and development		768,741 291,332 149,371 86,507		542,417 239,116 142,413 65,145 209,122		52,134 		
and in merger costs				 655,796		72,945 402,651		
Income (loss) from operations Interest and other income, net Interest expense		241,531 7,047 (47,882)		(113,379) 8,462 (36,421)		7,258		
Income (loss) before income taxes Income tax provision (benefit)		200,696 52,181		(141,338) (50,882)		145,305 63,714		
Net income (loss)		148,515		(90,456)		81,591		
Net income (loss) per share: Primary		1.21		(0.87)		0.86		
Fully diluted	\$		Ş	(0.87)	\$	0.76		
Common and common equivalent shares: Primary		123,144	==	103 , 682		94,638		
Fully diluted						118,076		

See accompanying notes to consolidated financial statements.

QUANTUM CORPORATION CONSOLIDATED BALANCE SHEETS

<CAPTION>

(In thousands except share and per share data)	March 31,			
	1997	1996		
<s></s>	<c></c>	<c></c>		
Assets				
Current assets: Cash and cash equivalents	\$ 345,125	\$ 164,752		
Accounts receivable, net of allowance for doubtful accounts of \$10,610 in 1997 and \$10,497 in 1996	887,477	711,107 459,538 109,625		
Inventories	252,802	459,538		
Deferred taxes Other current assets	122,899	81,472		
other current assets		01,472		
Total current assets	1,688,419	1,526,494		
Property, plant, and equipment, less accumulated				
depreciation	407,206	364,111		
Purchased intangibles, less accumulated amortization	42,131	66,313		
Other assets	20 , 507	18,437		
		\$ 1,975,355		
Liabilities and Shareholders' Equity Current liabilities:				
Accounts payable	\$ 502.069	\$ 498,829		
Accrued warranty expense		62,289		
Accrued compensation	63,093	45,439		
Income taxes payable	31,153	40,994		
Accrued restructuring and exit costs	5,983	40,994 115,537		
Current portion of long-term debt	44,229	4,125 53,929		
Other accrued liabilities	74,062	53,929		
Total current liabilities		821,142		
Deferred taxes	33,587	11.232		
Convertible subordinated debt	241,350	374,283		
Long-term debt	177,668	11,232 374,283 223,875		
Commitments and contingencies (Notes 13 and 14)				
Redeemable Preferred Stock, Series B, \$.01 par value; 90,000 shares	2 000			
issued; \$10,000 aggregate involuntary liquidation value	3,888			
Shareholders' equity:				
Preferred stock, \$.01 par value; authorized:				
4,000,000 shares; 90,000 redeemable shares issued				
Common stock, \$.01 par value; authorized: 500,000,000 shares (including a 350,000,000 increase to the authorize	d			
amount effective April 1997); issued and outstanding:				
130,864,454 in 1997 and 108,391,344 in 1996 (including the effect of				
a two-for-one stock split effective June 1997)	1,308	1,082		
Capital in excess of par value	458,492	265,864		
Retained earnings	426,392	277,877		
Total shareholders' equity	886,192	544,823		
	\$ 2,158,263	\$ 1,975,355		

See accompanying notes to consolidated financial statements $</{\rm FN}>$ </TABLE>

<TABLE>

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QUANTUM CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS

<CAPTION> (In thousands)

(In thousands)	Year ended March 31,				
	1997	1996	1995		
<\$>	<c></c>	<c></c>	<c></c>		
Cash flows from operating activities:					
Net income (loss)	\$ 148,515	\$ (90,456)	\$ 81,591		
Adjustments to reconcile net income (loss) to					
net cash provided by (used in) operations:					
Restructuring and other charges		208,571	67 , 184		
Gain on sale of equity investment		(3,844)			
Depreciation	96,477	68,381	38 , 627		
Amortization	27,959	28,727	14,685		
Deferred taxes	9,081	(54,339)			
Compensation related to stock incentive plans	2,391	1,414			

350
557 109,999
001) (29,778)
753 217,531
752 \$ 187,753
:=== ======
567
\$ 70,000
\$ 70,000
768 \$ 21,113
789 \$ 47,310

QUANTUM CORPORATION CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

<CAPTION>

	Comm	on Stoc	ck	Capital in excess	Retained	
(In thousands)	Shares	Amc	ount	of Par Value	Earnings	Total
<s> Balances at March 31, 1994</s>	<c> 89,208</c>	<c> \$</c>	892	<c> \$ 123,638</c>	<c> \$ 286,742</c>	<c> \$ 411,272</c>

Shares issued under employee stock purchase plan	1,738	18	8,266		8,284
Shares issued under employee stock option plans, net	1,382	12	6,703		6,715
Tax benefits related to stock option plans Net income			1,625		1,625
Net Income				81,591	81,591
Balances at March 31, 1995	92,328	932	140,232	368,333	509 , 487
Conversion of subordinated debentures Shares issued under employee	8,768	88	77,732		77,820
stock purchase plan Shares issued under employee	2,676	26	15,952		15,978
stock option plans, net Compensation expense	4,620	46	21,988 1,414		22,034 1,414
Tax benefits related to stock option plans Net loss			8,546		8,546
				(90,456)	(90,456)
Balances at March 31, 1996	108,392	1,082	265,864	277,877	544,823
Conversion of subordinated debentures Shares issued under employee	14,644	146	131,118		131,264
stock purchase plan Shares issued under employee	3,216	32	17,370		17,402
stock option plans, net Compensation expense and other	4,612	48	27,811 5,299		27,859 5,299
Tax benefits related to stock option plans Net income			11,030		11,030
Not THOME				148,515	148,515
Balances at March 31, 1997	130,868	\$ 1,308	\$ 458,492	-	\$ 886,192

<FN>

See accompanying notes to consolidated financial statements. $</{\rm FN>}$ $</{\rm TABLE>}$

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QUANTUM CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1: Summary of Significant Accounting Policies

Nature of Business: Quantum Corporation ("Quantum" or the "Company"), operating in a single business segment, designs, develops, and markets information storage products, including high-performance, high-quality hard disk drives, half-inch cartridge tape drives, tape drive-related products, and solid state disk drives. The half-inch cartridge tape drives and solid state disk drives are manufactured by the Company. Quantum is also involved in the design, development, and manufacture of magnetoresistive ("MR") recording heads that are used in the Company's hard disk drives, which are manufactured by the Company's exclusive manufacturing partner, Matsushita-Kotobuki Electronics Industries, Ltd. ("MKE") of Japan (refer to Note 18 of the Notes to Consolidated Financial Statements).

Quantum's products meet the storage requirements of workstations, network servers, disk arrays, high-end to entry-level desktop personal computers, and minicomputers. The Company markets its products directly to major original equipment manufactures (OEMs) and through a broad range of distributors, resellers, and systems integrators worldwide.

Accounting Policies: The summary of significant accounting policies is presented to assist the reader in understanding and evaluating the consolidated financial statements. These policies are in conformity with generally accepted accounting principles.

Financial Statement Presentation: The accompanying consolidated financial statements include the accounts of the Company and its majority-owned subsidiaries. All material intercompany accounts and transactions have been eliminated. Certain amounts in prior periods have been reclassified to conform to current presentation.

The preparation of the consolidated financial statements of the Company in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and

liabilities at the date of the financial statements and the reported amount of revenues and expenses during the period. These estimates are based on information available as of the date of the financial statements. Actual results may differ from the estimates and assumptions used in preparing the consolidated financial statements.

Revenue Recognition: Revenue from sales of products is recognized on shipment to customers, with provision made for estimated returns.

Foreign Currency Translation and Transactions: Assets, liabilities, and operations of foreign offices and subsidiaries are recorded based on the functional currency of the entity. For a majority of the Company's material foreign operations, the functional currency is the U.S. Dollar. Although over half of the Company's sales are made to customers in non-U.S. locations and all of the Company's hard disk drive products are manufactured in Japan, Singapore and Ireland by MKE, a majority of the Company's material transactions are denominated in U.S. dollars. Accordingly, the application of Statement of Financial Accounting Standards ("SFAS") No. 52, "Foreign Currency Translation," to the Company's historical financial statements has resulted in transaction or translation gains or losses that are immaterial to the Company's consolidated financial statements for any year presented. The effect of foreign currency exchange rate fluctuations on cash flows was also immaterial for the years presented. Assets and liabilities denominated in other than the functional currency are remeasured each month with the remeasurement gain or loss recorded in other income.

Foreign Exchange Contracts: The effect of foreign currency rate changes on the remeasurement of certain assets and liabilities denominated in a foreign currency are managed using foreign currency forward exchange contracts. Foreign currency forward exchange contracts represent agreements to exchange the currency of one country for the currency of another country at an agreed-upon price, on an agreed-upon settlement date. Foreign currency forward exchange contracts are accounted for by the fair value method. Foreign currency forward exchanges in that value recognized in other income.

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Net Income (Loss) Per Share: Net income (loss) per share amounts are computed by dividing income or loss amounts by the weighted average of common and common equivalent shares (when dilutive) outstanding during the period. Primary net income per share computations for fiscal 1997 and 1995 were computed based on weighted average shares outstanding, including the dilutive impact of common stock equivalents, which consist of outstanding stock options. Net income per share computed on a fully diluted basis for fiscal 1997 and 1995 assumes conversion of the Company's outstanding convertible subordinated debentures. The primary and fully diluted net loss per share in fiscal 1996 was computed based on the Company's simple weighted average shares outstanding for the fiscal year, as the impact of stock options and convertible subordinated debt was anti-dilutive.

During fiscal 1997, convertible subordinated debentures were converted into 14,644,000 shares of Common Stock. Had the debentures converted as of April 1, 1996, primary earnings per share for fiscal 1997 would have been \$1.12.

In February 1997, the Financial Accounting Standards Board issued Statement No. 128, "Earnings per Share," which is required to be adopted in the Company's fiscal quarter ending December 31, 1997. At that time, the Company will be required to change the method currently used to compute earnings per share and to restate all prior periods. Under the new requirements, primary earnings per share is replaced by basic earnings per share, for which the dilutive effect of stock options will be excluded. Under Statement 128, basic earnings per share will exceed previously computed primary earnings per share in periods with net income. The impact of Statement 128 on the calculation of fully diluted earnings per share is not expected to be material.

Cash Equivalents and Marketable Securities: The Company considers all highly liquid debt instruments with a maturity of three months or less from the date of purchase to be cash equivalents.

The Company has classified its entire investment portfolio as available-for-sale. Available-for-sale securities are carried at fair value, with material unrealized gains and losses reported in shareholders' equity. The amortized cost of debt securities is adjusted for amortization of premiums and accretion of discounts to maturity. Such amortization is included in interest income along with interest earned. Realized gains or losses and declines in value judged to be other-than-temporary on available-for-sale securities are reported as investment income or investment expense. The cost of securities sold is based on the specific identification method.

Concentration of Credit Risk: The Company performs ongoing credit evaluations of its customers' financial condition and generally requires no collateral from its customers. The Company maintains reserves for potential credit losses, and such losses have historically been within management's expectations.

The Company invests its excess cash in deposits with major banks and in money market and short-term debt securities of companies with strong credit ratings from a variety of industries. These securities generally mature within 365 days and, therefore, bear minimal risk. The Company has not experienced any material losses on its investments. The Company, by Corporate policy, limits the amount of credit exposure to any one issuer and to any one type of investment.

Inventories: Inventories are carried at the lower of cost or market. Cost is determined on a first-in, first-out basis.

Property, Plant, and Equipment: Property, plant, and equipment are carried at cost, less accumulated depreciation and amortization computed on a straight-line basis over the lesser of the estimated useful lives of the assets (generally three to ten years for machinery, equipment, furniture, and leasehold improvements; and twenty-five years for buildings) or the lease term.

Purchased Intangibles: Purchased intangible assets were acquired as a result of acquisitions recorded using the purchase method of accounting. Under this method of accounting, the purchase price is allocated to assets acquired and liabilities assumed based on their estimated fair values at consummation. The Company's purchased intangible assets include completed technology, work force in place, a supply agreement, and customer lists. The assets are being amortized over their estimated useful lives, which range from three to ten years. The accumulated

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amortization at March 31, 1997 and 1996, was \$60.9 million and \$39.8 million, respectively. Intangible assets are reviewed for impairment whenever events or circumstances indicate an impairment might exist, or at least annually.

Warranty Expense: The Company generally warrants its products against defects for a period of one to five years. A provision for estimated future costs relating to warranty expense is recorded when products are shipped and revenue recognized.

Advertising Expense: The Company accrues for co-operative advertising as the related revenue is earned, and other advertising expense is recorded as incurred. Advertising expense for the years ended March 31, 1997, 1996 and 1995, was \$35.2 million, \$25.1 million, and \$19.8 million, respectively.

Stock-Based Compensation: Effective April 1, 1996, the Company adopted Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation" (SFAS No. 123), which was effective for fiscal years beginning after December 15, 1995. SFAS No. 123 establishes the financial accounting and reporting standards for stock-based compensation plans. The Company elected to continue accounting for stock-based employee compensation plans in accordance with Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" and related Interpretations (APB Opinion No. 25), as SFAS No. 123 permits, and to follow the pro forma net income, pro forma earnings per share, and stock-based compensation plan disclosure requirements set forth in SFAS No. 123.

Risks and Uncertainties: The Company's business entails a number of risks. As is typical in the disk drive industry, a significant portion of the Company's customer base is concentrated with a small number of OEMs, and the Company is not able to predict whether there will be any significant change in the demand for its customers' products. The loss of any one of the Company's more significant customers could have a material adverse effect on the Company's results of operations. A limited number of disk and tape drive storage products make up a significant majority of the Company's sales, and due to rapid technological change in the industry, the Company's future depends on its ability to develop and successfully introduce new products. Quantum utilizes a third party, MKE, to manufacture a substantial majority of the products it sells. The Company relies on MKE's ability to bring new products rapidly to volume production and to meet stringent quality standards. MKE manufactures Quantum's drives in Japan, Singapore, and Ireland. If MKE were unable to satisfy Quantum's production requirements, the Company would not have an alternative source to meet the demand for its products without substantial delay and disruption to its operations. The actual results with regard to warranty expenditures could have a material unfavorable impact on the Company if the actual rate of unit failure or the cost to repair a unit is greater than what the Company has used in estimating the warranty expense accrual. In addition, the Company is also subject to legal proceedings and claims that arise in the ordinary course of its business (refer to Note 13 of the Notes to Consolidated Financial Statements).

Note 2: Financial Instruments

Available-for-sale securities <TABLE>

The following is a summary of available-for-sale securities, all of which are classified as cash equivalents:

	Marc	ch 31, 1997	March 3	1, 1996
(In thousands)	Amortized Cost	Fair Value	Amortized Cost	Fair Value
_				
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
Corporate commercial paper and bank notes U.S. Treasury securities and obligations of	\$ 25,338	\$ 25,338	\$ 48,766	\$ 48 , 766
U.S. government agencies	25,455	25,455	2,499	2,499
Other	83	83	175	175
	\$ 50,876	\$ 50,876	\$ 51,440	\$ 51,440

</TABLE>

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The difference between the amortized cost of available-for-sale securities and fair value was immaterial at March 31, 1997 and 1996, and therefore no gross unrealized gains or losses were recorded in shareholders' equity. The estimated fair value of available-for-sale securities is based on market quotations. There were no sales of available-for-sale securities in fiscal 1997 or 1996. At March 31, 1997, the average available-for-sale portfolio duration was approximately 15 days and the securities had maturities of 90 days or less.

Derivative financial instruments

Trading

During the periods covered by the financial statements, the Company has not used any derivative financial instrument for trading purposes.

Interest Rate Management

During the periods covered by the financial statements, the Company has not used derivative financial instruments to manage interest rate fluctuations related to interest-bearing investments or borrowings.

Foreign Exchange - Firm Commitments & Anticipated Transactions

During the periods covered by the financial statements, the Company has not utilized derivative financial instruments to manage either foreign currency firm commitments or anticipated foreign currency transactions.

Foreign Exchange - Asset and Liability Management

During the periods covered by the financial statements, the Company utilized foreign currency forward exchange contracts to manage the effects of foreign currency remeasurement arising from certain assets and liabilities denominated in a foreign currency. The gains and losses from market rate changes on these contracts, which are intended to offset the gains and losses on certain foreign currency denominated assets and liabilities, are recorded monthly in other income.

The following is a summary of foreign currency forward contracts held for asset and liability management purposes:

	March 31	L ,
(In millions except for forward rates)	1997	1996
Currency to be sold	Yen	Yen
Maturity dates	April-May 1997	April-May 1996
Foreign currency notional amount	3,300 yen	3,700 yen
Weighted average forward rate	122.22	102.21
U.S. dollar notional amount	\$27.0	\$36.2
U.S. dollar equivalent	\$26.5	\$34.5
Fair value	\$ 0.5	\$ 1.7

The fair values for foreign currency forward contracts represent the difference between the contracted forward rate and the quoted fair value of the underlying yen at the balance sheet dates. The Company generally does not require collateral from the counterparties to foreign currency forward contracts.

Carrying amount and fair values of financial instruments

The carrying values of cash and cash equivalents and accounts receivable are deemed to be reasonable estimates of their fair values.

The estimated fair value of the Company's borrowings are summarized as follows: $<\!\!\text{CAPTION}\!\!>$

March 31,

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	Carrying Amount	Fair Value 	Carrying Amount 	Fair Value
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
Convertible subordinated debt	\$ 241.4	\$ 433.8	\$ 374.3	\$ 387.7
Revolving credit line	110.0	110.0	210.0	210.0
Term loan	56.3	56.3	-	-
Mortgage loan	41.8	41.3	-	-
Equipment loan	13.9	15.2	18.0	18.0

 | | | |The fair values for the convertible subordinated debt are based on the quoted market price at the balance sheet dates. Fair values for the revolving credit agreement and term loan approximate their carrying amounts, since interest rates on these borrowings are adjusted periodically to reflect market interest rates. The fair value of the mortgage and equipment loans were based on the estimated present value of the remaining payments, utilizing risk-adjusted market interest rates of similar instruments at the balance sheet date.

Note 3: Inventories

Inventories consisted of:

(In thousands)	March	31,
	1997	1996
Materials and purchased parts Work in process Finished goods	\$ 39,898 48,005 164,899	\$ 119,984 98,591 240,963
	\$ 252,802 =======	\$ 459,538 =======

Note 4: Property, Plant and Equipment

Property, plant and equipment consisted of:

(In thousands)	March 31,		
	1997	1996	
Machinery and equipment Furniture and fixtures Buildings and leasehold improvements Land	\$ 446,677 27,453 151,418 8,349	\$ 343,109 22,113 152,749 7,474	
Less accumulated depreciation and amortization	633,897 (226,691) \$ 407,206	525,445 (161,334) \$ 364,111	

Note 5: Credit Agreements

The Company has a one-year \$85 million unsecured Letter of Credit facility with certain banks to issue standby letters of credit to MKE and its affiliates, which expires in September 1997. As of March 31, 1997, there was no outstanding balance under this letter of credit facility.

Note 6: Long-Term Debt

The Company has a senior credit facility that includes a \$325 million revolving credit line that expires in September 1998, and in August 1996, the Company obtained a \$75 million term loan under this credit facility. The revolving credit line is governed by a borrowing base of eligible accounts receivable and inventory. The senior credit facility is secured by all the Company's domestic assets and 66% of the Company's ownership of certain of its subsidiaries. Borrowings under the senior credit facility, at the option of the Company, bear interest at either LIBOR plus a margin or a base rate with option periods of one to six months.

The term loan began to amortize on December 31, 1996, and the outstanding \$56.3 million balance as of March 31, 1997, continues to amortize over six remaining quarterly payments. As of March 31, 1997, outstanding borrowings under the revolving credit line were \$110 million with a weighted average interest rate of 7.8%. The maximum amount outstanding during the year under the senior credit facility was \$385 million and the average amount outstanding for the year was approximately \$281 million. The total weighted average interest rates on the bank debt for the years ended March 31, 1997 and 1996, were 7.7% and 8.3%, respectively. Financial covenants related to the senior credit facility include but are not limited to an operating profitability ratio, quick ratio, and leverage ratio. The Company's debt agreement currently prohibits the Company from paying dividends while the debt is outstanding.

In February 1996, the Company issued approximately \$241 million of 5% convertible subordinated notes (the "Notes") in a privately placed offering. The Notes are due March 1, 2003, and are subordinated to all existing and future senior indebtedness of the Company. Each Note is convertible at the option of the holder into the Company's common stock at a conversion price of \$11.16 per share. The Notes are redeemable at the Company's option on or after March 3, 1998, and prior to March 3, 2000, under certain conditions related to the price of the Company's common stock. Subsequent to March 3, 2000, the Notes are redeemable at the Company time. Redemption prices range from 103.571% of the principal to 100% at maturity.

In March 1996, the Company entered into an \$18 million term loan facility to finance certain capital equipment. The facility amortizes over three years at a fixed interest rate of 7.63% and payments are made on a quarterly basis. The facility is secured by specified capital equipment.

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In September 1996, the Company entered into a \$42 million mortgage financing related to certain domestic facilities at an effective interest rate of approximately 10.1%. The term of the mortgage is 10 years, with monthly payments based on a 20-year amortization period, and a balloon payment at the end of the 10-year term. The debt is secured by specified real estate.

In December 1996, the Company called for redemption of all of the Company's outstanding 6 3/8% convertible subordinated debentures due April 1, 2002, at a redemption price of \$1,057.38 per \$1,000 principal amount of debenture. At the time of the call for redemption, approximately \$93 million of these debentures were outstanding. Holders of the debentures exercised their option to convert debentures held into 10,216,964 shares of the Company's common stock at a conversion price of approximately \$9.08 per share. The Company redeemed \$40,000 of principal amount of debentures for \$42,295 which includes redemption premium and accrued interest.

Payments required on long-term debt outstanding at March 31, 1997, are \$44.2 million in fiscal 1998, \$136 million in fiscal 1999, \$2.7 million in fiscal 2000, \$1.1 million in fiscal 2001, \$1.3 million in fiscal 2002 and \$36.6 million thereafter.

Note 7: Redeemable Preferred Stock and Acquisition of Minority Interest In Quantum Peripherals Colorado, Inc.

In February 1997, the company issued 90,000 shares of Redeemable Convertible Participating Series B Preferred Stock in conjunction with the acquisition of the 19% minority ownership interest in Quantum Peripherals Colorado, Inc. ("QPC"), a consolidated subsidiary involved in the development and manufacture of recording heads. The Series B preferred shares are manditorily redeemable for \$111.11 per share, plus declared but unpaid dividends, in the event of voluntary or involuntary liquidation, dissolution, change in control, or sale of all or substantially all the assets of the Company. Holders of the Series B preferred shares have liquidation preference senior to that of holders of the Company's common stock. Each Series B preferred share will convert to two shares of the Company's common stock, adjusted for certain common stock actions, upon the earlier to occur of 1) the Company's common stock closing at \$35.00 per share, adjusted for certain common stock actions, 2) April 1, 1999, or 3) written notice of the holders of a majority of outstanding Series B preferred shares. The holders of Series B preferred shares ratably participate on an as-if-converted basis with holders of common stock, in declared cash and in-kind dividends. The Series B preferred shares are nonvoting.

The QPC minority ownership interest was acquired in exchange for \$3.4 million and the issuance of the 90,000 shares of Series B preferred shares, which were valued at \$3.9 million as of the issuance date. The acquisition was recorded using the purchase method of accounting. Under this method of accounting, the purchase price is allocated to assets acquired and liabilities assumed based on their estimated fair values at consummation. The entire purchase price was assigned to purchased intangibles that were assigned a four-year life. Long-Term Incentive Plan: The Company has a Long-Term Incentive Plan (the "Plan") that provides for the issuance of stock options, stock appreciation rights, stock purchase rights, and long-term performance awards (collectively referred to as "options"). The Plan has available and reserved for issuance 11.8 million shares and allows for an annual increase in the number of shares available for issuance, subject to a limitation. Available for grant as of March 31, 1997, were 1,240,000 shares. Options under the Plan expire no later than ten years from the grant date and generally vest over four years. Restricted stock granted under the Plan generally vests over two to three years. In fiscal 1997 and 1996, the Company recorded compensation expense of \$1,916,000 and \$899,000, respectively, related to restricted stock granted pursuant to stock purchase rights under the Plan. The number of shares of restricted stock granted under the Plan were 354,290 and 596,000, in fiscal 1997 and 1996, respectively, at a weighted average exercise price of \$.01.

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Stock Option Plans: The Company has Stock Option Plans (the "Plans") under which an aggregate of 6.4 million shares of common stock have been reserved for future issuance. Options under the Plans are granted at prices determined by the Board of Directors, but at not less than the fair market value, and accordingly no compensation accounting has been required at the original date of grant. Options currently expire no later than ten years from the grant date and generally vest ratably over one to four years. At March 31, 1997, options with respect to 600,000 shares were available for grant. <TABLE>

Stock Option Summary Information: A summary of activity relating to the Long-Term Incentive Plan and the Stock Option Plans follows:

	Year ended March 31,				
		1997		1996	
	Options (000's)	Weighted-Avg. Exercise Price	Options (000's)	Weighted-Avg. Exercise Price	
<s> Outstanding beginning of period Granted Canceled Exercised</s>	<pre><c> 16,746 5,850 (1,564) (4,678)</c></pre>	<c> \$ 6.75 \$ 8.59 \$ 7.94 \$ 5.97</c>	<pre><c> 16,104 6,528 (1,252) (4,634)</c></pre>	<c> \$ 5.71 \$ 7.90 \$ 6.85 \$ 4.76</c>	
Outstanding end of period	16,354	\$ 7.52	16,746	\$ 6.75	
Exercisable end of period	8,514	\$ 6.53	8,214	\$ 5.92	

The range of exercise prices for options outstanding at March 31, 1997 was \$0.01 to \$20.19. Compensation expense of \$475,000 and \$525,000 was recorded in fiscal 1997 and 1996, respectively, on accelerated stock options under the Plans. <TABLE>

The following tables summarize information about options outstanding at March 31, 1997: <CAPTION>

		Outstanding Options	
Range of Exercise Prices	Shares Outstanding at March 31, 1997 (000's)	Weighted-Average Remaining Contractual Life	Weighted-Average Exercise Price
 <\$>	<c></c>	<c></c>	<c></c>
\$0.01 - \$6.44	6,152	5.44	\$5.35
\$6.88 - \$7.82	5,794	8.48	\$7.43
\$7.85 - \$20.19	4,408	8.98	\$10.67
	16,354	7.47	\$7.52

</TABLE>

	Options Exe	ercisable
Range of Exercise Prices	Shares Exercisable at March 31, 1997 (000's)	Weighted-Average Exercise Price
\$0.01 - \$6.44	5,396	\$5.35
\$6.88 - \$7.82 \$7.85 - \$20.19	2,004 1,114	\$7.49 \$10.07

8,514 \$6.53

Expiration dates ranged from May 30, 1997 to March 19, 2007 for options outstanding at March 31, 1997. Prices for options exercised during the two-year period ended March 31, 1997, ranged from \$0.01 to \$13.94. Proceeds received by the Company from exercises are credited to Common Stock and capital in excess of par value.

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Stock Purchase Plan: The Company has an employee stock purchase plan (the "Purchase Plan") that allows for the purchase of stock at 85% of fair market value at the date of grant or the exercise date, whichever value is less. The Purchase Plan is qualified under Section 423 of the Internal Revenue Code. Of the 17 million shares authorized to be issued under the plan, 1,574,000 shares were available for issuance at March 31, 1997. Employees purchased 3,216,000 and 2,676,000 shares under the Purchase Plan in fiscal 1997 and 1996, respectively. The weighted average exercise price of stock purchased under the Purchase Plan was \$5.41 and \$5.98 in fiscal 1997 and 1996, respectively.

Pro forma information: Pro forma information regarding net income and earnings per share is required by SFAS No. 123. This information is required to be determined as if the Company had accounted for its employee stock options (including shares issued under the Long-Term Incentive Plan, Stock Option Plans, and the Stock Purchase Plan, collectively called "options") granted subsequent to March 31, 1995, under the fair value method of that statement. <TABLE>

The fair value of options granted in fiscal 1997 and 1996 reported below has been estimated at the date of grant using a Black-Scholes option pricing model with the following weighted average assumptions: <capture</pre>

	Long-Term Incentive Plan and Stock Option Plans		Stock Pur	Stock Purchase Plan	
	Fiscal 1997	Fiscal 1996	Fiscal 1997	Fiscal 1996	-
<s></s>	<c></c>	<c></c>	<c></c>	<c></c>	
Option life (in years)	2.9	2.8	0.8	1.1	
Risk-free interest rate	6.0%	6.7%	6.0%	6.7%	
Stock price volatility	.50	.50	.50	.50	
Dividend yield	-	-	-	-	

 | | | | |The Black-Scholes option pricing model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions, including the expected stock price volatility. Because the Company's options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in the opinion of management, the existing models do not necessarily provide a reliable single measure of the fair value <free of the options.

The following is a summary of weighted average grant date fair values: <CAPTION>

	Weighted Average Grant Date Fair Value	
	Fiscal 1997	Fiscal 1996
<s></s>	<c></c>	<c></c>
Options granted under the Long-Term Incentive Plan and Stock Option Plans	\$ 3.67	\$ 3.30
Restricted stock granted under the Long-Term Incentive Plan	\$14.28	\$10.70
Shares granted under the Stock Purchase Plan 		

 \$ 2.46 | \$ 2.66 || () IIIDDD, | 3 | 5 |
For purposes of pro forma disclosures, the estimated fair value of the options is amortized to expense over the option's vesting period. The Company's pro forma net income and earnings per share follows:

	Year Ended March 31		
	1997	1996	
Net income (In thousands)	\$ 132,678	\$ (101,600)	

Net income (loss) per share:

Primary	\$	1.08	\$	(0.98)
	====	=====	====	
Fully diluted	\$	0.91	\$	(0.98)

Since pro forma compensation cost relates to all periods over which the options vest, the initial impact on pro forma net income may not be representative of option expense in subsequent years, when the effect of the amortization of multiple awards would be reflected.

Note 9: Common Stock and Shareholder Rights Plan

Effective April 28, 1997, the number of authorized shares of Common Stock increased to 500,000,000 from 150,000,000.

On May 13, 1997, Quantum declared a two-for-one stock split to be effected as a stock dividend of one share of Common Stock for every one share of Common Stock outstanding. New stock was issued in June 1997, to shareholders of record on May 27, 1997. The share and per share amounts reported in the fiscal 1997 Consolidated Financial Statements reflect retroactive recognition of the two-for-one stock split.

The Company has a shareholder rights plan (the "Rights Plan") that provides existing shareholders with the right to purchase 1/200 preferred share for each common share held in the event of certain changes in the Company's ownership. The Rights Plan may serve as a deterrent to takeover tactics that are not in the best interests of shareholders.

Note 10: Restructuring and Other Expenses

In the fourth quarter of fiscal 1996, the Company recorded a restructuring charge of \$209 million, pre-tax, associated with the transition of its high-capacity products manufacturing to MKE. As part of the transition, the Company discontinued its manufacture of these products and completed the shut-down of the related facilities in fiscal 1997. The related manufacturing work force was terminated in fiscal 1997. The Company closed, sold, or disposed of certain high-capacity manufacturing facilities and equipment located in Penang, Malaysia; and Milpitas, California, which as of March 31, 1996, were carried at a fair value of approximately \$30 million, net of estimated cost to dispose. Facilities sold included the manufacturing building in Malaysia, which was sold in the second quarter of fiscal 1997.

The restructuring charge provided for costs associated with employee termination benefits for over 2,200 employees that were associated with the high-capacity product manufacturing process; the difference between the carrying value and estimated fair value on disposal of high-capacity manufacturing property and equipment; and incremental impairments in the carrying value of certain high-capacity product inventories and losses on supplier commitments arising directly from the decision to stop manufacturing, as follows:

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(In millions)

Employee termination benefits	\$ 10
Write-down of capital assets to fair value	45
Write-down of inventories to net realizable value and	
losses on supplier commitments	144
Other exit costs	10
	\$209

The activities contemplated in the transition and related restructuring reserve have been substantially completed at March 31, 1997, without a material change in the estimated cost of such activities. There remains \$5,983,000 of accrued exit costs at March 31, 1997.

Note 11: Savings and Investment Plan

Substantially all of the regular domestic employees are eligible to make contributions to the Company's 401(k) savings and investment plan. The Company matches a percentage of the employee's contributions and may also make additional discretionary contributions to the plan. Prior to October 1, 1994, all of the Company's matching contributions were discretionary. Company contributions were \$5.2 million in fiscal 1997, \$4.0 million in fiscal 1996, and \$1.1 million in fiscal 1995.

The income tax provision consists of the following:

(In thousands)		Yea	Year ended March 31,			
		1997	1996	1995		
Federal:	Current Deferred	(10,289)	\$(31,160) (44,686)	(751)		
			(75,846)			
State:	Current Deferred	1,441	9,691 (9,691)	(5,571)		
Foreign:	Current Deferred		24,926 38			
			24,964	18,754		
Income ta:	x provision (benefit)	\$ 52,181 =======	\$(50,882) ======	\$ 63,714 =======		

The tax benefits associated with nonqualified stock options, disqualifying dispositions of stock options, and employee stock purchase plan shares reduce taxes currently payable as shown above by \$11.1 million, \$8.5 million, and \$1.6 million in fiscal 1997, 1996, and 1995, respectively. Such benefits are credited to capital in excess of par value when realized.

<TABLE>

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The Company's income tax provision differs from the amount computed by applying the federal statutory rates of 35% to income before income taxes as follows:

<caption> (In thousands)</caption>	Year ended March 31,			
	1997	1996	1995	
<s> Tax at federal statutory rate State income tax, net of federal benefit Foreign earnings taxed at less than U.S. rates Federal valuation allowance Other items</s>	<c> \$70,243 7,222 (17,169) (8,431) 316</c>	<c> \$ (49, 468) - (3, 545) (4, 855) 6, 986</c>	<c> \$50,857 8,980 (9,447) 13,286 38</c>	
	\$52,181	\$(50,882) =======	\$63,714	
Effective tax rate 				

 26% | 36% | 44% |Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. <TABLE>

Significant components of deferred tax assets and liabilities are as follows: $<\!\!\text{CAPTION}\!\!>$

(In thousands)	Year ended March 31,		
	1997	1996	
<\$>	<c></c>	<c></c>	
Deferred tax assets:			
Inventory valuation methods	\$ 42,236	\$ 56 , 728	
Accrued warranty expense	53 , 995	8,768	
Allowance for doubtful accounts	29 , 597	3,610	
Distribution reserves	6,821	6,283	
Restructuring reserve	258	35,776	
Other accruals and reserves not currently deductible for tax purposes	16,873	11,470	
Depreciation methods	17,079	21,819	

Amortization methods Federal and state valuation allowance	29,275 (6,375)	20,597 (15,224)
	189,759	149,827
Deferred tax liabilities:		
Foreign inventory valuation methods	(17,912)	
Tax on unremitted foreign earnings net of foreign tax credits and		
foreign deferred taxes	(68,435)	(36,619)
Other	(14,100)	(14,815)
	(100,447)	(51,434)
Net deferred tax asset	\$ 89,312	\$ 98,393
	========	

</TABLE>

For financial reporting purposes, the Company has provided a valuation allowance for certain deferred tax assets that are expected to reverse over a 15-year period. The Company believes that the valuation allowance is needed to reduce the deferred tax asset to an amount that is more likely than not to be realized. The valuation allowance decreased approximately \$1.1 million from fiscal 1995 to fiscal 1996.

Pretax income from foreign operations was \$241.2 million, \$124.3 million, and \$113.6 million for the years ended March 31, 1997, 1996, and 1995, respectively. U.S. taxes have not been provided for unremitted foreign earnings of \$248.4 million. The residual U.S. tax liability if such amounts were remitted would be approximately \$61 million.

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Note 13: Litigation

The Company and certain of its current and former officers and directors have been named as defendants in two class-action lawsuits, one filed on August 28, 1996, in the Superior Court of Santa Clara County, California, and one filed on August 30, 1996, in the U.S. District Court for the Northern District of California. The plaintiffs in both class actions purport to represent a class of all persons who purchased the Company's common stock between February 26, 1996, and June 13, 1996. The complaints allege that the defendants violated various federal securities laws and California statutes by concealing and/or misrepresenting material adverse information about the Company and that individual defendants sold shares of the Company's stock based on material nonpublic information.

In the state court action, on October 23, 1996, the Company filed a demurrer requesting dismissal of the state action, and on November 21, 1996, the Company moved for a determination that the action not be permitted to proceed as a class action. The court sustained the demurrer in large part, and deferred ruling on the motion for determination that the action not proceed as a class action. Plaintiffs recently amended their complaint. Defendants' demurrer to the amended complaint, defendants' motion that the action not proceed as a class action, and plaintiffs' motion for class certification are all set for hearing on June 5, 1997.

In the federal action, plaintiffs' motion for appointment of lead plaintiff was granted on April 4, 1997. Defendants recently filed a motion to dismiss the complaint. The motion to dismiss is currently set for hearing on July 8, 1997.

Certain of the Company's current and former officers and directors have also been named as defendants in a derivative lawsuit, which was filed on November 8, 1996, in the Superior Court of Santa Clara County, California. The derivative complaint is based on factual allegations substantially similar to those alleged in the class-action lawsuits. On April 14, 1997, the court granted defendants' demurrer, and dismissed the complaint in its entirety, with leave to amend. Plaintiffs have not yet filed an amended complaint.

The Company believes that the pending actions are without merit and intends to defend against them vigorously. Nevertheless, litigation is subject to inherent uncertainties and thus there can be no assurance that these suits will be resolved favorably to the Company or will not have a material adverse effect on the Company's financial position, results of operations, or liquidity.

The Company is also subject to other legal proceedings and claims that arise in the ordinary course of its business. While management currently believes the amount of ultimate liability, if any, with respect to these actions will not materially affect the financial position, results of operations, or liquidity of the Company, the ultimate outcome of any litigation is uncertain. Were an unfavorable outcome to occur, the impact could be material to the Company.

Note 14: Commitments

The Company leases its present facilities under non-cancelable operating lease agreements for periods of up to 15 years. Some of the leases have renewal options ranging from one to ten years and contain provisions for maintenance, taxes, or insurance.

Rent expense was \$26.4 million, \$29.7 million, and \$18.8 million for the years ended March 31, 1997, 1996, and 1995, respectively.

Future minimum lease payments under operating leases are as follows:

(In thousands) Year ended March 31,

1998	\$ 23,570
1999	23,071
2000	20,056
2001	15,257
2002	13,098
Thereafter	56,314
Total future minimum lease payments	\$ 151,366

The Company licenses certain data storage technology that is used in its products. As of March 31, 1997, future payments for the licensing of certain data storage technology are as follows: \$8.0 million, \$5.7 million, \$5.7 million, \$5.7 million, and \$5.7 million to be paid in the fiscal years ending March 31, 1998, 1999, 2000, and 2001, respectively.

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<TABLE>
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Note 15: Business Segment and Foreign Operations

<caption> Fiscal 1997</caption>		Geographic Ar	ea			
(In millions)	U.S.	Europe	Rest of World	Corp.	Eliminations	Total
<s> Revenue from unaffiliated</s>	<c></c>	<c></c>	<c></c>		<c></c>	<c></c>
customers \$5,319	\$2 , 557	\$2 , 579	\$ 183	-	-	
Transfers between geographic locations	301	82	46	-	\$ (429)	
-						
Total net sales \$5,319	\$2,858	\$2,661	\$ 229	-	\$ (429)	
Operating income (loss)	\$ 51	\$ 416	\$ (13)	\$(212)	-	\$ 242
Identifiable assets \$2,158	\$1,162	\$ 809	\$ 150	\$ 37	-	

Fiscal 1996	Geographic Area					
(In millions)	U.S.	Europe	Rest of World	Corp.	Eliminations	Total
Revenue from unaffiliated customers \$4,423 Transfers between geographic	\$2,141	\$2,121	\$ 161	-	-	
locations	461	66	-	-	\$ (527)	
-						
Total net sales \$4,423	\$2 , 602	\$2,187	\$ 161	-	\$ (527)	
(113)	\$ (167)	\$ 337	\$(117)	\$(166)	-	Ş
Identifiable assets \$1,975	\$1,163	\$ 578	\$ 189	\$ 45	-	

Fiscal 1995		Geographic Ar	rea			
(In millions)	U.S.	Europe	Rest of World	Corp.	Eliminations	Total
Revenue from unaffiliated customers \$3,368 Transfers between geographic	\$1,596	\$1,663	\$109	-	-	
locations	312	75	-	-	\$ (387)	
-						
Total net sales \$3,368	\$1,908	\$1,738	\$109	-	\$ (387)	
Operating income (loss)	\$ 56	\$ 294	\$ (3)	\$(186)	-	\$ 161
Identifiable assets \$1,481	\$ 917	\$ 429	\$100	\$ 35	-	

</TABLE>

Quantum, operating in a single business segment, designs, develops, and markets information storage products, including high-performance, high-quality 3.5-inch hard disk drives; economical high-capacity 5.25-inch hard disk drives; half-inch cartridge tape drives and libraries; tape drive-related products; and solid state disk drives. The half-inch cartridge tape drives and libraries and solid state disk drives are manufactured by the Company. Quantum is also involved in the design, development, and manufacture of MR recording heads that are used in the Company's hard disk drives, which are manufactured by the Company's exclusive manufacturing partner, MKE (refer to Note 18 of the Notes to Consolidated Financial Statements).

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As a percentage of total sales in fiscal year 1997, 1996, and 1995, half-inch cartridge tape drives and related product sales were 13%, 7% and 3%, respectively. The rest of the sales resulted primarily from shipments of hard disk drives.

One major customer accounted for 11%, 12%, and 16% of consolidated sales in fiscal 1997, 1996, and 1995, respectively. In addition, another customer accounted for 11% of consolidated sales in fiscal 1997, and another accounted for 11% and 12% of consolidated sales in fiscal 1996 and 1995, respectively.

A significant percentage of the Company's sales is made to customers in non-U.S. locations and a majority of the Company's products is manufactured by MKE in Japan, Singapore, and Ireland. Quantum also operates a repair facility in Malaysia, a repair and distribution center in Ireland, and a manufacturing plant in Indonesia. As a result, the Company is subject to risks associated with foreign operations, such as obtaining governmental permits and approvals, currency exchange fluctuations, currency restrictions, political instability, labor problems, trade restrictions, and changes in tariff and freight rates.

Export sales for fiscal 1997, 1996, and 1995 were less than 10% of consolidated sales.

Information on operations by geographic area is presented in the preceding tables. Transfers between geographic areas are accounted for at amounts that are generally above cost and are eliminated in the consolidated financial statements. Identifiable assets are those assets that can be directly associated with a particular geographic location. Operating income (loss) by geographic area does not include an allocation of general corporate expenses.

Note 16: Acquisition of Businesses from Digital Equipment Corporation

In fiscal 1995, Quantum acquired the Hard Disk Drive, Heads, and Tape Drives Businesses of the Storage Business Unit of Digital Equipment Corporation ("the Acquired Businesses"), in a transaction accounted for as a purchase. The operating results of the Acquired Businesses have been included in the consolidated statement of operations from the date of acquisition.

The purchase price which was finalized in the second quarter of fiscal 1996, was \$349.5 million.

A recap of finalized purchase price allocation follows (in millions):

Inventories	\$142.1
Property and equipment	103.2
Intangible assets	106.1
Accrual for exit costs	(34.9)

Other assets/liabilities, net Purchased research and development	(34.2) 67.2
	\$349.5
	======

Intangible assets include \$79.5 million of completed technology and an aggregate of \$26.6 million for work force in place, a supply agreement, and customer lists. Completed technology and work force in place were assigned four- year lives, while the customer base was assigned a ten-year life. The supply agreement was assigned a life equal to the terms of the contractual agreement. Intangible asset amortization totaled \$24.0 million, \$26.5 million, and \$13.4 million in fiscal 1997, 1996, and 1995, respectively. The decline in the intangible asset amortization from fiscal year 1996 to 1997 reflected the fiscal 1997 write-off of high-capacity product manufacturing work force intangible assets against the high-capacity product manufacturing transition restructuring reserve recorded in fiscal 1996 (refer to Note 10 of the Notes to Consolidated Financial Statements).

The accrual for exit costs included only those direct costs related to exiting facilities and operations in Colorado acquired from Digital and did not include any costs related to modifications of the previous Quantum business.

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The components of the exit activities were as follows:

(In millions)

Non-cancelable lease commitments after closure	
and costs to "make new" as required by the lease	\$11.4
Reduction in force	7.7
Retention bonuses	4.5
Write-off of capital assets resulting from closures	9.3
Other	2.0
	\$34.9

The activities contemplated in the \$34.9 million accrual for exit costs have been completed at March 31, 1997, without a material change in the estimated cost of such activities.

The \$67.2 million allocated to purchased research and development was expensed in fiscal 1995 as required under generally accepted accounting principles.

The unaudited pro forma combined condensed results of operations of the Company for the 12 months ended March 31, 1995, had the acquisition occurred at the beginning of the period and that eliminate the non-recurring charges, are as follows:

(In thousands except per share data)

Pro Forma	Year Ended March 31, 1995	
Net sales Net income (loss) Net income (loss) per share:	\$3,790,769 \$ 75,877	
Primary Fully diluted	\$ 0.80 \$ 0.65	

The unaudited pro forma results for the 12 months ended March 31, 1995, exclude the effects of the charge for purchased research and development and other in merger costs of \$73 million, as such amounts are non-recurring. The pro forma results for the twelve months ended March 31, 1995, reflect intangible asset amortization, depreciation of acquired fixed assets, amortization of loan fees, and interest expense on the new debt related to the acquisition.

The unaudited pro forma information is presented for illustrative purposes only and is not necessarily indicative of the operating results that would have occurred had the transaction been completed at the beginning of the period indicated, nor is it necessarily indicative of future operating results.

<TABLE>

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Note 17: Unaudited Quarterly Consolidated Financial Data <CAPTION>

> Fiscal 1997 _____

(In thousands except per share data)

1st Quarter 2nd Quarter 3rd Quarter

<s></s>	<c></c>	<c></c>	<c></c>	<c></c>
Sales	\$1,153,502	\$1,124,144	\$1,477,951	\$1,563,860
Gross margin	141,279	135,478	215,457	276,527
Net income (loss)	3,843	4,573	52,435	87,664
Net income (loss) per share:				
Primary	0.03	0.04	0.43	0.64
Fully diluted	0.03	0.04	0.35	0.56

	Fiscal 1996			
 (In thousands except per share data)	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter(i)
Sales	\$941,316	\$1,033,048	\$1,215,872	\$1,232,490
Gross margin	124,489	142,426	113,955	161,547
Net income (loss)	12,942	22,025	(2,481)	(122,942)
Net income (loss) per share				
Primary	0.13	0.20	(0.02)	(1.14)
Fully diluted	0.12	0.19	(0.02)	(1.14)

<FN>

(i) The results of operations for the fourth quarter in fiscal 1996 included the effect of a \$209 million charge related to the transition of manufacturing for the Company's high-capacity products to MKE (refer to Note 10 of the Notes to Consolidated Financial Statements).

</TABLE>

Note 18. Subsequent Events - Unaudited

MKE/Quantum Joint Venture

On May 1, 1997, the Company agreed to sell a controlling interest in its recording heads operations (RHO) to MKE. RHO designs, develops, and manufactures MR recording heads used in the Company's disk drive products. The sale will be achieved through MKE acquiring a 51% interest in a new joint venture (JV) entity that will hold the operations, assets, and certain liabilities of RHO. The RHO assets to be transferred to the JV are primarily comprised of inventory, equipment, and intangibles. These assets had an approximately \$206 million aggregate carrying value at March 31,1997, and the liabilities totaled approximately \$24 million. In addition, the JV will lease certain premises from Quantum, and RHO employees will become employees of the joint venture.

MKE and the Company will share pro rata in the capital requirements, if any, of the JV. The Company plans to continue to utilize all of the recording heads manufactured by the JV in its disk drive products.

Unaudited Pro Forma Information

Giving effect to the above-noted sale transaction as if it had occurred on April 1, 1996, the pro forma effect on the Company's consolidated balance sheet at March 31, 1997, would not have been significant, and net income for fiscal 1997 would have been approximately \$180 million or \$1.23 per share, fully diluted. This unaudited pro forma information is intended for information purposes only and is not necessarily indicative of the future results of operations of the JV or the results of the Company that would have occurred had the JV arrangement been in effect for the full fiscal year presented.

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Part III

ITEM 10. Directors and Executive Officers of the Registrant

The information required by this item is incorporated by reference to Part I, Item 1 of this document and to the Company's Proxy Statement.

ITEM 11. Executive Compensation

The information required by this item is incorporated by reference to the Company's Proxy Statement.

ITEM 12. Security Ownership of Certain Beneficial Owners and Management

The information required by this item is incorporated by reference to the Company's Proxy Statement.

ITEM 13. Certain Relationships and Related Transactions

The information required by this item is incorporated by reference to the Company's Proxy Statement.

With the exception of the information incorporated in Items 10, 11, 12 and 13 of this Form 10-K Annual Report, the Company's definitive Proxy Statement for its 1997 Annual Meeting of Shareholders is not deemed "filed" as part of this Form 10-K Annual Report.

PART IV

ITEM 14.

Exhibits, Financial Statement Schedules and Reports on Form 8-K

- (a) The following documents are filed as a part of this Report:
 - Financial Statements and Financial Statement Schedules See Index to Consolidated Financial Statements at Item 8 on page 24 of this report.
 - 2. Exhibits

Exhibit Number

- 2.1(a)(1) Stock and Asset Purchase Agreement by and among Quantum Corporation, Quantum Peripherals (Europe) S.A. and Digital Equipment Corporation, dated as of July 18, 1994
- 2.1(b)(1) Amendment No. 1 dated as of October 3, 1994, to the Stock and Asset Purchase Agreement by and among Quantum Corporation, Quantum Peripherals (Europe) S.A. and Digital Equipment Corporation, dated as of July 18, 1994

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- 2.1(c)(1) Supplemental agreement to the Stock and Asset Purchase Agreement by and among Quantum Corporation, Quantum Peripherals (Europe) S.A. and Digital Equipment Corporation, dated as of July 18, 1994
- 2.2(1) RMMI Stock Purchase Agreement, dated as of July 18, 1994, among Quantum Corporation, Digital Equipment Corporation and Rocky Mountain Magnetics, Inc
- 3.1(a)(2) Certificate of Incorporation of Registrant
- 3.1(b)(3) Certificate of Amendment of Certificate of Incorporation of Registrant
- 3.2(3) By-laws of Registrant, as amended
- 4.2(5) Shareholder Rights Plan
- 4.3 Certificate of Designation of Series B Preferred Stock of Registrant
- 10.7(2) Registrant's 1984 Incentive Stock Option Plan and Agreement
- 10.8(6) Registrant's 1986 Stock Option Plan and Agreement, as amended
- 10.9(7) Registrant's Employee Stock Purchase Plan and form of Subscription Agreement, as amended
- 10.10(8) Form of Indemnification Agreement between Registrant and Certain Officers and Directors
- 10.11(9) Agreement between Registrant and MKE
- 10.12(10)(11) Purchase Agreement between Registrant and MKE
- 10.13(12) Lease (dated October 13, 1989) between Registrant and John Arrillaga and Richard T. Perry, Separate Property Trusts
- 10.14(13) Lease (dated September 17, 1990) between Registrant and
John Arrillaga and Richard T. Perry, Separate Property Trusts

- 10.15(3) Lease (dated April 10, 1992) between Registrant and John Arrillaga and Richard T. Perry, Separate Property Trusts
- 10.17(14) Form of Statement of Employment Terms executed by Stephen M. Berkley, David A. Brown and William J. Miller, directors of Registrant, and Joseph T. Rodgers, William F. Roach and Michael A. Brown, executive officers of Registrant
- 10.18(9) Lease (dated November 13, 1992) and First Amendment to Lease (dated November 17, 1992) between Registrant and Milpitas Realty Delaware, Inc.
- 10.20(15) Third Amendment to the Purchase Agreement between Registrant and MKE dated December 31, 1992

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- 10.21(16) 1993 Long-Term Incentive Plan
- 10.23(17) Second Amendment (dated April 15, 1993) to Lease (dated November 13, 1992) between Registrant and Milpitas Realty Delaware, Inc.
- 10.24(17) Lease (dated April 14, 1993) between Registrant and Milpitas Realty Delaware, Inc.
- 10.25(1) Patent Assignment and License Agreement, dated as of October 3, 1994, by and between Digital Equipment Corporation and Quantum Corporation
- 10.27(10)(18) Supply Agreement between Digital Equipment Corporation (Buyer) and Quantum Corporation (Seller) for Storage Devices, as dated as of October 3, 1994
- 10.28(18) Credit Agreement among Quantum Corporation and The Banks named herein and ABN AMRO BANK N.V., San Francisco International Branch, BARCLAYS BANK PLC and CIBC INC. as Managing Agents for the Banks, and CANADIAN IMPERIAL BANK OF COMMERCE as Administrative Agent and Collateral Agent for the Banks dated as of October 3, 1994
- 10.29(19) First Amendment dated February 15, 1995, to Credit Agreement (dated October 3, 1994), among Quantum Corporation and The Banks named herein and ABN AMRO BANK N.V., San Francisco International Branch, BARCLAYS BANK PLC and CIBC INC. as Managing Agents for the Banks, and CANADIAN IMPERIAL BANK OF COMMERCE as Administrative Agent and Collateral Agent for the Banks
- 10.30(20) Second Amendment dated June 26, 1995 to Credit Agreement (dated October 3, 1994), among Quantum Corporation and The Banks named herein and ABN AMRO BANK N.V., San Francisco International Branch, BARCLAYS BANK PLC and CIBC INC. as Managing Agents for the Banks, and CANADIAN IMPERIAL BANK OF COMMERCE as Administrative Agent and Collateral Agent for the Banks
- 10.31(21) Third Amendment, dated September 29, 1995, to Credit Agreement (dated October 3, 1994) among Quantum Corporation and The Banks named herein and ABN AMRO BANK N.V., San Francisco International Branch, BARCLAYS BANK PLC and CIBC INC. as Managing Agents for the Banks, and CANADIAN IMPERIAL BANK OF COMMERCE as Administrative Agent and Collateral Agent for the Banks
- 10.32(21) Credit Agreement dated September 22, 1995, among Quantum Corporation and the Banks named therein and THE SUMITOMO BANK, LIMITED, acting through its San Francisco branch, as Agent for the Banks and as Issuer
- 10.35(22) Fourth Amendment, dated January 29, 1996, to Credit Agreement (dated October 3, 1994) among Quantum Corporation and The Banks named herein and ABN AMRO BANK N.V., San Francisco International Branch, BARCLAYS BANK PLC and CIBC INC. as Managing Agents

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for the Banks, and CANADIAN IMPERIAL BANK OF COMMERCE as Administrative Agent and Collateral Agent for the Banks

- 10.36(22) Indenture dated as of February 15, 1996, between Quantum Corporation and LaSalle National Bank, as trustee, covering 5% Convertible Subordinated Notes due 2003
- 10.37(22) Fifth Amendment, dated May 29, 1996, to Credit Agreement (dated October 3, 1994) among Quantum Corporation and The Banks named herein and ABN AMRO BANK N.V., San Francisco International Branch, BARCLAYS BANK PLC and CIBC INC. as Managing Agents for the Banks, and CANADIAN IMPERIAL BANK OF COMMERCE as Administrative Agent and Collateral Agent for the Banks
- 10.38(22) Consulting and Release Agreement dated as of November 1, 1995, between William J. Miller and Quantum Corporation
- 10.39(23) Sixth Amendment, dated as of August 13, 1996, to Credit Agreement (dated October 3, 1994) among Quantum Corporation and the Banks named therein and ABN AMRO BANK N.V., San Francisco International Branch, BARCLAYS BANK PLC and CIBC INC. as Managing Agents for the Banks, and CANADIAN IMPERIAL BANK OF COMMERCE as Administrative Agent and Collateral Agent for the Banks, and BANQUE PARIBAS; THE CIT GROUP/BUSINESS CREDIT INC.; THE MITSUBISHI TRUST AND BANKING, Los Angeles Agency; THE SUMITOMO TRUST AND BANKING CO., LTD., Los Angeles Agency; and BANQUE NATIONAL DE PARIS (collectively, the "New Banks")
- 10.40(23) Mortgage and Security Agreement made as of the 10th day of September 1996, by Quantum Peripherals Realty Corporation, as Mortgagor, to CS First Boston Mortgage Capital Corporation, as Mortgagee
- 10.41(23) Deed of Trust and Security Agreement dated: As of September 10, 1996, by Quantum Peripherals Realty Corporation (Grantor) to Public Trustee of Boulder County, Colorado, as Trustee for the benefit of CS First Boston Mortgage Capital Corp. (Beneficiary)
- 10.42(23) Master Lease between Quantum Peripherals Realty Corporation, Lessor, and Quantum Corporation, Lessee, dated as of September 10, 1996
- 10.43(23) 1996 Board of Directors Stock Option Plan and Form of Option Agreement, as amended
- 10.44 Stock Purchase Agreement dated as of February 13, 1997 among Registrant, Quantum Peripherals Colorado, Inc. and Storage Technology Corporation
- 11 Statement of Computation of Earnings Per Share
- 12 Statement of Computation of Ratios of Earnings to Fixed Charges
- 21 Subsidiaries of Registrant
- 23 Consent of Ernst & Young LLP, Independent Auditors
- 24 Power of Attorney

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Financial Data Schedule

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- (1) Incorporated by reference from Form 8-K filed with the Securities and Exchange Commission on October 17, 1994.
- (2) Incorporated by reference from Annual Report on Form 10-K for Registrant's fiscal year ended March 31, 1987.
- (3) Incorporated by reference from exhibits filed with Registrant's Annual Report on Form 10-K for fiscal year ended March 31, 1992.
- (4) Incorporated by reference from Registration Statement No. 33-46387 on Form S-3.
- (5) Incorporated by reference from Form 8-A filed with the Securities and Exchange Commission on August 5, 1988.
- (6) Incorporated by reference from exhibits filed with Registrant's Form S-8, No. 33-52190 filed with the Securities and Exchange Commission on September 21, 1992.

- (7) Incorporated by reference from exhibits filed with Registrant's Form S-8, No. 33-52192 filed with the Securities and Exchange Commission on September 21, 1992.
- (8) Incorporated by reference to the Registrant's Definitive Special Meeting Proxy Statement filed with the Securities and Exchange Commission on March 24, 1987.
- (9) Incorporated by reference from exhibits filed with Registrant's Form 10-Q for the quarterly period ended December 27, 1989, filed with the Securities and Exchange Commission on February 10, 1993.
- (10) Confidential Treatment Requested. Granted by the Securities and Exchange Commission.
- (11) Incorporated by reference from Annual Report on Form 10-K for Registrant's fiscal year ended March 31, 1988.
- (12) Incorporated by reference from exhibits filed with Registrant's Form 10-Q for the quarterly period ended December 31, 1989, filed with the Securities and Exchange Commission on February 14, 1990.
- (13) Incorporated by reference from exhibits filed with Registrant's Form 10-Q for the quarterly period ended December 30, 1990, filed with the Securities and Exchange Commission on February 13, 1991.
- (14) Incorporated by reference to the Registrant's Amendment No. 1 to Form 10-Q for the quarter ended June 30, 1991.
- (15) Incorporated by reference from Annual Report on Form 10-K for Registrant's fiscal year ended March 31, 1993.
- (16) Incorporated by reference from Registration Statement No. 33-72222 on Form S-8 filed with the Securities and Exchange Commission on November 30, 1993.

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- (17) Incorporated by reference from exhibits filed with Registrant's Annual Report on Form 10-K for fiscal year ended March 31, 1994.
- (18) Incorporated by reference from Form 8-K/A-1 filed with the Securities and Exchange Commission on January 31, 1995.
- (19) Incorporated by reference from exhibits filed with Registrant's Annual Report on Form 10-K for fiscal year ended March 31, 1995.
- (20) Incorporated by reference from exhibits filed with Registrant's Form 10-Q for the quarterly period ended July 2, 1995, filed with the Securities and Exchange Commission on August 17, 1995.
- (21) Incorporated by reference from exhibits filed with Registrant's Form 10-Q for the quarterly period ended October 1, 1995, filed with the Securities and Exchange Commission on November 20, 1995.
- (22) Incorporated by reference from exhibits filed with Registrant's Annual Report on Form 10-K for fiscal year ended March 31, 1996.
- (23) Incorporated by reference from exhibits filed with Registrant's Form 10-Q for the quarterly period ended September 29,1996 filed with the Securities and Exchange Commission on November 13, 1996.
- (b) Reports on Form 8-K

None.

- (c) Exhibits
 See Item 14(a) above.
- (d) Financial Statement Schedules See Item 14(a) above.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its

behalf by the undersigned, thereunto duly authorized.

QUANTUM CORPORATION

Dated: June 16, 1997

\s\ Richard L. Clemmer ------Richard L. Clemmer Executive Vice President, Finance Chief Financial Officer

POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Richard L. Clemmer and Andrew Kryder, jointly and severally, his attorneys-in-fact, each with the power of substitution, for him in any and all capacities, to sign any amendments to this Report on Form 10-K, and to file the same, with exhibits thereto and other documents in connection therewith, with the Securities and Exchange Commission, hereby ratifying and confirming all that each of said attorneys-in-fact, or his substitute or substitutes, may do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons in the capacities and on June 16, 1997.

Signature	Title
\s\ MICHAEL A. BROWN	President, Chief Executive Officer and Director (Principal Executive Officer)
(Michael A. Brown)	Director (rincipal Executive officer)
\s\ RICHARD L. CLEMMER	Executive Vice President, Finance, Chief Financial Officer (Principal Financial and
(Richard L. Clemmer)	Accounting Officer)
\s\ STEPHEN M. BERKLEY	Chairman of the Board
(Stephen M. Berkley)	
\s\ DAVID A. BROWN	Director
(David A. Brown)	
\s\ ROBERT J. CASALE	Director
(Robert J. Casale)	
\s\ EDWARD M. ESBER, JR.	Director
(Edward M. Esber, Jr.)	
\s\ STEVEN C. WHEELWRIGHT	
(Steven C. Wheelwright)	
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	QUANTUM CORPORATION
	SCHEDULE II
VALUAT	ION AND QUALIFYING ACCOUNTS
<caption></caption>	

Additions Balance at (reductions) beginning of charged to Balance at Classification end of Deductions (i) (In thousands) period expense period _____ ____ <S> <C><C> <C> <C> Allowance for doubtful accounts year ended:

 \$ 10,497
 \$ 7,165
 \$ (7,052)
 \$ 10,610

 \$ 11,962
 \$ (813)
 \$ (652)
 \$ 10,497

 \$ 9,391
 \$ 4,142
 \$ (1,571)
 \$ 11,962

 March 31, 1997 March 31, 1996 March 31, 1995

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Accrued restructuring and exit cost year ended: (ii)	S			
March 31, 1997	\$ 115 , 537		\$(109,554)	\$5,983
March 31, 1996	\$ 32,213	\$ 116,187	\$ (32,863)	\$ 115 , 537
March 31, 1995	\$ 34,937		\$ (2,724)	\$ 32,213

<FN>

(i) For the allowance for doubtful accounts, deductions represent write-offs; and for the accrued restructuring and exit costs, deductions represent usage of the accrual.

(ii) Established October 3, 1994, when recording the Digital acquisition. Additions in fiscal 1996 were related to the restructuring charge resulting from the transition of the high-capacity product manufacturing to MKE. $</{\rm FN}>$

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CERTIFICATE OF DESIGNATION OF SERIES B PREFERRED STOCK OF QUANTUM CORPORATION

(Pursuant to Section 151 of the Delaware General Corporation Law)

QUANTUM CORPORATION, a corporation existing under the laws of the State of Delaware (the "Corporation"), by Michael A. Brown, President of the Corporation, and Richard L. Clemmer, Secretary of the Corporation, DOES HEREBY CERTIFY as follows:

1. That pursuant to Section 4 of the Certificate of Incorporation of the Corporation, the Corporation is authorized to issue 4,000,000 shares of Preferred Stock, par value \$.01 per share, and the Board of Directors of the Corporation is expressly authorized to fix, to the extent permitted by law and said Section 4, the distinctive terms and characteristics of any and all series of Preferred Stock.

2. That the Board of Directors of the Corporation, at a meeting thereof held on January 31, 1997, duly adopted the following resolutions authorizing the issuance of a series of the Corporation's Preferred Stock, and fixing the designations, preferences and other rights and qualifications, limitations and restrictions thereof as follows:

"WHEREAS, the Board of Directors of Quantum Corporation (the "Corporation") is authorized, within the limitations and restrictions stated in the Certificate of Incorporation of the Corporation, to provide by resolution or resolutions for the issuance of shares of its preferred stock par value \$.01 per share (the "Preferred Stock"), and by filing a certificate of designations in the manner prescribed under the laws of the State of Delaware, to fix or alter the dividend rights, dividend rate, conversion rights, voting rights, rights and terms of redemption (including sinking fund provisions), redemption price or prices, and liquidation preferences of any wholly unissued class or series of Preferred Stock, and the number of shares of any such series, and the designation thereof, or any of them; and

WHEREAS, the Board of Directors of the Corporation desires to authorize and fix the terms of a series of Preferred Stock and the number of shares constituting such series;

NOW, THEREFORE, BE IT RESOLVED that a series of Preferred Stock on the terms and with the provisions set forth below is hereby authorized:

1. Designation. The Preferred Stock created and authorized hereby shall be designated as the "Series B Preferred Stock, par value \$.01 per share" (the "Series B Preferred Stock"). The number of shares constituting the Series B Preferred Stock shall be ninety thousand (90,000) and no more.

1.

2. Rank. The Series B Preferred Stock shall, with respect to rights on liquidation, dissolution or winding up of the affairs of the Corporation, rank prior to the common stock, par value \$.01 per share (the "Common Stock"), of the Corporation and all other series of Preferred Stock of the Corporation (the Common Stock and all such other series of Preferred Stock are herein referred to as "Junior Securities"). The Series B Preferred Stock shall be subordinate to any bank debt.

3. Liquidation Preference. In the event of any voluntary or involuntary liquidation, dissolution, change in control (as defined below) or sale of all or substantially all the assets of the Corporation, the holders of shares of Series B Preferred Stock then outstanding shall be entitled to be paid out of the assets of the Corporation available for distribution to its stockholders an amount per share equal to the sum of one hundred eleven dollars and eleven cents (\$111.11), plus an amount equal to declared but unpaid dividends on each such share of Series B Preferred Stock, before any payment shall be made or any assets distributed to the holders of any of the Junior Securities. Except as provided in the preceding sentence, holders of Series B Preferred Stock shall not be entitled to any distribution in the event of liquidation, dissolution or winding up of the affairs of the Corporation. If the assets of the Corporation are not sufficient to pay in full the liquidation payments payable to the holders of all such shares shall share ratably in such payment or distribution of assets. A "change of control" shall mean any consolidation or merger of the Corporation with or into any other Corporation or other entity or person, or any other corporate reorganization, in which the stockholders of the Corporation immediately prior to such consolidation, merger or reorganization, own less than fifty percent (50%) of the Corporation's voting power immediately after such consolidation, merger or reorganization.

4. Conversion. Each share of Series B Preferred Stock shall convert into such number of fully paid, non-assessable shares of Common Stock as shall equal the then current Conversion Rate (as defined below) upon the earlier to occur of (i) the close of business on the date the Current Fair Market Value (as defined below) per share of Common Stock equals or exceeds the Conversion Price (as defined below). (ii) April 1, 1999 or (iii) such date as specified by written consent or agreement of the holders of a majority of the then outstanding shares of Series B Preferred Stock after the date such written consent or agreement is received by the Corporation. The "Conversion Rate" shall initially be one (1) and the "Conversion Price" shall initially be seventy dollars (\$70.00), and each shall be adjusted in accordance with Section 5. For the purpose of any computation hereunder, the "Current Fair Market Value" of a share of Common Stock on any date shall be deemed to be the closing price per share of Common Stock on the Trading Day (as defined below) immediately prior to such date. The closing price for each day shall be the last sale price, regular way, or, in case no such sale takes place on such day, the average of the closing bid and asked prices, regular way, in either case as reported in the principal consolidated

2.

transaction reporting system with respect to securities listed or admitted to trading on the New York Stock Exchange or, if the Common Stock is not listed or admitted to trading on the New York Stock Exchange, as reported in the principal consolidated transaction reporting system with respect to securities listed on the principal national securities exchange on which the Common Stock is listed or admitted to trading or as reported on the Nasdaq National Market or, if the Common Stock is not listed or admitted to trading on any national securities exchange or reported on the Nasdaq National Market, the last quoted price or, if not so quoted, the average of the high bid and low asked prices in the over-the-counter market, as reported by the National Association of Securities Dealers, Inc. Automated Quotations System ("Nasdaq") or such other system then in use, or, if on any such date the Common Stock is not quoted by any such organization, the average of the closing bid and asked prices as furnished by a professional market maker making a market in the Common Stock selected by the Board of Directors of the Corporation. The term "Trading Day" shall mean a day on which the principal national securities exchange on which the Common Stock is listed or admitted to trading is open for the transaction of business or, if the Common Stock is not listed or admitted to trading on any national securities exchange, a day upon which trading occurred on the Nasdaq National Market or, if the Common Stock is not listed on the Nasdaq National Market, any day other than a Saturday, a Sunday, or a day on which banking institutions in the State of California are authorized or obligated by law or executive order to close.

Shares of Series B Preferred Stock shall be convertible at the principal office of the Corporation or the office of any transfer agent or at such other office or offices, if any, as the Board of Directors may designate. In order to convert shares of Series B Preferred Stock into shares of Common Stock, the holder thereof shall surrender at any office hereinabove mentioned the certificate or certificates therefor duly endorsed or assigned to the Corporation or in blank and free and clear of all liens, charges and encumbrances, and give written notice to the Corporation at said office designating the number of such shares to be so converted and, if any of the shares are to be registered in a name or names other than that in which the shares of Series B Preferred Stock surrendered are registered, specifying the name or names in which such shares are to be registered. The Corporation shall, as soon as practicable thereafter, issue and deliver at such office to such holder of Series B Preferred Stock, or to the nominee or nominees of such holder, a certificate or certificates for the number of shares of Common Stock to which such holder shall be entitled as aforesaid. Such conversion shall be deemed to have been made immediately prior to the close of business on the date of such surrender of the share of Series B Preferred Stock to be converted, and the person or persons entitled to receive the shares of Common Stock issuable upon such conversion shall be treated for all purposes as the record holder or holders of such shares of Common Stock as of such date.

5. Adjustments to Conversion Price and Conversion Rate; Subdivisions and Combinations of Shares; Fractional Shares, Etc.

(a) Stock Splits, Subdivisions, etc. In the event the Corporation should at any time or from time to time after the date of the first issuance of Series B Preferred Stock fix a record date for the effectuation of a split or subdivision of the outstanding shares of Common Stock, or the determination of holders of Common Stock entitled to receive a dividend or other distribution payable in additional shares of Common Stock, or other securities or rights convertible into or entitling the holder thereof to receive directly or indirectly, additional shares of Common Stock (hereinafter referred to as "Common Stock Equivalents") without payment of any consideration by such holder for the additional shares of Common Stock or the Common Stock Equivalents (including the additional shares of Common Stock issuable upon conversion or exercise thereof), then, as of such record date (or the date of such dividend distribution, split or subdivision if no record date is fixed), (i) the Conversion Price shall be appropriately decreased so that (A) the product of the Conversion Price immediately preceding such record date (or the date of such dividend distribution, split or subdivision if no record date is fixed) multiplied by the number of shares of Common Stock and Common Stock Equivalents outstanding immediately preceding such record date (or the date of such dividend distribution, split or subdivision if no record date is fixed) equals (B) product of the Conversion Price as so decreased multiplied by the number of shares of Common Stock and Common Stock Equivalents outstanding immediately following such record date (or the date of such dividend distribution, split or subdivision if no record date is fixed), and (ii) the Conversion Rate shall be appropriately increased so that (A) the product of the Conversion Rate as so increased multiplied by the number of shares of Series B Preferred Stock then outstanding equals (B) such number of shares of Common Stock as would have been obtained following such record date (or the date of such dividend distribution, split or subdivision if no record date is fixed) had the shares of Series B Preferred Stock then outstanding converted to shares of Common Stock immediately preceding such record date (or the date of such dividend distribution, split or subdivision if no record date is fixed) at the then current Conversion Rate.

(b) Stock Combinations. If the number of shares of Common Stock outstanding at any time after the date of the first issuance of Series B Preferred Stock is decreased by a combination of the outstanding shares of Common Stock, then, following the record date of such combination, (i) the Conversion Price shall be appropriately increased by multiplying the then Conversion Price by the fraction obtained by dividing (A) the number of shares of Common Stock outstanding immediately preceding such record date by (B) the number of shares of Common Stock outstanding immediately following such record date, and (ii) the Conversion Rate shall be appropriately decreased by multiplying the then Conversion Rate by the fraction obtained by dividing (A) the number of shares of Common Stock outstanding immediately

4.

following such record date by (B) the number of shares of Common Stock outstanding immediately preceding such record date.

(c) Recapitalizations. If at any time or from time to time there shall be a recapitalization of the Common Stock (other than a subdivision, combination or merger or sale of assets transaction provided for elsewhere in this Section 5 or Section 3), provisions shall be made so that the holders of the Series B Preferred Stock shall thereafter be entitled to receive upon conversion of the Series B Preferred Stock the number of shares of stock or other securities or property of the Corporation or otherwise to which a holder of $\ensuremath{\mathsf{Common}}$ Stock deliverable upon conversion would have been entitled on such recapitalization. In any such case, appropriate adjustment shall be made in the application of the provisions of this Section 5 with respect to the rights of the holders of the Series B Preferred Stock after the recapitalization to the end that the provisions of this Section 5 (including adjustment of the Conversion Price and Conversion Rate then in effect) shall be applicable after that event as nearly equivalent as may be practicable.

(d) No Fractional Shares and Certificate as to Adjustments.

(i) No fractional shares shall be issued upon the conversion of any share or shares of Series B Preferred Stock and the number of shares of Common Stock to be issued shall be rounded to the nearest whole share. Whether or not fractional shares are issuable upon such conversion shall be determined on the basis of the total number of shares of Series B Preferred Stock the holder is at the time converting into Common Stock and the number of shares of Common Stock issuable upon such aggregate conversion. The Corporation shall, in lieu of issuing fractional shares, pay to each Series B Preferred Stockholder, in cash, the amount equal to the Current Fair Market Value of a share of Common Stock on the day of conversion multiplied by the fraction of a share of Common Stock to which such Series B Preferred Stockholder would have been entitled but for the provisions of this Section 5(d)(i).

(ii) Upon the occurrence of each adjustment or readjustment of the Conversion Price and Conversion Rate of Series B Preferred Stock pursuant to this Section 5, the Corporation, at its expense, shall promptly compute such adjustment or readjustment in accordance with the terms hereof and prepare and furnish to each holder of Series B Preferred Stock a certificate setting forth such adjustment or readjustment and showing in detail the facts upon which such adjustment or readjustment is based.

5.

(e) Minimal Adjustments; Rounding. No adjustment in the Conversion Rate or Conversion Price shall be required unless such adjustment would require an increase or decrease of at least 1% in the Conversion Rate or Conversion Price, as the case may be; provided, however, that any adjustments which by reason of this Section 5(e) are not required to be made shall be carried forward and taken into account in the next subsequent adjustment. All calculations under this Section 5 shall be made to the nearest one one-thousandth of a share of Series B Preferred Stock (rounded up in the event of a five ten-thousandth of a share), in the case of the Conversion Rate, or to the nearest cent (rounded up in the event of a half-cent), in the case of the Conversion Price.

(f) Reservation of Stock Issuable Upon Conversion. The Corporation shall at all times reserve and keep available out of its authorized but unissued shares of Common Stock, solely for the purpose of effecting the conversion of the shares of the Series B Preferred Stock, such number of its shares of Common Stock as shall from time to time be sufficient to effect the conversion of all outstanding shares of the Series B Preferred Stock; and if at any time the number of authorized but unissued shares of Common Stock shall not be sufficient to effect the conversion of all then outstanding shares of the Series B Preferred Stock, in addition to such other remedies as shall be available to the holder of such Series B Preferred Stock, the Corporation will take such corporate action as may, in the opinion of its counsel, be necessary to increase its authorized but unissued shares of Common Stock to such number of shares as shall be sufficient for such purposes, including, without limitation, engaging in best efforts to obtain the requisite stockholder approval of any necessary amendment to these articles.

(g) Status of Common Stock Upon Conversion. All shares of Common Stock which may be issued in connection with the conversion provisions set forth herein will, upon issuance by the Corporation, be validly issued, fully paid and nonassessable, not subject to any preemptive or similar rights and free from all taxes, liens or charges with respect thereto created or imposed by the Corporation.

(h) Transfer Taxes. The Corporation shall pay all documentary, stamp or other transactional taxes attributable to the issuance or delivery of shares of capital stock of the Corporation upon conversion of any shares of Series B Preferred Stock; provided, however, that the Corporation shall not be required to pay any taxes which may be payable in respect to any transfer involved in the issuance or delivery of any certificate for such shares in a name other than that of the Series B Preferred Stockholder in respect of which such shares of Series B Preferred Stock are being issued.

6.

(i) Notices. Any notice required by the provisions of this Section 5 to be given to the holders of shares of Series B Preferred Stock shall be deemed given if deposited in the United States mail, postage prepaid and addressed to each holder of record at his address appearing on the books of the Corporation.

6. Voting Rights. Holders of shares of Series B Preferred Stock will not be entitled to vote, except as otherwise required by law, with respect to any matters submitted to a vote of the stockholders.

7. Dividends. The holders of record of Series B Preferred Stock shall be entitled to receive ratably with the holders of record of shares of Common Stock on an as-if-converted basis, such dividends, payable in cash or otherwise (other than dividends payable in shares of Common Stock or Common Stock Equivalents, to which the holders of record of shares of Series B Preferred Stock shall not be entitled), as may be declared thereon by the Board of Directors from time to time out of assets or funds of the Corporation legally available therefor.

8. Reacquired Shares. Any shares of Series B Preferred Stock purchased or otherwise acquired by the Corporation in any manner whatsoever shall be retired and canceled promptly after the acquisition thereof. All such shares shall upon their cancellation become authorized but unissued shares of Preferred Stock and may be reissued as part of a new series of Preferred Stock subject to the conditions and restrictions on issuance set forth herein, in the Certificate of Incorporation, or in any other Certificate of Designation creating a series of Preferred Stock or as otherwise required by law."

7.

IN WITNESS WHEREOF, the undersigned do hereby execute this Certificate, and do hereby declare and certify that this is our act and deed and the facts herein stated are true, and accordingly have executed this Certificate as of February , 1997.

QUANTUM CORPORATION

By: /s/ MICHAEL A. BROWN Name: Michael A. Brown Title: President

ATTEST:

By: /s/ RICHARD L. CLEMMER

Name: Richard L. Clemmer Title: Secretary

STOCK PURCHASE AGREEMENT

dated as of February 13, 1997

amonq

QUANTUM CORPORATION,

QUANTUM PERIPHERALS COLORADO, INC.

and

STORAGE TECHNOLOGY CORPORATION

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Letter Agreement between Quantum and StorageTek	Exhibit B

ii.

STOCK PURCHASE AGREEMENT

This STOCK PURCHASE AGREEMENT (the "Agreement") is entered into as of February 13, 1997 by and among QUANTUM PERIPHERALS COLORADO, INC., a Delaware corporation ("QPC"), STORAGE TECHNOLOGY CORPORATION, a Delaware corporation ("StorageTek") and QUANTUM CORPORATION, a Delaware corporation ("Quantum").

RECITALS

WHEREAS, Quantum owns eight hundred ten (810) shares of common stock, par value \$.01 per share, of QPC (the "QPC Common Stock"), which constitutes eighty-one percent (81%) of the issued and outstanding shares of capital stock of QPC;

WHEREAS, StorageTek owns one hundred ninety (190) shares of QPC Common Stock (the "Shares"), which constitutes nineteen percent (19%) of the issued and outstanding shares of capital stock of QPC; and

WHEREAS, pursuant to a Stockholders' Agreement, dated August 19, 1992, by and among the parties to this Agreement (the "Stockholders' Agreement"), Quantum has an option to purchase the Shares from StorageTek; and

WHEREAS, Quantum has exercised such option and the parties have agreed upon the price and terms set forth in this Agreement;

NOW, THEREFORE, in consideration of the foregoing recitals and the mutual promises hereinafter set forth, the parties hereto agree as follows:

SECTION 1. AGREEMENT TO SELL AND PURCHASE.

1.1 Sale and Purchase of Shares. Subject to the terms and conditions hereof, at the Closing, StorageTek hereby agrees to sell, assign, transfer and deliver the Shares to Quantum, and Quantum agrees to purchase the Shares from StorageTek.

1.2 Purchase Price. The purchase price for the Shares shall consist of ninety thousand (90,000) shares of preferred stock, \$0.01 par value, of Quantum (the "Quantum Preferred Shares") and three million four hundred thousand dollars (\$3,400,000) in cash (the "Cash Purchase Price" and together with the Quantum Preferred Shares, the "Purchase Price").

1.3 Terms of Quantum Preferred Shares. The Quantum Preferred Shares shall have the rights, preferences, privileges and restrictions substantially as set forth in the Certificate of Designation attached hereto as Exhibit A (the "Certificate of Designation").

1.

1.4 Amendment of Lease. At or prior to the Closing, subject to the terms hereof, StorageTek and Quantum shall enter into the letter agreement amending the Facility Lease between StorageTek and QPC in substantially the form attached hereto as Exhibit B (the "Letter Agreement") and Quantum shall pay to StorageTek \$1,000,000 in cash in accordance with Section 2.2(b).

SECTION 2. CLOSING, DELIVERY AND PAYMENT.

2.1 Closing. The closing of the sale and purchase of the Shares under this Agreement (the "Closing") shall take place at the offices of Quantum at 9:00 a.m. (California time) upon the day all of the conditions to Closing have been satisfied, or as soon thereafter as practicable, at a time and place fixed by mutual written consent of the parties (such date is hereinafter referred to as the "Closing Date").

2.2 Delivery and Payment.

(a) At the Closing, subject to the terms and conditions hereof, StorageTek will deliver to Quantum the stock certificates in the name of StorageTek representing the Shares, duly endorsed (or accompanied by duly executed stock powers) and Quantum will: (i) pay the Cash Purchase Price to StorageTek by federal funds wire transfer made payable to an account designated by StorageTek; and (ii) shall deliver to StorageTek certificates representing the Quantum Preferred Shares.

(b) At the Closing, subject to the terms and conditions hereof, QPC and StorageTek shall each execute and deliver the Letter Agreement and Quantum shall cause QPC to pay one million dollars (\$1,000,000) in cash to StorageTek in accordance with Section 5 of the Letter Agreement by federal funds wire transfer made payable to an account designated by StorageTek at least one day in advance of the Closing.

SECTION 3. REPRESENTATIONS AND WARRANTIES OF STORAGETEK.

StorageTek hereby represents and warrants to Quantum that as of the date hereof:

3.1 Organization and Standing. StorageTek is a corporation duly organized, validly existing and in good standing under the laws of the State of Delaware. StorageTek has all requisite corporate power and authority to execute and deliver this Agreement and the Letter Agreement, to sell the Shares, and to carry out the provisions of this Agreement and the Letter Agreement. StorageTek is duly qualified and is authorized to do business and is in good standing as a foreign corporation in all jurisdictions in which the nature of its activities and of its properties (both owned and leased) makes such qualification necessary, except for those jurisdictions in which failure to do so would not have a Material Adverse Effect on StorageTek. For purposes of this Agreement, "Material Adverse Effect" means a material adverse effect on the assets, business, operations or financial condition of the business entity.

2.

3.2 Power and Authorization. All corporate action on the part of StorageTek, its directors, officers and stockholders necessary for the authorization of this Agreement and the Letter Agreement, the performance of all obligations of StorageTek hereunder and thereunder and the sale and delivery of the Shares pursuant hereto has been taken or will be taken prior to the Closing. The Agreement and the Letter Agreement, when executed and delivered, will be valid and binding obligations of StorageTek enforceable in accordance with their respective terms, except as limited by applicable bankruptcy, insolvency, reorganization, moratorium or other laws of general application affecting enforcement of creditors' rights. The sale of the Shares to Quantum is not and will not be subject to any preemptive rights or rights of first refusal that have not been properly waived or complied with.

3.3 No Violation or Conflict. The execution, delivery and performance of this Agreement and the Letter Agreement and the consummation of the transaction contemplated hereby and thereby by StorageTek do not and will not violate, conflict with, result in a breach of, or constitute a default or result in or permit any acceleration of any obligation under, (a) any law, ordinance or governmental rule or regulation to which StorageTek is subject, (b) any judgment, order, writ, injunction, decree or award of any court, arbitrator or governmental or regulatory official, body or authority which is applicable to StorageTek, (c) its certificate of incorporation or by-laws, or (d) any mortgage, indenture, agreement, contract, commitment, lease, license or other instrument or document, oral or written, to which StorageTek is a party, or by which any of the Shares may be bound, except where a waiver with respect thereto has been obtained.

3.4 Governmental Authorization. The execution, delivery and performance by StorageTek of this Agreement and the Letter Agreement does not require any action by or in respect of, or filing with, any governmental body, agency, official or authority other than: (a) such filings as have been made prior to the Closing; and (b) such post-closing filings as may be required under applicable state securities laws, which will be timely filed within the applicable periods therefor.

3.5 Information. StorageTek confirms that it has had the full opportunity to make all inquiries and receive all information it desires with respect to the business, operations and financial affairs of QPC (in regard to StorageTek's sales of the Shares) and the business, operations and financial affairs of Quantum (in regards to StorageTek's purchase of the Quantum Preferred Shares). StorageTek has had the opportunity to ask questions of and receive answers from Quantum and its management. StorageTek has all information it considers necessary or appropriate for deciding whether to execute and perform this Agreement. StorageTek has been represented by its own counsel in connection with the transactions set forth herein.

3.6 Litigation. There is no action, suit, proceeding or investigation pending or, to StorageTek's knowledge, currently threatened against StorageTek, that questions the validity of this Agreement or the Letter Agreement or the right of StorageTek to enter into this Agreement or the Letter Agreement, or to consummate the transaction contemplated hereby, nor is StorageTek aware that there is any basis for the foregoing.

3.7 Title to Shares; No Encumbrance. Immediately prior to the purchase and sale contemplated in Section 1 hereof, StorageTek owns and will own, of record and beneficially, good, valid and marketable title to the Shares, free and clear of any and all liens, security interests, mortgage, pledge, charge, claim or other encumbrance of any nature whatsoever ("Liens"). Upon delivery of the Shares by StorageTek to Quantum at the Closing, and upon payment of the Purchase Price therefor, good and valid title to such Shares will pass to Quantum, free and clear of all Liens, other than those arising from acts of Quantum or its affiliates. Other than this Agreement and the Stockholders' Agreement by and among Digital Equipment Corporation (as predecessor to Quantum), StorageTek, and Rock Mountain Magnetics, Inc. (the prior name of QPC), dated August 19, 1992 (the "Stockholders' Agreement"), the Shares are not subject to any voting trust agreement or other contract, arrangement, commitment or understanding, including but not limited to those restricting or otherwise relating to the voting, dividend rights or disposition of the Shares. Except for the Shares, StorageTek does not own, directly or indirectly, of record or beneficially, any securities of QPC, and StorageTek has no right of first refusal, right of co-sale, contractual preemptive right, or other right to acquire any unissued securities or other property of QPC or Quantum or any issued and outstanding securities of QPC held by Quantum.

3.8 Investment Representations. StorageTek understands that the Quantum Preferred Shares have not been registered under the Securities Act of 1933, as amended (the "Securities Act"). StorageTek also understands that the Quantum Preferred Shares are being offered and sold pursuant to an exemption from registration contained in the Securities Act based in part upon StorageTek's representations contained in this Agreement. StorageTek hereby represents and warrants as follows:

(a) StorageTek Bears Economic Risk. StorageTek has substantial experience in evaluating and investing in transactions of securities in companies similar to Quantum so that it is capable of evaluating the merits and risks of its investment in Quantum and has the capacity to protect its own interests. StorageTek must bear the economic risk of this investment indefinitely unless the Quantum Preferred Shares are registered pursuant to the Securities Act, or an exemption from registration is available. StorageTek understands that Quantum has no present intention of registering the Quantum Preferred Shares or the shares of common stock, \$0.01 par value, issuable upon conversion of the Quantum Preferred Shares the ("Quantum Conversion Shares"). StorageTek also understands that there is no assurance that any exemption from registration under the Securities Act will be available and that, even if available, such exemption may not allow StorageTek to transfer all or any portion of the Quantum Preferred Shares or Quantum Conversion Shares or under the circumstances, in the amounts or at the times StorageTek might propose.

(b) Acquisition for Own Account. StorageTek is acquiring the Quantum Preferred Shares and the Quantum Conversion Shares for StorageTek's own account for investment only, and not with a view towards their distribution.

4.

(c) Investment Experience. StorageTek represents that by reason of its, or of its management's, business or financial experience, StorageTek has the capacity to protect its own interests in connection with the transactions contemplated in this Agreement.

(d) Restricted Securities. StorageTek acknowledges and agrees that the Quantum Preferred Shares and Quantum Conversion Shares must be held indefinitely unless they are subsequently registered under the Securities Act or an exemption from such registration is available.

(g) Legends. Each certificate representing the Quantum Preferred Shares and Quantum Conversion Shares shall be stamped or otherwise imprinted with a legend substantially similar to the following (in addition to any legend required under applicable state securities laws or as provided elsewhere in this Agreement):

THE SECURITIES REPRESENTED HEREBY HAVE NOT BEEN REGISTERED UNDER THE SECURITIES ACT OF 1933 (THE "ACT") AND MAY NOT BE OFFERED, SOLD OR OTHERWISE TRANSFERRED, ASSIGNED, PLEDGED OR HYPOTHECATED UNLESS AND UNTIL REGISTERED UNDER THE ACT OR UNLESS QUANTUM HAS RECEIVED AN OPINION OF COUNSEL SATISFACTORY TO QUANTUM AND ITS COUNSEL THAT SUCH REGISTRATION IS NOT REOUIRED.

Quantum shall be obligated to reissue promptly unlegended certificates at the request of any holder thereof if the holder shall have obtained an opinion of counsel (which counsel may be counsel to Quantum) reasonably acceptable to Quantum to the effect that the securities proposed to be disposed of may lawfully be so disposed of without registration, qualification or legend. Any legend endorsed on an instrument pursuant to applicable state securities laws and the stop-transfer instructions with respect to such securities shall be

removed upon receipt by Quantum of an order of the appropriate blue sky authority authorizing such removal.

SECTION 4. REPRESENTATIONS AND WARRANTIES OF QUANTUM.

Quantum hereby represents and warrants to StorageTek that as of the date hereof:

4.1 Organization and Standing. Quantum is a corporation duly organized, validly existing and in good standing under the laws of the State of Delaware. Quantum has all requisite corporate power and authority to own and operate its properties and assets, to execute and deliver this Agreement and the Letter Agreement, to sell the Quantum Preferred Shares and the Quantum Conversion Shares and to carry out the provisions of this Agreement and the Letter Agreement. Quantum is duly qualified and authorized to do business and is in good standing as a foreign corporation in all jurisdictions in which the nature of its activities and of its properties (both owned and leased) makes such qualification necessary, except for those

5.

jurisdictions in which failure to do so would not have a Material Adverse Effect on Quantum or its business.

4.2 Power and Authorization. All corporate action on the part of Quantum, its directors, officers and stockholders necessary for the authorization of this Agreement and the Letter Agreement, the performance of all obligations of Quantum hereunder and thereunder and the sale and delivery of the Quantum Preferred Shares and the Quantum Conversion Shares pursuant hereto has been taken or will be taken prior to the Closing. The Agreement and the Letter Agreement, when executed and delivered, will be valid and binding obligations of Quantum enforceable in accordance with their respective terms, except as limited by applicable bankruptcy, insolvency, reorganization, moratorium or other laws of general application affecting enforcement of creditors' rights. The sale of the Quantum Preferred Shares and the Quantum Conversion Shares is not and will not be subject to any preemptive rights or rights of first refusal that have not been properly waived or complied with.

4.3 Issuance of Quantum Preferred Shares. The rights preferences and privileges of the Quantum Preferred Shares are substantially as set forth in the Certificate of Designation attached hereto as Exhibit A. The Quantum Conversion Shares have been duly and validly reserved for issuance. When issued in compliance with the provisions of the Agreement and Quantum's certificate of incorporation, the Quantum Preferred Shares and the Quantum Conversion Shares will be duly and validly issued, fully paid and nonassessable, and will be free of any liens, encumbrances, security interests or restrictions on transfer other than those provided in this Agreement and under applicable state and federal securities laws as set forth herein or as otherwise required by such laws at the time the transfer is proposed.

4.4 No Violation or Conflict. The execution, delivery and performance of this Agreement and the Letter Agreement and the consummation of the transaction contemplated hereby and thereby by Quantum do not and will not violate, conflict with, result in a breach of, or constitute a default or result in or permit any acceleration of any obligation under, (a) any law, ordinance or governmental rule or regulation to which Quantum is subject, (b) any judgment, order, writ, injunction, decree or award of any court, arbitrator or governmental or regulatory official, body or authority which is applicable to Quantum, (c) its certificate of incorporation or by-laws, or (d) any mortgage, indenture, agreement, contract, commitment, lease, license or other instrument or document, oral or written, to which Quantum is a party, or by which the Quantum Preferred Shares or the Quantum Conversion Shares may be bound, except where a waiver with respect thereto has been obtained.

4.5 Governmental Authorization. The execution, delivery and performance by Quantum of this Agreement does not require any action by or in respect of, or filing with, any governmental body, agency, official or authority other than: (a) such filings as have been made prior to the Closing; and (b) such post-closing filings as may be required under applicable state securities laws, which will be timely filed within the applicable periods therefor.

4.6 Litigation. There is no action, suit, proceeding or investigation pending or, to Quantum's knowledge, currently threatened against Quantum that questions the validity of this

6.

Agreement or the Letter Agreement or the right of Quantum to enter into this Agreement or the Letter Agreement, or to consummate the transaction contemplated hereby or thereby, nor is Quantum aware that there is any basis for the foregoing.

4.7 Investment Representations. Quantum confirms that as the 81% stockholder of QPC, it has all of the information it requires with respect to

the business, management and financial affairs of QPC. Quantum understands that the Shares have not been registered under the Securities Act. Quantum also understands that the Shares are being offered and sold in a private transaction pursuant to an exemption from registration contained in the Securities Act. Quantum agrees not to resell the Shares except in accordance with applicable federal and state securities laws. Quantum acknowledges that StorageTek makes no representation or warranty with respect to the accuracy or completeness of the books and records of QPC.

4.8 Legends. Quantum understands and acknowledges that each certificate representing the Shares shall be stamped or otherwise imprinted with a legend substantially similar to the following (in addition to any legend required under applicable state securities laws or as provided elsewhere in this Agreement):

THE SECURITIES REPRESENTED HEREBY HAVE NOT BEEN REGISTERED UNDER THE SECURITIES ACT OF 1933 (THE "ACT") AND MAY NOT BE OFFERED, SOLD OR OTHERWISE TRANSFERRED, ASSIGNED, PLEDGED OR HYPOTHECATED UNLESS AND UNTIL REGISTERED UNDER THE ACT OR UNLESS QPC HAS RECEIVED AN OPINION OF COUNSEL SATISFACTORY TO QPC AND ITS COUNSEL THAT SUCH REGISTRATION IS NOT REQUIRED.

SECTION 5. COVENANTS OF QUANTUM.

5.1 Reservation of Shares. Quantum shall at all times reserve and keep available out of its authorized but unissued shares of common stock, such number of its authorized shares of common stock as shall be sufficient for the purpose of issuing the Quantum Conversion Shares in accordance with the Certificate of Designation. If at any time the number of authorized but unissued shares of common stock shall not be sufficient to issue the Quantum Conversion Shares, Quantum will take such corporate action as may be necessary to increase its authorized but unissued shares of common stock to such number of shares as shall be sufficient for such purpose.

SECTION 6. CONDITIONS TO CLOSING.

6.1 Conditions to Obligations of StorageTek. StorageTek's obligations to sell the Shares to Quantum at the Closing are subject to the satisfaction, at or prior to the Closing, of the following conditions:

7.

(a) Representations and Warranties True. The representations and warranties made by Quantum in Section 4 hereof shall be true and correct as of the Closing Date with the same force and effect as if they had been made as of the Closing Date.

(b) Performance of Covenants. Quantum shall have performed all of its covenants and agreements contained herein which are required to be performed by it on or prior to the Closing Date.

(c) Filing of Certificate of Designation. Quantum shall have filed the Certificate of Designation with the Secretary of State of the State of Delaware.

(d) Officer's Certificate. Quantum shall have delivered to StorageTek a Compliance Certificate, executed by the President of Quantum, dated the date of the Closing, to the effect that the conditions specified in subsections (a) and (b) of this Section 6.1 have been satisfied.

(e) Execution of Letter Agreement. Quantum and StorageTek shall have each executed and delivered the Letter Agreement.

(f) Injunctions. There shall not be in effect any injunction that shall have been entered by a court of competent jurisdiction since the date of this Agreement and that would enjoin the transaction contemplated hereby.

6.2 Conditions to Obligations of Quantum. Quantum's obligation to purchase the Shares is subject to the satisfaction, on or prior to the Closing, of the following conditions:

(a) Representations and Warranties True. The representations and warranties made by StorageTek in Section 3 hereof shall be true and correct as of the Closing Date with the same force and effect as if they had been made as of the Closing Date.

(b) Performance of Covenants. StorageTek shall have performed all of its covenants and agreements contained herein which are required to be performed by it on or prior to the Closing Date.

(c) Filing of Certificate of Designation. Quantum shall have filed the Certificate of Designation with the Secretary of State of the State of Delaware.

(d) Officer's Certificate. StorageTek shall have delivered to Quantum a Compliance Certificate, executed by the President of StorageTek, dated the date of the Closing, to the effect that the conditions specified in subsections (a) and (b) of this Section 6.2 have been satisfied.

(e) Execution of Letter Agreement. Quantum and StorageTek shall have each executed and delivered the Letter Agreement.

8.

(f) Injunctions. There shall not be in effect any injunction that shall have been entered by a court of competent jurisdiction since the date of this Agreement and that would enjoin the transaction contemplated hereby.

(g) Resignation. Gary Anderson shall have resigned has a director of QPC effective on the Closing Date.

SECTION 7. MISCELLANEOUS.

7.1 Notices. All notices, requests and other communications to either party hereunder shall be in writing (including telecopy or similar writing) and shall be given,

if to StorageTek to:

Storage Technology Corporation
2270 South 88th Street
Louisville, CO 80028
Attention: Chief Financial Officer
Telecopy: (303) 673-4151

with a copy to:

Storage Technology Corporation 2270 South 88th Street Louisville, CO 80028 Attention: General Counsel Telecopy: (303) 673-4151

if to QPC, to:

Quantum Peripherals Colorado, Inc. 2270 South 88th Street Louisville, CO 80028 Attention: Chief Financial Officer Telecopy: (303) 604-5055

with a copy to:

Cooley Godward LLP 1 Maritime Plaza, 20th Floor San Francisco, CA 94111 Attention: James C. Gaither, Esq. Telecopy: (415) 951-3699

9.

if to Quantum, to:

Quantum Corporation 500 McCarthy Blvd. Milpitas, CA 95035 Attention: Chief Financial Officer Telecopy: (408) 894-3223

with a copy to:

Cooley Godward LLP 1 Maritime Plaza, 20th Floor San Francisco, CA 94111 Attention: James C. Gaither, Esq. Telecopy: (415) 951-3699

7.2 Amendments and Waivers.

(a) Any provisions of this Agreement may be amended or waived prior to the Closing Date if, and only if, such amendment or waiver is in writing and signed, in the case of an amendment, by StorageTek, Quantum and QPC, or in the case of a waiver, by the party against whom the waiver is to be effective.

(b) No failure or delay by either party in exercising any right, power or privilege hereunder shall operate as a waiver thereof nor shall

any single or partial exercise thereof preclude any other or further exercise thereof or the exercise of any other right, power or privilege.

7.3 Expenses. Except as otherwise provided herein, all costs and expenses incurred in connection with this Agreement shall be paid by the party incurring such cost or expense.

7.4 Attorney's Fees. If any legal action or other legal proceeding relating to this Agreement or the enforcement of any provision of this Agreement is brought against any party hereto, the prevailing party shall be entitled to recover reasonable attorneys' fees, costs and disbursements (in addition to any other relief to which the prevailing party may be entitled).

7.5 Successors and Assigns. The provisions of this Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns, provided that neither party may assign, delegate or otherwise transfer any of its rights or obligations under this Agreement without the consent of the other parties hereto.

 $7.6\ {\rm Governing}\ {\rm Law}.$ This Agreement shall be construed in accordance with and governed by the laws of the State of Delaware without regard to the conflicts of law rules of such State.

10.

7.7 Counterparts; Effectiveness. This Agreement may be signed in two counterparts, each of which shall be an original, with the same effect as if the signatures thereto and hereto were upon the same instrument. This Agreement shall become effective when each party hereto shall have received a counterpart hereof signed by the other party hereto.

7.8 Entire Agreement. This Agreement and the Letter Agreement constitute the entire agreement between the parties with respect to the subject matter hereof and thereof and supersede all prior agreements, understandings and negotiations, both written and oral, between the paries with respect to the subject matter thereof. This Agreement supersedes and replaces in its entirety the Stockholders' Agreement. No representation, inducement, promise, understanding, condition or warranty not set forth herein or therein has been made or relied upon by either party hereto. None of this Agreement or the Letter Agreement between StorageTek, Quantum and QPC, nor any provision hereof or thereof, is intended to confer upon any person other than the parties hereto any rights or remedies hereunder or thereunder.

7.9 Severability. If any provision of this Agreement is held invalid or unenforceable by any court of competent jurisdiction, the other provisions of this Agreement will remain in full force and effect. Any provision of this Agreement held invalid or unenforceable only in part or degree will remain in full force and effect to the extent not held invalid or unenforceable.

 $7.10\,$ Captions. The captions herein are included for convenience of reference only and shall be ignored in the construction or interpretation hereof.

7.11 Broker's Fees. Each party hereto represents and warrants that no agent, broker, investment banker, person or firm acting on behalf of or under the authority of such party hereto is or will be entitled to any broker's or finder's fee or any other commission directly or indirectly in connection with the transactions contemplated herein.

11.

IN WITNESS WHEREOF, the parties hereto have executed this STOCK PURCHASE AGREEMENT as of the date set forth in the first paragraph hereof.

STORAGE TECHNOLOGY CORPORATION

By: /s/ ON FILE (Signature)

Title: VICE PRESIDENT

QUANTUM CORPORATION

By: /s/ MICHAEL A. BROWN
(Signature)
Title: PRESIDENT AND CEO
QUANTUM PERIPHERALS COLORADO, INC.
By: /s/ TIM C. STUCCHI
(Signature)
Title: PRESIDENT

12.

QUANTUM CORPORATION

EXHIBIT 11

STATEMENT OF COMPUTATION OF EARNINGS PER SHARE

(In thousands except per share data)	Year ended March 31,		
	1997	1996	1995
Primary Weighted average number of common shares outstanding Incremental common shares attributable to outstanding options		103,682 _*	
Total shares	123 , 144	103,682	94 , 638
Net income (loss)		\$ (90,456) =======	\$ 81,591 ======
Net income (loss) per share	\$ 1.21 ======		\$ 0.86
<pre>Fully Diluted Weighted average number of common shares outstanding Incremental common shares attributable to: Outstanding options 6 3/8% convertible subordinated debentures 5% convertible subordinated notes</pre>	6,259 9,032	2,604	90,802 3,858 23,416
Total shares Net income (loss): Net income (loss)		128,566 ====== \$ (90,456)	
Add interest on convertible debt, net of tax	10,375	6,957	8,128
Adjusted net income (loss)	\$ 158,890 ======	\$ (83,499) =======	
Net income (loss) per share	\$ 1.03 =====	\$ (0.65)* ======	

* The primary net income (loss) per share is shown in the statements of operations for both primary and fully diluted, as the effect of the assumed conversion of the subordinated debentures is anti-dilutive. For fiscal 1996, the effect of common stock equivalents is also anti-dilutive for the primary loss per share.

QUANTUM CORPORATION

<TABLE>

EXHIBIT 12

STATEMENT OF COMPUTATION OF RATIOS OF EARNINGS TO FIXED CHARGES

<CAPTION>

<caption></caption>		Year	s Ended Marc	h 31,	
(In thousands)		1996			
<s> Income (loss) before income</s>				<c></c>	<c></c>
taxes Add fixed charges		\$(141,338) 48,226		18,906	
Earnings (as defined)		\$ (93,112)			\$ 163,704
Fixed charges					
Interest expense Amortization of debt	\$ 47,882	\$ 35,904	\$ 21,557	\$ 14,305	\$ 13 , 777
issuance costs Estimated interest component	(ii)	2,427	1,458	577	586
of rent expenses	8,787	9,895		4,024	
Total fixed charges	\$56,669 ======	\$ 48,226 ======		\$ 18,906 ======	
Ratio of earnings to fixed charges	4.5	(i)	6.0	1.2	9.6

<FN>

Earnings (as defined) for fiscal 1996 were insufficient to cover fixed charges by \$141.3 million.

(ii) In 1997 the amortization of debt issuance costs is included in interest expense.

</FN>

</TABLE>

QUANTUM CORPORATION

EXHIBIT 21

SUBSIDIARIES OF REGISTRANT

1.	Quantum International Inc., a California corporation
2.	Quantum International DISC Inc., a California corporation
3.	Quantum Foreign Sales Corporation, a Barbados corporation
4.	Quantum GmbH, a German corporation
5.	Quantum Peripheral Products Ltd., a United Kingdom corporation
6.	Quantum France SARL, a French corporation
7.	Quantum Asia Pacific Pte. Ltd., a Singapore corporation
8.	Quantum Peripherals Japan Corporation, a Japanese corporation
9.	Quantum Data Storage B.V., a Netherlands corporation
10.	Quantum Peripheral Products (Ireland) Ltd., an Ireland corporation
11.	Quantum Peripherals (Europe) S.A., a Swiss corporation
12.	Quantum Singapore Pte. Ltd., a Singapore corporation
13.	Quantum Korea Corporation, a Korean corporation
14.	Quantum Hong Kong Ltd., a Hong Kong corporation
15.	Quantum Peripherals (Malaysia) Sdn. Bhd., a Malaysian corporation
16.	P.T. Quantum Peripherals Indonesia, an Indonesian corporation
17.	Quantum Japan Procurement Center, Inc., a Japanese corporation
18.	Quantum Storage (Malaysia) Sdn. Bhd., a Malaysian corporation
19.	Quantum Peripherals Colorado, Inc., a Delaware corporation
20.	Quantum Peripherals Realty Corporation, a Delaware corporation

EXHIBIT 23

CONSENT OF ERNST & YOUNG LLP, INDEPENDENT AUDITORS

We consent to the incorporation by reference in the Registration Statements (Form S-8 Nos. 2-94170, 33-37388, 33-52190, 33-54343, 33-55503, 33-19412, 33-52192, 33-72222, 33-61059, 33-64625, 333-09983) pertaining to the 1984 Stock Option Plan, the 1986 Stock Option Plan, the Plus Development 1987 Stock Option Plan of Quantum Corporation, the Employee Stock Purchase Plan and the 1993 Long-Term Incentive Plan of Quantum Corporation, of our report dated April 28, 1997, with respect to the consolidated financial statements and schedule of Quantum Corporation included in the Annual Report (Form 10-K) for the year ended March 31, 1997.

Ernst & Young LLP

Palo Alto, California June 13, 1997 <TABLE> <S> <C>

5 <ARTICLE> <LEGEND> THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION FROM THE FINANCIAL STATEMENTS OF QUANTUM CORPORATION FOR THE TWELVE MONTHS ENDED MARCH 31, 1997. </LEGEND> <MULTIPLIER> 1,000 <S> <C> <PERIOD-TYPE> 12-MOS MAR-31-1997 <FISCAL-YEAR-END> <PERIOD-END> MAR-31-1997 <CASH> 345,125 <SECURITIES> 0 898,087 <RECEIVABLES> <ALLOWANCES> 10,610 252,802 <INVENTORY> 1,688,419 <CURRENT-ASSETS> <PP&E> 633,897 <DEPRECIATION> 226,691 2,158,263 <TOTAL-ASSETS> <CURRENT-LIABILITIES> 815,578 419,018 <BONDS> <PREFERRED-MANDATORY> 0 <PREFERRED> 3,888 459,800 <COMMON> <OTHER-SE> 426,392 2,158,263 <TOTAL-LIABILITY-AND-EQUITY> <SALES> 5,319,457 <TOTAL-REVENUES> 5,319,457 4,550,716 <CGS> <TOTAL-COSTS> 4,550,716 <OTHER-EXPENSES> 527,210 <LOSS-PROVISION> 0 <INTEREST-EXPENSE> 47,882 <INCOME-PRETAX> 200,696 <INCOME-TAX> 52,181 <INCOME-CONTINUING> 148,515 <DISCONTINUED> 0 <EXTRAORDINARY> 0 0 <CHANGES> <NET-INCOME> 148,515 <EPS-PRIMARY> 1.21 <EPS-DILUTED> 1.03

</TABLE>