# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, DC 20549

# FORM 8-K <br> CURRENT REPORT 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

June 30, 2003
Date of Report (Date of earliest event reported)

## Quantum Corporation

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation)

1-13449
(Commission File Number)

94-2665054
(IRS Employer Identification No.)

## Item 5. OTHER EVENTS

On June 30, 2003, Quantum Corporation issued a press release, a copy of which is attached as Exhibit 99.1 hereto and incorporated herein by reference.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## QUANTUM CORPORATION

By: /s/ SHAWN HALL

Shawn Hall

Vice President, General Counsel and Secretary

Dated: June 30, 2003

## EXHIBIT INDEX

Exhibit 99.1
Press release, dated June 30, 2003

Exhibit 99.1- Press release, dated June 30, 2003.

## QUANTUM FILES FISCAL YEAR 2003 ANNUAL REPORT ON FORM 10-K

MILPITAS, Calif., June 30, 2003 - Quantum Corp. (NYSE:DSS), a leading provider of data protection systems, today announced the filing of its annual report on Form 10-K for fiscal year 2003, ended March 31, 2003.

Included in the filing is a fiscal fourth quarter (FQ4) adjustment that increases cost of revenue by $\$ 1.8$ million. This adjustment relates to corrections of items from prior periods and is primarily associated with the accounting for product and service inventories. These corrections, which were not material to the prior periods, were identified during the planning for a system conversion in one of the company's business groups.

As a result of the adjustment, Quantum's FQ4 net loss, on a GAAP basis, was $\$ 6$ million, or 4 cents per share. NonGAAP net income was $\$ 4$ million, or 2 cents per share, diluted. On a full fiscal year basis, the GAAP net loss was $\$ 264$ million, or $\$ 1.63$ per share, and the non-GAAP net loss was $\$ 11$ million, or 7 cents per share. For a reconciliation of GAAP to non-GAAP results, please see the table entitled "GAAP to Non-GAAP Reconciliation of Consolidated Statements of Operations" below.

The entire 10-K filing can be accessed via the company's website at http://investors.quantum.com/.

## Use of Non-GAAP Financial Measures

The non-GAAP financial measures used in this press release exclude the impact of acquisition-related intangible asset amortization, special charges, goodwill write-down and adjustment, transitional or discontinued activities and operations, certain non-operating gains and losses, and related adjustments to provision for income taxes on Quantum's operating results. These non-GAAP financial measures are not prepared in accordance with generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. Non-GAAP financial measures should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. Quantum's management refers to these non-GAAP financial measures in making operating decisions because they provide meaningful supplemental information regarding the company's operational performance. For instance, management believes these non-GAAP financial measures are helpful in assessing Quantum's core operating results. In addition, these non-GAAP financial measures facilitate management's internal comparisons to Quantum's historical operating results and comparisons to competitors' operating results. Quantum includes these non-GAAP financial measures in its earnings announcement because the company believes they are useful to investors in allowing for greater transparency related to supplemental information used by management in its financial and operational decision-making. In addition, Quantum has historically reported similar non-GAAP financial measures to its investors and believes that the inclusion of comparative numbers provides consistency in the company's financial reporting at this time. Investors are encouraged to review the reconciliation of the non-GAAP financial measures used in this press release to their most directly comparable GAAP financial measures as provided with the financial statements attached to this press release.

|  | Three Months Ended |  |  |  |  |  |  | Twelve Months Ended |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2003 |  |  |  | March 31, 2003 |  |  | March 31, 2003 |  |  |  | March 31, 2003 |  |  |
|  |  | GAAP | Adjustments |  | Notes | Non-GAAP |  | GAAP |  | Adjustments |  | Notes | Non-GAAP |  |
| Product revenue | \$ | 187,031 |  |  |  | \$ | 187,031 | \$ | 684,156 |  |  |  | \$ | 684,156 |
| Royalty revenue |  | 48,105 |  |  |  |  | 48,105 |  | 186,653 |  |  |  |  | 186,653 |
| Total revenue |  | 235,136 |  |  |  |  | 235,136 |  | 870,809 |  |  |  |  | 870,809 |
| Cost of revenue |  | 162,335 | \$ | $(2,974)$ | A |  | 159,361 |  | 603,646 | \$ | $(8,699)$ | A |  | 594,947 |
| Gross margin |  | 72,801 |  | 2,974 |  |  | 75,775 |  | 267,163 |  | 8,699 |  |  | 275,862 |
| Operating expenses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Research and development |  | 29,232 |  | (257) | A |  | 28,975 |  | 111,926 |  | (301) | A |  | 111,625 |
| Sales and marketing |  | 22,919 |  | $(1,314)$ | A |  | 21,605 |  | 100,454 |  | $(4,539)$ | A |  | 95,915 |
| General and administrative |  | 15,868 |  | (126) | A |  | 15,742 |  | 71,266 |  | (504) | A |  | 70,762 |
| Goodwill impairment |  | - |  |  |  |  | - |  | 58,689 |  | $(58,689)$ |  |  | - |
| Special charges |  | 79 |  | (79) |  |  | - |  | 24,200 |  | $(24,200)$ |  |  | - |
| Purchased in-process research and development |  | 7,802 |  | $(7,802)$ |  |  | - |  | 7,802 |  | $(7,802)$ |  |  | - |
|  |  | 75,900 |  | $(9,578)$ |  |  | 66,322 |  | 374,337 |  | $(96,035)$ |  |  | 278,302 |
| Income (loss) from operations |  | $(3,099)$ |  | 12,552 |  |  | 9,453 |  | $(107,174)$ |  | 104,734 |  |  | $(2,440)$ |
| Equity investment write-downs |  | - |  |  |  |  | - |  | $(17,061)$ |  | 17,061 |  |  | - |
| Interest income and other, net |  | 2,577 |  |  |  |  | 2,577 |  | 11,481 |  |  |  |  | 11,481 |
| Interest expense |  | $(6,169)$ |  |  |  |  | $(6,169)$ |  | $(24,419)$ |  |  |  |  | $(24,419)$ |
| Income (loss) before income taxes |  | $(6,691)$ |  | 12,552 |  |  | 5,861 |  | $(137,173)$ |  | 121,795 |  |  | $(15,378)$ |
| Income tax provision (benefit) |  | 74 |  | 1,685 | B |  | 1,759 |  | $(5,085)$ |  | 472 | C |  | $(4,613)$ |
| Income (loss) from continuing operations |  | $(6,765)$ |  | 10,867 |  |  | 4,102 |  | $(132,088)$ |  | 121,323 |  |  | $(10,765)$ |
| Discontinued operations: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Results of NASD discontinued operations, net of income taxes |  | 326 |  | (326) |  |  | - |  | $(37,909)$ |  | 37,909 |  |  | - |
| Loss from discontinued operations |  | 326 |  | (326) |  |  | - |  | $(37,909)$ |  | 37,909 |  |  | - |
| Income (loss) before cumulative effect of an accounting change |  | $(6,439)$ |  | 10,541 |  |  | 4,102 |  | $(169,997)$ |  | 159,232 |  |  | $(10,765)$ |
| Cumulative effect of an accounting change |  | - |  |  |  |  | - |  | $(94,298)$ |  | 94,298 |  |  | - |
| Net income (loss) | \$ | $(6,439)$ | \$ | 10,541 |  | \$ | 4,102 | \$ | $(264,295)$ | \$ | 253,530 |  | \$ | $(10,765)$ |
| Net income (loss) per share - diluted | \$ | (0.04) | \$ | 0.06 |  | \$ | 0.02 | \$ | (1.63) | \$ | 1.56 |  | \$ | (0.07) |

## Notes

A. Amortization of intangible assets.
B. Tax benefit on certain non-GAAP adjustments.
C. Income tax expense related to outsourced manufacturing Income tax expense related to purchase of IP technology Income tax effect related to all other charges

| $\$$ | 10,293 |
| :--- | ---: |
|  | 1,850 |
| $(12,615)$ |  |
| $\$$ | $(472)$ |

## About Quantum

Quantum Corp. (NYSE:DSS), founded in 1980, is a global leader in data protection, meeting the needs of business customers with enterprise-wide storage solutions and services. Quantum offers a wide range of tape drive and tape automation products for managing, storing and transferring data, and its DLTtape ${ }^{\mathrm{TM}}$ technology is the standard for tape backup, archiving, and recovery. Over the past year, Quantum has also been one of the pioneers in the emerging market of disk-based backup, offering a solution that emulates a tape library and is optimized for data protection. Quantum sales for the fiscal year ending March 31, 2003, were $\$ 871$ million. Quantum Corp., 501 Sycamore Dr., Milpitas, CA 95035, (408) 944-4000, www.quantum.com.

NOTE: Quantum and the Quantum logo are trademarks of Quantum Corporation registered in the United States and other countries. DLTtape is a trademark of Quantum Corporation. All other trademarks are the property of their respective owners.

## QUANIUMCORPORATION

## NONGAAPCONDENSEDCONSOUDATEDSTATEVENIS OF OPERATIONS

( In thousands, except per-share amounts)

Notes
(A) Additional cost of revenue due mainly to inventory
adjustments related to prior periods.
(B) Tax effect of above adjustments.

## QUANTUMCORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

( In thousands, except per-share amounts)


| QUANTUM CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS ( In thousands ) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{\|c\|} \hline \text { Press Release: May } \\ 19,2003 \\ \hline \end{array}$ |  | Adjustments |  | Notes | Adjusted Amounts |  |
|  |  | 1,2003 |  |  |  |  | 1,2003 |
| Assets |  |  |  |  |  |  |  |
| Current assets: |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 222,239 | \$ | (505) | (A) | \$ | 221,734 |
| Short term investments |  | 97,055 |  |  |  |  | 97,055 |
| Accounts receivable, net of allowance for doubtful debts |  | 133,760 |  |  |  |  | 133,760 |
| Inventories |  | 69,317 |  | $(3,012)$ | (A) |  | 66,305 |
| Deferred income taxes |  | 45,825 |  | 545 | (B) |  | 46,370 |
| Service inventories |  | 47,404 |  | 1,700 | (A) |  | 49,104 |
| Other current assets |  | 26,080 |  |  |  |  | 26,080 |
| Total current assets |  | 641,680 |  | $(1,272)$ |  |  | 640,408 |
| Long-term assets: |  |  |  |  |  |  |  |
| Property and equipment, net |  | 54,522 |  |  |  |  | 54,522 |
| Goodwill, net |  | 40,916 |  |  |  |  | 40,916 |
| Intangible assets, net |  | 79,444 |  |  |  |  | 79,444 |
| Other assets |  | 10,606 |  |  |  |  | 10,606 |
| Receivable from Maxtor Corporation |  | 95,833 |  |  |  |  | 95,833 |
|  |  | 281,321 |  | - |  |  | 281,321 |
|  | \$ | $\underline{923,001}$ | S | $(1,272)$ |  | \$ | 921,729 |
| Liabilities and Stockholders' Equity |  |  |  |  |  |  |  |
| Current liabilities: |  |  |  |  |  |  |  |
| Accounts payable | \$ | 104,495 |  |  |  | \$ | 104,495 |
| Accrued warranty |  | 49,582 |  |  |  |  | 49,582 |
| Other accrued liabilities |  | 99,899 |  |  |  |  | 99,899 |
| Total current liabilities |  | 253,976 |  | - |  |  | 253,976 |
| Long-term liabilities: |  |  |  |  |  |  |  |
| Deferred income taxes |  | 25,091 |  |  |  |  | 25,091 |
| Convertible subordinated debt |  | 287,500 |  |  |  |  | 287,500 |
| Stockholders' equity |  | 356,434 |  | $(1,272)$ | (C) |  | 355,162 |
|  | \$ | $\underline{923,001}$ | S | $\underline{(1,272)}$ |  | \$ | 921,729 |

Notes
(A) Adjustments related to prior periods.
(B) Tax effect of above adjustments.
(C) Net effect of adjustments on statements of operations.

