### SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# FORM 8-K CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

April 28, 2003
Date of Report (Date of earliest event reported)

### **Quantum Corporation**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

1-13449 (Commission File Number) 94-2665054

(IRS Employer Identification No.)

501 Sycamore Dr., Milpitas, CA (Address of principal executive offices)

95035 (Zip Code)

408-944-4000 (Registrant's telephone number, including area code)

#### **Item 5. OTHER EVENTS**

On April 28, 2003, Quantum Corporation issued a press release, a copy of which is attached as Exhibit 99.1 hereto and incorporated herein by reference.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

QUANTUM CORPORATION

By: /s/ MICHAEL J. LAMBERT

Michael J. Lambert

Executive Vice President, Chief Financial Officer

Dated: April 28, 2003

#### EXHIBIT INDEX

Exhibit 99.1

Press release, dated April 28, 2003

## QUANTUM REPORTS THIRD CONSECUTIVE QUARTER OF INCREASED REVENUES

## Fiscal Fourth Quarter Shows Continued Growth in Tape Drive Shipments and Tape Automation Sales to OEMs

MILPITAS, Calif., April 28, 2003 – Quantum Corp. (NYSE:DSS), a leading provider of data protection systems, today announced that total revenue for the fourth quarter of fiscal year 2003 (FQ4), ended March 31, 2003, was \$235 million. This represents the company's third consecutive quarter of increased revenues. Total revenue for the full fiscal year 2003 (FY03) was \$871 million. On a GAAP basis Quantum reduced its FQ4 net loss, as compared to the prior quarter, to \$5 million, or 3 cents per share, and was again profitable on a non-GAAP basis. Non-GAAP net income in FQ4 was \$5 million, or 3 cents per share, diluted. On a full fiscal year basis, the GAAP net loss was \$263 million, or \$1.62 per share, and the non-GAAP net loss was \$9 million, or 6 cents per share. (For a reconciliation of GAAP to non-GAAP results, please see table entitled "Fiscal Year 2003 GAAP to Non-GAAP Reconciliation.") The company increased its cash and short-term investments as compared to the December quarter, ending FY03 with \$319 million and positive cash flow from operations.

"Over the last two quarters Quantum has executed on a very ambitious agenda, resulting in significant progress across the company," said Rick Belluzzo, CEO of Quantum. "We've gained share both in the super drive category of the tape market and in tape automation, improved gross margins and reduced expenses. And we've done all this during a time of continued economic uncertainty and aggressive change within Quantum."

FQ4 revenue in the DLTtape<sup>TM</sup> Group was \$184 million, comprised of \$105 million in tape drive revenue and \$79 million in total tape media revenue. Tape drive shipments were up 27 percent over the December quarter, reflecting growth and a full quarter of DLT VS80 tape drive sales. Total Super DLTtape<sup>TM</sup> shipments were roughly flat on a sequential basis in FQ4, with significant growth in SDLT 320 units offsetting an expected decline in older SDLT 220 sales as customers shifted purchases to the SDLT 320. The success of the SDLT 320 since its introduction last summer helped increase total Super DLTtape drive shipments in FY03 by more than 60 percent over fiscal year 2002. Quantum's position as the market share leader in super drives is expected to be strengthened further with the release of its next-generation SDLT 600 tape drive this summer.

March quarter revenue in the Storage Solutions Group, which includes tape automation and enhanced data protection systems and services, was \$62 million. While this was down slightly from the prior quarter due mainly to continued softness in capital spending at the enterprise level, OEM revenue from tape automation product sales increased. Sales of the low-end ATL ValueLoader<sup>TM</sup> and ATL SuperLoader<sup>TM</sup> and mid-range tape

libraries also showed particular strength in FQ4. According to a recently released industry analyst report, Quantum gained market share in tape automation units for calendar year 2002, and the fact that Quantum shipments grew while the overall market declined reflects the company's successful efforts to expand its product line and OEM relationships over the past year. In the area of enhanced data protection, Quantum secured several significant customer wins with the Quantum DX30. A large, global investment bank, for example, recently selected this disk-based tape emulation appliance to standardize its backup of mission-critical databases worldwide.

Commenting on the outlook for the first quarter of fiscal year 2004, Quantum said that it expected total revenues to be flat to slightly down sequentially, reflecting continued weakness in IT spending. On a GAAP basis, the company said it expected June quarter gross margins to be roughly flat as compared to the prior quarter, operating expenses to be in the range of \$68 million to \$71 million and earnings per share to be approximately breakeven. On a non-GAAP basis, Quantum said it expected gross margins to be roughly flat sequentially, operating expenses to be in the range of \$65 million to \$69 million, and earnings per share to be roughly flat as compared to the prior quarter. The difference between the GAAP and non-GAAP figures mostly reflects amortization of acquisition-related intangibles. (For a reconciliation of these GAAP to non-GAAP figures, please see table entitled "GAAP to Non-GAAP Reconciliation of Projected Fiscal Year 2004 Quarter One Data.")

"The central focus for Quantum in fiscal year 2004 will be continuing to execute on our strategic priorities – strengthening our leadership in tape drives, growing our tape automation business faster than the market, building momentum in enhanced data protection, and achieving greater operational efficiencies," said Belluzzo. "By doing so, I believe we can build on the progress we've made this past year to bring new data protection products and solutions to customers and deliver greater value to shareholders."

#### **Use of Non-GAAP Financial Measures**

The non-GAAP financial measures used in this press release exclude the impact of acquisition-related intangible asset amortization, special charges, goodwill write-down and adjustment, transitional or discontinued activities and operations, certain non-operating gains and losses, and related adjustments to provision for income taxes on Quantum's operating results. These non-GAAP financial measures are not prepared in accordance with generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. Non-GAAP financial measures should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. Quantum's management refers to these non-GAAP financial measures in making operating decisions because they provide meaningful supplemental information regarding the company's operational performance. For instance, management believes these non-GAAP financial measures are helpful in assessing Quantum's core operating results. In addition, these non-GAAP financial

measures facilitate management's internal comparisons to Quantum's historical operating results and comparisons to competitors' operating results. Quantum includes these non-GAAP financial measures in its earnings announcement because the company believes they are useful to investors in allowing for greater transparency related to supplemental information used by management in its financial and operational decision-making. In addition, Quantum has historically reported similar non-GAAP financial measures to its investors and believes that the inclusion of comparative numbers provides consistency in the company's financial reporting at this time. Investors are encouraged to review the reconciliation of the non-GAAP financial measures used in this press release to their most directly comparable GAAP financial measures as provided with the financial statements attached to this press release.

#### **QUANTUM CORPORATION**

FISCAL YEAR 2003 GAAP TO NON-GAAP R	ECONCILIA	ATION		
		ee months ended	Twe	elve months ended
		March 3	31, 2003	
GAAP net loss	\$	(5,167)	\$	(263,023)
Adjusting items:				
Restructuring related Special charges		79		24,200
Investment related Equity investment write-downs		-		17,061
Acquisition and divestiture related Results of NAS discontinued operations, net of income taxes Impairment of NAS net assets Purchased in-process research and development		(326) - 7,802		21,418 16,491 7,802
Other Cumulative effect of an accounting change (SFAS No. 142 adjustment) Goodwill impairment Amortization of intangible assets		- - 4,671		94,298 58,689 14,043
Income tax expense related to outsourced manufacturing Income tax expense related to purchase of IP technology Income tax effect related to all other charges		(1,685)		10,293 1,850 (12,615)
Non-GAAP net income (loss)	\$	5,374	\$	(9,493)
Non-GAAP net income (loss) per share, diluted	\$	0.03	\$	(0.06)

Note: For a complete reconciliation of GAAP and non-GAAP results for all periods presented, please refer to the attached table titled "GAAP to Non-GAAP Reconciliation of Consolidated Statements of Operations"

### QUANTUM CORPORATION GAAP TO NON-GAAP RECONCILIATION OF PROJECTED FISCAL YEAR 2004 QUARTER ONE DATA

Projected GAAP Gross Margin Rate
Adjustment: Projected amortization of acquisition-related intangibles
Projected Non-GAAP Gross Margin Rate
Roughly flat sequentially
Roughly flat sequentially

Projected GAAP Operating Expenses
Range of \$68-71 million
Adjustment: Mostly projected amortization of acquisition-related intangibles
Range of \$2-3 million
Projected non-GAAP Operating Expenses
Range of \$65-69 million

Projected GAAP Tax Rate 43 percent
Adjustment: Projected amortization tax benefited at a lower rate than the Company average (3 percent)
Projected non-GAAP Tax Rate 40 percent

Projected GAAP Earnings Per Share
Adjustment: Projected amortization of acquisition-related intangibles
Projected non-GAAP Earnings Per Share
Approximately \$0.02
Roughly flat sequentially

The projected GAAP and non-GAAP financial information set forth in this table represent forward-looking statements within the meaning of the the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve a number of risks and uncertainties as identified in the Safe Harbor Statement of the press release.

These non-GAAP financial measures are not prepared in accordance with generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. Please see the section of this press release titled Use of Non-GAAP Financial Measures for more information.

#### **Conference Call**

Quantum will hold a conference call today, April 28, 2003, at 2:00 p.m. PDT. Press and industry analysts are invited to attend in listen-only mode. Dial-in number: (212) 329-1452 (US & International). Quantum will provide a live audio webcast of the conference call beginning today, April 28, 2003, at 2:00 p.m. PDT. Webcast sites: http://investors.quantum.com/ or http://investors.quantum.com/medialist.cfm.

#### **About Quantum**

Quantum Corp. (NYSE:DSS), founded in 1980, is a global leader in data protection, meeting the needs of business customers with enterprise-wide storage solutions and services. Quantum is the world's largest supplier of tape drives, and its DLTtape technology is the standard for backup, archiving, and recovery of mission-critical data. Quantum is also a leader in the design, manufacture and service of automated tape libraries used to manage, store and transfer data. Over the past year, Quantum has been one of the pioneers in the emerging market of disk-based backup, offering a solution that emulates a tape library and is optimized for data protection. Quantum Corp., 501 Sycamore Dr., Milpitas, CA 95035, (408) 944-4000, <a href="https://www.quantum.com.">www.quantum.com.</a>

NOTE: Quantum and the Quantum logo are trademarks of Quantum Corporation registered in the United States and other countries. ATL SuperLoader, ATL ValueLoader, DLT, DLTtape, SDLT and Super DLTtape are trademarks of Quantum Corporation. All other trademarks are the property of their respective owners.

Safe Harbor Statement under the U.S. Private Securities Litigation Reform Act of 1995: This press release contains certain "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995. Specifically, statements regarding: 1) the expected strengthening of Quantum's position as the market share leader in super drives with the release of its next-generation SDLT 600 tape drive this summer; 2) anticipated revenue and GAAP and non-GAAP gross margins, operating expenses and earnings per share for the first quarter of Quantum's fiscal year 2004; 3) Quantum's continued focus on strong execution in fiscal year 2004; and 4) Quantum's belief that it can continue to build on the progress made in the past year by bringing new data protection products and solutions to customers and greater value to shareholders, are all forward-looking statements within the meaning of the Safe Harbor. These statements are based on management's current expectations and are subject to certain risks and uncertainties. As a result, actual results may differ materially from the forward-looking statements contained herein. Factors that could cause actual results to differ materially from those described herein include the ability of the length and severity of the current economic downturn overall and in the DLTtape and storage solutions sectors, our ability to successfully introduce new products, competitive pricing pressure in the market for our DLT and SuperDLT products and the resulting impact on our margins, our reliance on major customers, changes in technology, unforeseen technological limitations, the ability of our competitors to introduce new products that compete more successfully with our products, risks associated with international sales and operations, including our outsource manufacturing strategy, the ability to retain key personnel, and our ability to integrate Benchmark Storage Innovations into Quantum as planned.

More detailed information about risk factors and uncertainties relating to Quantum's business generally, including risk factors and uncertainties in addition to those described above, are set forth in Quantum's periodic filings with the Securities and Exchange Commission (the "SEC"), including, but not limited to, those described in the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations -- Trends and Uncertainties," pages 44 to 54, in our Annual Report on Form 10-K filed with the SEC on July 1, 2002, those described in the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations -- Trends and Uncertainties," pages 59 to 71, in our Quarterly Report on Form 10-Q filed with the SEC on February 12, 2003 and those described in subsequently filed reports. Such reports contain and identify important factors that could cause actual events and results to differ materially from those contained in our projections or forward-looking statement. Quantum expressly disclaims any obligation to update or alter its forward-looking statements, whether as a result of new information, future events or otherwise.

### QUANTUM CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

( In thousands, except per-share amounts )

		Three Months Ended		Twelve Months Ended				
	Mar	ch 31, 2003	Mar	rch 31, 2002	Ma	rch 31, 2003	Mar	rch 31, 2002
Product revenue	\$	187,031	\$	179,965	\$	684,156	\$	820,365
Royalty revenue		48,105		49,964_		186,653		209,310
Total revenue	<u>-</u>	235,136		229,929		870,809		1,029,675
Cost of revenue		160,793		152,649		602,104		652,070
Gross margin		74,343		77,280		268,705		377,605
Operating expenses:								
Research and development		29,760		24,245		112,454		111,451
Sales and marketing		23,180		25,943		100,715		110,733
General and administrative		14,804		34,931		70,202		113,541
Goodwill impairment		-		-		58,689		-
Special charges		79		13,469		24,200		72,856
Purchased in-process research and development		7,802				7,802		13,200
		75,625		98,588		374,062	_	421,781
Loss from operations		(1,282)		(21,308)		(105,357)		(44,176)
Equity investment write-downs		-		-		(17,061)		(7,364)
Interest income and other, net		2,577		2,971		11,481		15,904
Interest expense		(6,169)		(5,629)		(24,419)		(22,976)
Loss before income taxes		(4,874)		(23,966)		(135,356)		(58,612)
Income tax provision (benefit)		619		(8,732)		(4,540)		(9.612)
Loss from continuing operations		(5,493)		(15,234)		(130,816)		(49,000)
Discontinued operations:								
Income (loss) from NAS discontinued operations, net of income taxes		326		(6,781)		(37,909)		(33,470)
Gain on disposition of HDD group, net of income taxes				860				124,972
Income (loss) from discontinued operations		326		(5,921)		(37,909)		91,502
Income (loss) before cumulative effect of an accounting change		(5,167)		(21,155)		(168,725)		42,502
Cumulative effect of an accounting change						(94,298)		
Net income (loss)	\$	(5,167)	\$	(21,155)	\$	(263,023)	\$	42,502
Loss per share from continuing operations								
Basic	\$	(0.03)	\$	(0.10)	\$	(0.81)	\$	(0.32)
Diluted	\$	(0.03)	\$	(0.10)	\$	(0.81)	\$	(0.32)
Income (loss) per share from discontinued operations								
Basic	\$	0.00	\$	(0.04)	\$	(0.23)	\$	0.59
Diluted	\$	0.00	\$	(0.04)	\$	(0.23)	\$	0.59
Cumulative effect per share of an accounting change								
Basic	\$	-	\$	-	\$	(0.58)	\$	-
Diluted	\$	-	\$	-	\$	(0.58)	\$	-
Net income (loss) per share								
Basic	\$	(0.03)	\$	(0.14)	\$	(1.62)	\$	0.27
Diluted	\$	(0.03)	\$	(0.14)	\$	(1.62)	\$	0.27
Weighted average common and common equivalent shares								
Basic		171,550		155,415		162,208		155,169
Diluted		171,550		155,415		162,208		155,169

#### QUANTUM CORPORATION

#### NON-GAAP CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

( In thousands, except per-share amounts )

		Three Mor	nths Endec	i	Twelve Mor		onths Ended	
	<u>Mar</u>	ch 31, 2003	Marc	ch 31, 2002	Mar	ch 31, 2003	Mar	ch 31, 2002
Product revenue	\$	187,031	\$	179,965	\$	684,156	\$	820,365
Royalty revenue	Ψ	48,105	Ψ	49,964	Ψ	186.653	Ψ	209,310
Total revenue		235,136	-	229,929	-	870,809		1,029,675
Cost of revenue		157.819		150.873		593,405		633,350
Gross margin		77,317		79,056		277,404		396,325
Operating expenses:								
Research and development		29,503		23,955		112,153		104,252
Sales and marketing		21,866		25,004		96,176		102,899
General and administrative		14,678		24,873		69,698		78,028
		66,047		73,832		278,027		285,179
Income (loss) from operations		11,270		5,224		(623)		111,146
Interest income and other, net		2,577		2,971		11,481		15,904
Interest expense		(6,169)		(5,629)		(24,419)		(22,976)
Income (loss) before income taxes		7,678		2,566		(13,561)		104,074
Income tax provision (benefit)	<del></del>	2,304		(291)		(4,068)		30,746
Net income (loss)		5,374	\$	2,857	\$	(9,493)	\$	73,328
Net income (loss) per share						(0.00		
Basic	\$	0.03	\$	0.02	\$	(0.06)	\$	0.47
Diluted	\$	0.03	\$	0.02	\$	(0.06)	\$	0.46
Weighted average common and common equivalent shares:								
Basic		171,550		155,415		162,208		155,169
		174,970		158,532		162,208		159,053
Diluted		171,570						
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related						,		·
The Non-GAAP amounts have been adjusted to the eliminate the following:	\$	79	\$	13,469	\$	24,200	\$	72,856
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges	\$		\$		\$	24,200	\$	·
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related  Special charges  Investment related	\$		\$		\$		\$	72,856
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges Investment related Equity investment write-downs	\$		\$		\$	24,200 17,061	\$	·
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges Investment related Equity investment write-downs Acquisition and divestiture related	\$	79	\$	13,469	\$	17,061	\$	72,856 7,364
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges Investment related Equity investment write-downs Acquisition and divestiture related Results of NAS discontinued operations, net of income taxes	\$		\$		\$	17,061 21,418	\$	72,856
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges Investment related Equity investment write-downs Acquisition and divestiture related Results of NAS discontinued operations, net of income taxes Impairment of NAS net assets	\$	79	\$	13,469	\$	17,061	\$	72,856 7,364 33,470
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges Investment related Equity investment write-downs Acquisition and divestiture related Results of NAS discontinued operations, net of income taxes Impairment of NAS net assets Gain on disposition of Hard Disk Drive group, net of income taxes	\$	79	\$	13,469 - 6,781 - (860)	\$	17,061 21,418 16,491	\$	72,856 7,364 33,470 - (124,972)
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges Investment related Equity investment write-downs Acquisition and divestiture related Results of NAS discontinued operations, net of income taxes Impairment of NAS net assets Gain on disposition of Hard Disk Drive group, net of income taxes Transition expenses (1)	\$	79 - (326) - -	\$	13,469	\$	17,061 21,418 16,491 -	\$	72,856 7,364 33,470 - (124,972) 29,881
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges Investment related Equity investment write-downs Acquisition and divestiture related Results of NAS discontinued operations, net of income taxes Impairment of NAS net assets Gain on disposition of Hard Disk Drive group, net of income taxes	\$	79	\$	13,469 - 6,781 - (860)	\$	17,061 21,418 16,491	\$	72,856 7,364 33,470 - (124,972)
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges Investment related Equity investment write-downs Acquisition and divestiture related Results of NAS discontinued operations, net of income taxes Impairment of NAS net assets Gain on disposition of Hard Disk Drive group, net of income taxes Transition expenses (1)	\$	79 - (326) - -	\$	13,469 - 6,781 - (860)	\$	17,061 21,418 16,491 -	\$	72,856 7,364 33,470 - (124,972) 29,881 13,200
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges Investment related Equity investment write-downs Acquisition and divestiture related Results of NAS discontinued operations, net of income taxes Impairment of NAS net assets Gain on disposition of Hard Disk Drive group, net of income taxes Transition expenses (1) Purchased in-process research and development  Other Inventory write-down included in cost of revenue	\$	79 - (326) - -	\$	13,469 - 6,781 - (860)	\$	17,061 21,418 16,491 7,802	\$	72,856 7,364 33,470 - (124,972) 29,881
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges Investment related Equity investment write-downs Acquisition and divestiture related Results of NAS discontinued operations, net of income taxes Impairment of NAS net assets Gain on disposition of Hard Disk Drive group, net of income taxes Transition expenses (1) Purchased in-process research and development  Other Inventory write-down included in cost of revenue Cumulative effect of an accounting change (SFAS No. 142 adjustment)	\$	79 - (326) - -	\$	13,469 - 6,781 - (860)	\$	17,061  21,418 16,491 7,802	\$	72,856 7,364 33,470 - (124,972) 29,881 13,200
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges Investment related Equity investment write-downs Acquisition and divestiture related Results of NAS discontinued operations, net of income taxes Impairment of NAS net assets Gain on disposition of Hard Disk Drive group, net of income taxes Transition expenses (1) Purchased in-process research and development  Other Inventory write-down included in cost of revenue Cumulative effect of an accounting change (SFAS No. 142 adjustment) Goodwill impairment	\$	79 - (326) - -	\$	13,469 - 6,781 - (860) 1,116 - -	\$	17,061 21,418 16,491 7,802	\$	72,856 7,364 33,470 - (124,972) 29,881 13,200 7,016
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges Investment related Equity investment write-downs Acquisition and divestiture related Results of NAS discontinued operations, net of income taxes Impairment of NAS net assets Gain on disposition of Hard Disk Drive group, net of income taxes Transition expenses (1) Purchased in-process research and development  Other Inventory write-down included in cost of revenue Cumulative effect of an accounting change (SFAS No. 142 adjustment) Goodwill impairment Amortization of goodwill	\$	79 - (326) - - - 7,802	\$	13,469 - 6,781 - (860) 1,116 3,792	\$	17,061  21,418 16,491 7,802  - 94,298 58,689 -	\$	72,856  7,364  33,470 - (124,972) 29,881 13,200  7,016 15,172
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges Investment related Equity investment write-downs Acquisition and divestiture related Results of NAS discontinued operations, net of income taxes Impairment of NAS net assets Gain on disposition of Hard Disk Drive group, net of income taxes Transition expenses (1) Purchased in-process research and development  Other Inventory write-down included in cost of revenue Cumulative effect of an accounting change (SFAS No. 142 adjustment) Goodwill impairment Amortization of goodwill Amortization of intangible assets (2)	\$	79 - (326) 7,802	\$	13,469  - 6,781 - (860) 1,116 3,792 3,155	\$	17,061  21,418 16,491 7,802  - 94,298 58,689	\$	72,856  7,364  33,470  - (124,972) 29,881 13,200  7,016 15,172 12,197
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges Investment related Equity investment write-downs Acquisition and divestiture related Results of NAS discontinued operations, net of income taxes Impairment of NAS net assets Gain on disposition of Hard Disk Drive group, net of income taxes Transition expenses (1) Purchased in-process research and development  Other Inventory write-down included in cost of revenue Cumulative effect of an accounting change (SFAS No. 142 adjustment) Goodwill impairment Amortization of goodwill	\$	79 - (326) - - - 7,802	\$	13,469 - 6,781 - (860) 1,116 3,792	\$	17,061  21,418 16,491 7,802  - 94,298 58,689 -	\$	72,856  7,364  33,470 - (124,972) 29,881 13,200  7,016 15,172
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges Investment related Equity investment write-downs Acquisition and divestiture related Results of NAS discontinued operations, net of income taxes Impairment of NAS net assets Gain on disposition of Hard Disk Drive group, net of income taxes Transition expenses (1) Purchased in-process research and development  Other Inventory write-down included in cost of revenue Cumulative effect of an accounting change (SFAS No. 142 adjustment) Goodwill impairment Amortization of goodwill Amortization of intangible assets (2) Settlement of lawsuits with Imation Corporation Income tax expense related to outsourced manufacturing	\$	79 - (326) - - - 7,802	\$	13,469  - 6,781 - (860) 1,116 3,792 3,155	\$	17,061  21,418 16,491 7,802  - 94,298 58,689 - 14,043 - 10,293	\$	72,856  7,364  33,470  - (124,972) 29,881 13,200  7,016 15,172 12,197
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges Investment related Equity investment write-downs Acquisition and divestiture related Results of NAS discontinued operations, net of income taxes Impairment of NAS net assets Gain on disposition of Hard Disk Drive group, net of income taxes Transition expenses (1) Purchased in-process research and development  Other Inventory write-down included in cost of revenue Cumulative effect of an accounting change (SFAS No. 142 adjustment) Goodwill impairment Amortization of goodwill Amortization of intangible assets (2) Settlement of lawsuits with Imation Corporation Income tax expense related to outsourced manufacturing Income tax expense related to purchase of IP technology	\$	79 - (326) 7,802 4.671	\$	13,469  - 6,781 - (860) 1,116 3,792 3,155 5,000	\$	17,061  21,418 16,491 7,802  - 94,298 58,689 - 14,043 - 10,293 1,850	\$	72,856  7,364  33,470  - (124,972) 29,881 13,200  7,016 15,172 12,197 5,000
The Non-GAAP amounts have been adjusted to the eliminate the following:  Restructuring related Special charges Investment related Equity investment write-downs Acquisition and divestiture related Results of NAS discontinued operations, net of income taxes Impairment of NAS net assets Gain on disposition of Hard Disk Drive group, net of income taxes Transition expenses (1) Purchased in-process research and development  Other Inventory write-down included in cost of revenue Cumulative effect of an accounting change (SFAS No. 142 adjustment) Goodwill impairment Amortization of goodwill Amortization of intangible assets (2) Settlement of lawsuits with Imation Corporation Income tax expense related to outsourced manufacturing	\$	79 - (326) - - - 7,802	\$	13,469  - 6,781 - (860) 1,116 3,792 3,155 5,000	\$	17,061  21,418 16,491 7,802  - 94,298 58,689 - 14,043 - 10,293	\$	72,856  7,364  33,470 - (124,972) 29,881 13,200  7,016 15,172 12,197 5,000

#### Note 1

Transition expenses relate to the disposition of the Hard Disk Drive group and to relocation and retention costs related to moving tape engineering from Shrewsbury, Massachusetts, to Boulder, Colorado.

#### Note 2

The amortization of intangibles was allocated as follows:

Cost of revenue	\$ 2,974	\$ 1,776	\$ 8,699	\$ 7,100
Research and development	257	290	301	746
Sales and marketing	1,314	939	4,539	3,755
General and administrative	 126	 150	 504	 596
	\$ 4,671	\$ 3,155	\$ 14,043	\$ 12,197

## QUANTUM CORPORATION GAAP TO NON-GAAP RECONCILIATION OF CONSOLIDATED STATEMENTS OF OPERATIONS

			Three Months	Ended			_		Three Months	Ended		
	Mare	ch 31, 2003			Marc	ch 31, 2003	Mai	rch 31, 2002			March	h 31, 2002
		GAAP	Adjustments	Notes	No	on-GAAP		GAAP	Adjustments	Notes	Non	n-GAAP
Product revenue	\$	187,031			\$	187,031	\$	179,965			\$	179,965
Royalty revenue		48,105				48,105		49,964				49,964
Total revenue		235,136				235,136		229,929				229,929
Cost of revenue		160,793	(2,974)	Α		157,819		152,649	(1,776)	Α		150,873
Gross margin		74,343	2,974			77,317		77,280	1,776			79,056
Operating expenses:												
Research and development		29,760	(257)	Α		29,503		24,245	(290)	Α		23,955
Sales and marketing		23,180	(1,314)	Α		21,866		25,943	(939)	Α		25,004
General and administrative		14,804	(126)	A		14,678		34,931	(10,058)	C		24,873
Goodwill impairment		-				-		-				-
Special charges		79	(79)			-		13,469	(13,469)			-
Purchased in-process research and development		7,802	(7,802)					_				
		75,625	(9,578)			66,047		98,588	(24,756)			73,832
Income from operations		(1,282)	12,552			11,270		(21,308)	26,532			5,224
Equity investment write-downs		-				-		-				-
Interest income and other, net		2,577				2,577		2,971				2,971
Interest expense		(6.169)				(6.169)		(5,629)				(5.629)
Income (loss) before income taxes		(4,874)	12,552			7,678		(23,966)	26,532			2,566
Income tax provision (benefit)		619	1,685	В		2,304		(8,732)	8,441	В		(291)
Income (loss) from continuing operations		(5,493)	10,867			5,374		(15,234)	18,091			2,857
Discontinued operations:												
Results of NASD discontinued operations, net of income taxes		326	(326)			-		(6,781)	6,781			-
Gain on disposition of HDD group, net of income taxes		-						860	(860)			_
Loss from discontinued operations		326	(326)			-		(5,921)	5,921			-
Income (loss) before cumulative effect of an accounting change		(5,167)	10,541			5,374		(21,155)	24,012			2,857
Cumulative effect of an accounting change		-						-				
Net income (loss)	\$	(5.167)	\$ 10,541		S	5.374	\$	(21.155)	\$ 24,012		\$	2.857
Net income (loss) per share - diluted	\$	(0.03)	\$ 0.06		s	0.03	\$	(0.14)	\$ 0.16		\$	0.02

## QUANTUM CORPORATION GAAP TO NON-GAAP RECONCILIATION OF CONSOLIDATED STATEMENTS OF OPERATIONS Twelve Months Ended Twelve Months Ended

		Twelve Months	Ended		_		Twelve Month	s Ended	
	March 31, 2003		,	March 31, 2003	Ma	rch 31, 2002			March 31, 2002
	GAAP	Adjustments	Notes	Non-GAAP		GAAP	Adjustments	Notes	Non-GAAP
Product revenue	\$ 684,156			\$ 684,156	\$	820,365			\$ 820,365
Royalty revenue	186,653			186,653	_	209,310			209,310
Total revenue	870,809			870,809		1,029,675			1,029,675
Cost of revenue	602,104	(8,699)	A	593,405	_	652,070	(18,720)	Е	633,350
Gross margin	268,705	8,699		277,404		377,605	18,720		396,325
Operating expenses:									
Research and development	112,454	(301)	Α	112,153		111,451	(7,199)	Α	104,252
Sales and marketing	100,715	(4,539)	Α	96,176		110,733	(7,834)	Α	102,899
General and administrative	70,202	(504)	Α	69,698		113,541	(35,513)	F	78,028
Goodwill impairment	58,689	(58,689)		-		-			-
Special charges	24,200	(24,200)		-		72,856	(72,856)		-
Purchased in-process research and development	7,802	(7,802)				13,200	(13,200)		
	374,062	(96,035)		278,027		421,781	(136,602)		285,179
Income from operations	(105,357)	104,734		(623)		(44,176)	155,322		111,146
Equity investment write-downs	(17,061)	17,061		-		(7,364)	7,364		-
Interest income and other, net	11,481			11,481		15,904			15,904
Interest expense	(24,419)			(24,419)		(22,976)			(22,976)
Income (loss) before income taxes	(135,356)	121,795		(13,561)		(58,612)	162,686		104,074
Income tax provision (benefit)	(4.540)	472	D	(4.068)	_	(9,612)	40,358	В	30,746
Income (loss) from continuing operations	(130,816)	121,323		(9,493)		(49,000)	122,328		73,328
Discontinued operations:									
Results of NASD discontinued operations, net of income taxes	(37,909)	37,909		-		(33,470)	33,470		-
Gain on disposition of HDD group, net of income taxes				_		124,972	(124,972)		
Loss from discontinued operations	(37,909)	37,909		-		91,502	(91,502)		-
Income (loss) before cumulative effect of an accounting change	(168,725)	159,232		(9,493)		42,502	30,826		73,328
Cumulative effect of an accounting change	(94,298)	94,298			_	-			
Net income (loss)	\$ (263,023)	\$ 253,530		\$ (9,493)	\$	42,502	\$ 30,826		\$ 73,328
Net income (loss) per share - diluted	\$ (1.62)	\$ 1.56		\$ (0.06)	\$	0.27	\$ 0.19		\$ 0.46

#### Notes

A. Amortization of intangible assets	A.	Amortization	of intangible	assets.
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B. Tax benefit on certain non-GAAP adjustments.

C. Settlement of lawsuits with Imation Corporation Amortization of goodwill Transition expenses Amortization of intangibles	\$	5,000 3,792 1,116 150
	\$	10,058
D. Income tax expense related to outsourced manufacturing Income tax expense related to purchase of IP technology Income tax effect related to all other charges	\$	10,293 1,850 (12,615)
	\$	(472)
E. Inventory write-down Amortization of intangibles	\$	7,016 7,100
Transition expenses		4,604
	_\$_	18,720
F. Amortization of goodwill Transition expenses Settlement of lawsuits with Imation Corporation Amortization of intangibles	\$	15,172 14,745 5,000 596
	\$	35,513

# QUANTUM CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands)

	M	arch 31, 2003	N	arch 31, 2002
Assets				
Current assets:				
Cash and cash equivalents	\$	222,239	\$	343,878
Short-term investments		97,055		5 5 5
Accounts receivable, net of allowance for				
doubtful accounts of \$6,596 and \$6,233		135,145		149,424
Inventories		69,317		98,801
Deferred income taxes		45,825		42,038
Service inventories		47,404		48,287
Other current assets		26,080		36,842
Current assets of discontinued operations		<u> </u>		59,220
Total current assets		643,065		779,045
Long-term assets:				
Property and equipment, net		54,522		76,405
Goodwill, net		40,916		135,817
Intangible assets, net		79,444		64,305
Other assets		10,606		42,367
Receivable from Maxtor Corporation		95,833		95,833
		281,321		414,727
	\$	924,386	\$	1,193,772
Liabilities and Stockholders' Equity				
Current liabilities:				
Accounts payable	\$	104,495	\$	65,503
Accrued warranty		49,582		42,176
Short-term debt		-		41,363
Other accrued liabilities		101,284		147,059
Current liabilities of discontinued operations		-		9,615
Total current liabilities		255,361		305,716
Deferred income taxes		25,091		40,055
Convertible subordinated debt		287,500		287,500
Stockholders' equity		3 5 6 ,4 3 4		560,501
	\$	924,386	\$	1,193,772